



(continued into the Cayman Islands with limited liability)
Stock Code: 03888

KINGSOFT CORPORATION LIMITED

2018 ANNUAL REPORT



剑侠情缘网络版叁



剑侠情缘手游



WPS Office



Kingsoft Cloud

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Kingsoft Corporation Limited

Annual Report 2018 | KINGSOFT CORPORATION LIMITED

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CORPORATE INFORMATION

Legal Name of the Company

Kingsoft Corporation Limited

Stock Code

03888

Date of Listing

9 October 2007

Head Office and Principal Place of Business

Kingsoft Tower

No. 33 Xiaoying West Road

Haidian District

Beijing 100085

PRC

Principal Place of Business in Hong Kong

Unit 1309A, 13/F

Cable TV Tower

No. 9 Hoi Shing Road

Tsuen Wan, N.T.

Hong Kong

Registered Office

PO Box 1350

Clifton House

75 Fort Street

Grand Cayman KY1-1108

Cayman Islands

Executive Directors

Mr. Tao ZOU

Mr. Yuk Keung NG

Non-executive Directors

Mr. Jun LEI (Chairman)

Mr. Pak Kwan KAU

Mr. Chi Ping LAU

Independent Non-executive Directors

Mr. Shun Tak WONG

Mr. David Yuen Kwan TANG

Ms. Wenjie WU

Audit Committee

Ms. Wenjie WU (Chairman)

Mr. Shun Tak WONG

Mr. David Yuen Kwan TANG

Remuneration Committee

Mr. Shun Tak WONG (Chairman)

Mr. Jun LEI

Mr. David Yuen Kwan TANG

Ms. Wenjie WU

Nomination Committee

Mr. Shun Tak WONG (Chairman)

Mr. Chi Ping LAU

Ms. Wenjie WU

Board Secretary/Company Secretary

Mr. Yuk Keung NG

Ms. Hongyu LV

Authorised Representatives

Mr. Tao ZOU

Mr. Yuk Keung NG

CORPORATE INFORMATION (continued)

Principal Share Registrar and Transfer Office

Estera Trust (Cayman) Limited

PO Box 1350

Clifton House

75 Fort Street

Grand Cayman KY1-1108

Cayman Islands

Hong Kong Branch Share Registrar and Transfer Office

Computershare Hong Kong Investor Services Limited

Shops 1712–1716, 17/F. Hopewell Centre

183 Queen's Road East

Hong Kong

Auditor

Ernst & Young

Certified Public Accountants

22th Floor, CITIC Tower

1 Tim Mei Avenue

Central

Hong Kong

Legal Advisers on Hong Kong Law

Baker & McKenzie

14th Floor, One TaiKoo Place

979 King's Road

Quarry Bay

Hong Kong

Principal Bankers

China CITIC Bank Corp., Ltd.

China Merchants Bank Co., Ltd.

Industrial and Commercial Bank of China (Asia) Limited

The Hongkong and Shanghai Banking Corp., Ltd.

Bank of Beijing Co., Ltd.

Shanghai Pudong Development Bank Co., Ltd.

Bank of Communications Co., Ltd.

Hang Seng Bank Limited

China Guangfa Bank Co., Ltd.

The Bank of East Asia (China) Limited

China Minsheng Banking Corp., Ltd.

Bank of Hangzhou Co., Ltd.

Investor and Media Relations

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FINANCIAL HIGHLIGHTS

Consolidated Statement of Profit or Loss (Restated)

	Year ended 31 December				
	2014 RMB'000	2015 RMB'000	2016 RMB'000	2017 RMB'000	2018 RMB'000
Continuing Operations					
Revenue:					
Online games	1,252,753	1,368,811	2,545,671	3,120,186	2,551,715
Cloud services	68,799	272,512	737,196	1,332,522	2,217,507
Office software and services and others	259,856	374,735	550,670	728,582	1,136,965
	1,581,408	2,016,058	3,833,537	5,181,290	5,906,187
Cost of revenue	(259,501)	(494,238)	(1,292,448)	(2,168,907)	(3,169,429)
Gross profit	1,321,907	1,521,820	2,541,089	3,012,383	2,736,758
Research and development costs, net	(570,586)	(803,093)	(1,084,510)	(1,446,044)	(1,838,658)
Selling and distribution expenses	(228,959)	(295,427)	(323,263)	(544,957)	(727,381)
Administrative expenses	(143,809)	(166,597)	(196,903)	(256,847)	(449,498)
Share-based compensation costs	(27,400)	(40,600)	(54,872)	(235,194)	(211,936)
Other income	28,218	43,602	51,310	294,036	277,891
Other expenses	(16,561)	(15,011)	(7,718)	(9,465)	(89,496)
Operating profit/(loss)	362,810	244,694	925,133	813,912	(302,320)
Other gains/(losses), net	314,125	(21,361)	(1,152,235)	(156,489)	(145,618)
Finance income	210,679	179,414	158,043	194,967	326,156
Finance costs	(75,943)	(77,520)	(107,105)	(112,391)	(326,966)
Share of profits and losses of:					
Joint ventures	(5,435)	(17,560)	101,291	121,039	49,898
Associates	(3,643)	(7,152)	(6,683)	51,076	373,833
Profit/(loss) before tax from continuing operations	802,593	300,515	(81,556)	912,114	(25,017)
Income tax expense	(83,917)	(148,092)	(177,156)	(133,834)	(140,225)
Profit/(loss) for the year from continuing operations	718,676	152,423	(258,712)	778,280	(165,242)
Discontinued Operation					
Profit/(loss) for the year from discontinued operation	147,891	189,281	(33,563)	2,518,349	—
Profit/(loss) for the year	866,567	341,704	(292,275)	3,296,629	(165,242)
Attributable to:					
Owners of the parent	768,783	369,178	(270,732)	3,201,837	389,214
Non-controlling interests	97,784	(27,474)	(21,543)	94,792	(554,456)
	866,567	341,704	(292,275)	3,296,629	(165,242)
Proposed final dividends	119,438	107,895	115,676	122,428	—
	RMB	RMB	RMB	RMB	RMB
Earnings per share attributable to ordinary equity holders of the parent					
Basic	0.66	0.29	(0.21)	2.46	0.29
Diluted	0.63	0.29	(0.21)	2.36	0.27

FINANCIAL HIGHLIGHTS (continued)

Consolidated Statement of Financial Position (Selected items)

	As at 31 December				
	2014 RMB'000	2015 RMB'000	2016 RMB'000	2017 RMB'000	2018 RMB'000
Cash and bank deposits	6,983,699	8,606,434	9,825,494	8,505,984	9,868,809
Pledged deposits	19,978	46,657	69,370	—	—
Restricted cash	—	130,187	98,381	93,400	98,102
Total assets	10,381,604	15,484,877	17,578,952	17,762,390	20,049,812
Total equity	6,116,544	9,911,355	10,001,724	12,552,971	12,921,599

Consolidated Statement of Cash Flow (Selected Items)

	As at 31 December				
	2014 RMB'000	2015 RMB'000	2016 RMB'000	2017 RMB'000	2018 RMB'000
Net cash flows from operating activities	952,264	1,435,334	1,393,218	1,890,385	769,509
Net cash flows used in investing activities	(3,367,589)	(471,910)	(3,127,785)	(4,108,113)	(779,523)
Net cash flows from/(used in) financing activities	2,950,177	2,233,959	600,815	(266,388)	1,509,907
Net increase/(decrease) in cash and cash equivalents	534,852	3,197,383	(1,133,752)	(2,484,116)	1,499,893

CHAIRMAN'S STATEMENT

BUSINESS REVIEW AND PROSPECTS

We delivered a steady fourth quarter in 2018 and our revenue continued to grow. I was encouraged by the outstanding performance of our cloud services and office software and services during the quarter and the year. One of the highlights was Kingsoft Cloud Group's progressing in video cloud sector with strong revenue growth. WPS Office products continued to attract more and more users, and an ecosystem surrounding the products was gradually established. We launched a new season for our flagship JX Online III PC game, and our existing mobile game JX Online I maintained its performance during the quarter, even though China's game market experienced a number of uncertainties at the time. The development in these businesses was in line with our strategic planning.

Our top line in the fourth quarter continued to grow, increasing 27% year-on-year and 14% quarter-on-quarter to RMB1,759.0 million. The revenue growth reflected our strong and stable execution capability under the changing environment. We were particularly delighted to see that the cloud services and office software and services and others businesses maintain their robust growth during the quarter, with revenue reaching a 20% and a 46% quarter-on-quarter growth, respectively.

With the changing market and regulation environment in China, the performance of our online games business was under pressure in 2018. Nevertheless, our flagship PC game JX Online III launched a new season in this quarter and was much welcomed by our gamers. The update of the game not only provided our gamers with a new game experience, but also strengthened our confidence in the long-term development of the game. In 2018, we continued to host JX Online III Masters Competition to further develop the Esports business. The peak concurrent viewers of the competition reached 11.23 million across all the streaming platforms in 2018, which helped to bring new value to our classic IP. Our existing mobile game JX Online I performed well during the quarter and maintained its popularity among gamers. We released new mobile games including JX World II and the Legend of Sword and Fairy 4 in 2018, which also recorded decent performances. We are going to focus on our cooperation with Tencent in the coming year on the release of our key mobile games JX Online III and JX Online II. Going forward, in response to the changing market and rapidly evolving game industry, we will continue to focus on improving user experience and provide high-quality content.

In the fourth quarter, Kingsoft Cloud Group maintained its leading position in video sector, with breakthroughs in enterprise cloud markets such as government, finance, healthcare and media, leading to a rapid growth of the business. Under the changing network environment and player terminal, the revenue of video cloud business continued its fast growth, with achievements in the application of artificial intelligence ("AI")-based products such as Image Enhancement and Smart High Definition for video cloud services. Regarding the financial cloud, Kingsoft Cloud Group became an important cooperative partner with China Construction Bank during the bank's strategic Fintech transformation. In the face of an increasingly competitive market, Kingsoft Cloud Group is confident to continue to develop the verticals by leveraging its established cloud ecosystem, talented team and strong research and development capabilities. Kingsoft Cloud Group will work with upstream and downstream partners, continue to promote the all-cloud services and strive to meet the customer needs for optimizing cost and better experience.

CHAIRMAN'S STATEMENT (continued)

For the fourth quarter of 2018, WPS Office continued its healthy growth by adding a series of smart and efficient products and features to attract a larger user base. As of November 2018, the MAU of Android WPS Office had exceeded 100 million in Mainland China. The MAU of WPS Docs, our online collaborative office application, exceeded 69 million within four months after its release, and at the same time, the users of its WeChat Mini Program version exceeded 80 million at the end of 2018. My WPS, the WeChat Mimi Program serving WPS members, ranked among the top 10 mini programs on the Aladdin Index and was the only utility application on the list. With its rapid growth in overseas markets, WPS Office recently won the "2018 Top App for Overseas Growth" presented by App Annie. After teaming up with Alibaba's DingTalk in December 2018, WPS provided a customized Web Office for DingTalk Smart Docs, aiming to create a smart office ecosystem through its open platform. To better meet the needs of government and enterprise clients, WPS 2019 rolled out new features in security and collaboration. At the global "AI Challenger 2018", our AI LAB team won the first and second place in the competition of machine translation, which is an AI technology in natural language processing that will be applied to our smart writing products. Such technology is expected to greatly enhance the user experience in creative writing and office work.

In the face of the changing market condition, we achieved a year of steady revenue growth with the Group's hard work in 2018. Our profitability was affected, yet our fundamentals remained intact. Looking ahead, we see a clear momentum of growth driven by the further development of all our businesses. We expect to bring our new flagship mobile games to our users within this year and continue the strong growth and development of our cloud services and office software and service businesses. With these moves, I am confident that our performance will improve in the coming year.

Jun LEI
Chairman

Hong Kong, 26 March 2019

MANAGEMENT DISCUSSION AND ANALYSIS

OPERATIONAL HIGHLIGHTS

	For the three months ended							
	31 December 2018	30 September 2018	30 June 2018	31 March 2018	31 December 2017	30 September 2017	30 June 2017	31 March 2017
Online Games								
Daily Average Peak Concurrent Users ("ADPCU")	673,413	729,372	798,354	698,480	874,693	871,792	934,115	937,438
Monthly Average Paying Accounts ("APA")	3,036,203	3,430,132	3,272,023	3,297,038	3,978,222	4,073,300	4,321,447	4,200,840

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

For the Year Ended 31 December 2018

The following table sets forth the comparative numbers for the years ended 31 December 2018 and 2017, respectively.

	Year ended 31 December	
	2018 RMB'000	2017 RMB'000
CONTINUING OPERATIONS		
Revenue		
Online games	2,551,715	3,120,186
Cloud services	2,217,507	1,332,522
Office software and services and others	1,136,965	728,582
	5,906,187	5,181,290
Cost of revenue	(3,169,429)	(2,168,907)
	2,736,758	3,012,383
Gross profit		
Research and development costs, net	(1,838,658)	(1,446,044)
Selling and distribution expenses	(727,381)	(544,957)
Administrative expenses	(449,498)	(256,847)
Share-based compensation costs	(211,936)	(235,194)
Other income	277,891	294,036
Other expenses	(89,496)	(9,465)
	(302,320)	813,912
Operating profit/(loss)		
Other losses, net	(145,618)	(156,489)
Finance income	326,156	194,967
Finance costs	(326,966)	(112,391)
Share of profits and losses of:		
Joint ventures	49,898	121,039
Associates	373,833	51,076
	(25,017)	912,114
Profit/(loss) before tax from continuing operations		
Income tax expense	(140,225)	(133,834)
	(165,242)	778,280
Profit/(loss) for the year from continuing operations		
DISCONTINUED OPERATION		
Profit for the year from a discontinued operation	—	294,058
Gain on deemed disposal of a subsidiary	—	2,224,291
	—	2,518,349
	(165,242)	3,296,629
PROFIT/(LOSS) FOR THE YEAR		
Attributable to:		
Owners of the parent	389,214	3,201,837
Non-controlling interests	(554,456)	94,792
	(165,242)	3,296,629

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

For the Year Ended 31 December 2018 (continued)

	Year ended 31 December	
	2018 RMB	2017 RMB
Earnings per share attributable to ordinary equity holders of the parent		
Basic		
— For profit for the year	0.29	2.46
— For profit from continuing operations	0.29	0.62
Diluted		
— For profit for the year	0.27	2.36
— For profit from continuing operations	0.27	0.61

Revenue

Revenue for the year of 2018 increased 14% year-on-year to RMB5,906.2 million. Revenue from the online games, cloud services and office software and services and others represented 43%, 38% and 19%, respectively, of the Group's total revenue for the year of 2018.

Revenue from the online games business for the year of 2018 decreased 18% year-on-year to RMB2,551.7 million. The year-on-year decrease was mainly due to decreased revenue from existing games, which was partially offset by contributions from new mobile games.

Revenue from the cloud services for the year of 2018 increased 66% year-on-year to RMB2,217.5 million. The increase was mainly driven by robust customer usage from mobile video and internet sectors, reflecting the continuous efforts of Kingsoft Cloud Group in expanding the markets in specific industries and rapidly rising demand from customers.

Revenue from the office software and services and others for the year of 2018 increased 56% year-on-year to RMB1,137.0 million. The year-on-year increase was primarily attributable to: i) the strong and sustainable revenue growth of value-added services of WPS Office personal edition and sales of enterprises edition, as we continued to improve the user benefits powered by advanced technology; and ii) increased revenue from WPS online marketing services driven by improved monetization capabilities of WPS free user traffic.

Cost of Revenue and Gross Profit

Cost of revenue for the year of 2018 increased 46% year-on-year to RMB3,169.4 million. The year-on-year increase was primarily due to increased IDC cost associated with increased customer usage of cloud services, as well as continuous investments in technology infrastructure.

Gross profit for the year of 2018 decreased 9% year-on-year to RMB2,736.8 million. The Group's gross profit margin decreased by twelve percentage points year-on-year to 46%.

Research and Development ("R&D") Costs, net

R&D costs, net for the year of 2018 increased 27% year-on-year to RMB1,838.7 million. The year-on-year increase was primarily attributable to increased investments in new products and technologies.

Selling and Distribution Expenses

Selling and distribution expenses for the year of 2018 increased 33% year-on-year to RMB727.4 million. The year-on-year increase mainly reflected greater spending of WPS and cloud businesses in expanding the enterprise and government market.

Administrative Expenses

Administrative expenses for the year of 2018 increased 75% year-on-year to RMB449.5 million. The year-on-year increase was mainly due to increased staff-related costs and professional service fees.

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

Share-based Compensation Costs

Share-based compensation costs for the year of 2018 decreased 10% year-on-year to RMB211.9 million.

Operating Profit/(Loss) before Share-based Compensation Costs

Operating loss before share-based compensation costs for the year of 2018 was RMB90.4 million as a result of the combination of above reasons, compared to profit of RMB1,049.1 million for the last year.

Other Losses, net

Net other losses for 2018 were RMB145.6 million, compared to net other losses of RMB156.5 million for the last year. The net other losses of 2018 was mainly due to the recognition of foreign exchange loss. The net other losses of 2017 primarily represented the additional provisions for impairment on the carrying value of investments in XunLei Limited and 21Vianet, Inc.

Share of Profits and Losses of Associates

Share of profits of associates for 2018 were RMB373.8 million, compared to share of profits of RMB51.1 million for the last year. The change was mainly attributable to more net profits arising from Cheetah Group and the fact that the Group recognized its share of profit of Cheetah Group for the twelve-month period of 2018, compared to three-month period of 2017 as it had become an associate of the Group since 1 October 2017.

Income Tax Expense

Income tax expenses for the year of 2018 increased 5% year-on-year to RMB140.2 million.

Gain on Deemed Disposal of a Subsidiary

Gain on deemed disposal of a subsidiary of RMB2,224.3 million for the year of 2017 represented the deemed disposal gain as a result of the delegation of voting rights in Cheetah Mobile.

Profit attributable to Owners of the Parent

For the reasons described above, profit attributable to owners of the parent (including that from continuing operations and a discontinued operation) was RMB389.2 million and RMB3,201.8 million for the year 2018 and 2017, respectively.

Profit attributable to Owners of the Parent before Share-based Compensation Costs

Profit/(loss) attributable to owners of the parent before share-based compensation costs is profit/(loss) attributable to owners of the parent excluding the effect of share-based compensation costs attributable to owners of the parent.

We believe that the profit/(loss) attributable to owners of the parent before share-based compensation costs will enable the investors to better understand the Group's overall operating performance. When assessing our operating performance, you should not consider this data in isolation or as a substitute for our profit/(loss) or any other operating performance measure that is calculated in accordance with IFRSs. In addition, our profit/(loss) attributable to owners of the parent before share-based compensation costs may not be comparable to similarly titled measures utilized by other companies.

Profit attributable to owners of the parent before share-based compensation costs (including that from continuing operations and a discontinued operation) was RMB536.8 million and RMB3,406.7 million for the year 2018 and 2017, respectively.

The net profit margin excluding the effect of share-based compensation costs (including that from continuing operations and a discontinued operation) was 9% and 39% for the year 2018 and 2017, respectively.

Liquidity and Financial Resource

The Group had a strong cash position towards the end of 2018. As at 31 December 2018, the Group had major financial resources in the forms of restricted cash and cash and bank deposits amounting to RMB98.1 million and RMB9,868.8 million, respectively, which totally represented 50% of the Group's total assets.

MANAGEMENT DISCUSSION AND ANALYSIS (continued)

As at 31 December 2018, the Group's gearing ratio, which represents total liabilities divided by total assets, was 36%, as compared to 29% as at 31 December 2017. As at 31 December 2018, the Group had debts of convertible bonds of HK\$46.1 million (equivalent to RMB40.2 million) and bank loans of RMB255.1 million and US\$150 million (equivalent to RMB1,029.5 million).

Foreign Currency Risk Management

The Group has transactional currency exposures. Such exposures arise from revenue derived from overseas markets by operating units in currencies other than the units' functional currencies. Approximately 5% of the Group's revenue were denominated in currencies other than the functional currencies.

As at 31 December 2018, RMB4,255.8 million of the Group's financial assets were held in deposits denominated in non-RMB currencies. As there are no cost-effective hedges against the fluctuation of RMB, there is a risk that we may experience a loss as a result of any foreign currency exchange rate fluctuation in connection with our deposits and investments.

Net Cash Generated from Operating Activities

Net cash generated from the operating activities reflects the Group's profit for the year, as the case may be, as adjusted for non-cash items, such as depreciation, amortisation of intangible assets, and share-based compensation costs, as well as the effect of changes in certain items of statement of financial position, such as deferred revenue, other payables and accruals.

Net cash generated from operating activities (including that from continuing operations and a discontinued operation) was RMB769.5 million and RMB1,890.4 million for the years ended 31 December 2018 and 31 December 2017, respectively.

Capital Expenditures

Capital expenditures represent cash payments for acquisition of business, fixed assets and intangible assets. Cash used for capital expenditures (including that from continuing operations and a discontinued operation) was RMB1,406.2 million and RMB722.2 million for the years ended 31 December 2018 and 31 December 2017, respectively.

DIRECTORS AND SENIOR MANAGEMENT

Executive Directors

Tao ZOU, aged 43, is currently an executive Director and the chief executive officer (“**CEO**”) of the Company. Mr. ZOU is a director of Season Holdings and Cheetah Mobile (NYSE: CMCM). Mr. ZOU also serves as a director of Xunlei Limited (NASDAQ: XNET) and a director of 21Vianet Group, Inc. (NASDAQ: VNET). Mr. ZOU graduated from Nankai University in 1997. Mr. ZOU joined us in 1998 and was responsible for the development of our Kingsoft PowerWord. Mr. ZOU has been responsible for our entertainment software business since 2004 and served as the CEO of Season Holdings until January 2018.

Mr. ZOU became a senior vice president of the Company in December 2007 and has been an executive Director of the Company since August 2009 and the CEO of the Company since December 2016.

Mr. ZOU is also a director of certain subsidiaries of the Company.

Yuk Keung NG, aged 54, is currently an executive Director and the chief financial officer (“**CFO**”) of the Company. Mr. NG graduated from the University of Hong Kong with a bachelor’s degree in Social Sciences in 1988 and obtained a Master of Science degree in Global Business Management and E-commerce in 2002. Mr. NG is a professional accountant, and a fellow member of the Hong Kong Institute of Certified Public Accountants, the Association of Chartered Certified Accountants, and the Institute of Chartered Accountants in England and Wales.

Mr. NG has more than twenty years of experience in financial management, corporate finance and merger and acquisition. Mr. NG worked with PricewaterhouseCoopers for over 12 years from 1988 to 2001. Before joining the Company, Mr. NG held financial management positions in several listed companies, including deputy CFO, joint company secretary and qualified accountant of IRICO Group Electronics Company Limited (Stock Code: 438); vice president and CFO of China Huiyuan Juice Group Ltd.

(Stock Code: 1886); executive director, CFO and company secretary of China NT Pharma Group Company Limited (Stock Code: 1011). Mr. NG is currently an independent non-executive director of Sany Heavy Equipment International Holdings Company Limited (Stock Code: 631), and an independent non-executive director and the chairman of the audit committee of E-Commodities Holdings Limited (Stock Code: 1733). Mr. NG is also a member of the board of trustees of International School of Beijing, an academic institution in Beijing, China from April 2018. Mr. NG was also an independent non-executive director and the chairman of the audit committee of Zhongsheng Group Holdings Limited (Stock Code: 881) and Beijing Capital Land Limited (Stock Code: 2868). Mr. NG served as the director of Cheetah Mobile (NYSE: CMCM) until 13 March 2018.

Mr. NG was appointed as the CFO of the Company in 2012 and became an executive director of the Company from 1 March 2013. Mr. NG is also a director of certain subsidiaries of the Company.

Non-executive Directors

Jun LEI, aged 49, is a non-executive Director, the Chairman of the Board, a member of the Remuneration Committee and the co-founder of the Company. Mr. LEI has been employed by us since 1992 and has played a key role in developing the operation of our Group and expanding our business operations. He had been our CEO since 1998, and under his leadership, we further expanded application software businesses into utilities software, internet security software and online games. He also played a major role in transforming our Group from a traditional software company into an on demand software company which extensively utilizes the internet. In December 2007, Mr. LEI relinquished his position as CEO, chief technology officer and president of the Company. In August 2008, Mr. LEI was re-designated from an executive Director to a non-executive Director. Mr. LEI was appointed as the Chairman of the Board of our Company on 5 July 2011. Mr. LEI is also a director of certain subsidiaries of the Company.

DIRECTORS AND SENIOR MANAGEMENT (continued)

Mr. LEI co-founded Xiaomi Corporation (a company listed on the Stock Exchange in July 2018, Stock Code: 1810) with other partners in 2010, and has taken the position of chairman and CEO. From April 2005 to August 2016, Mr. LEI was the chairman of YY Inc. (NASDAQ: YY). Mr. LEI also served as the chairman of Cheetah Mobile (NYSE: CMCM) until 13 March 2018.

Mr. LEI graduated from Wuhan University in 1991 with a bachelor's degree in Computer Science. He has been a member of the board of Wuhan University since 2003. He has been serving as vice chairman of All-China Federation of Industry and Commerce, vice chairman of Beijing Federation of Industry and Commerce and vice president of China Association For Quality since 2017. Mr. LEI was elected as one of the top 10 economic personages of China in 2017. Mr. LEI was elected as one of 100 outstanding private entrepreneurs on the 40th anniversary of the China's reform and opening-up.

Mr. LEI is also a famous angel investor in China.

Pak Kwan KAU, aged 54, was re-designated from an executive Director to a non-executive Director of our Company with effect from 24 October 2011. Mr. KAU has been employed by us since 1988. He graduated from National Defense University of Science and Technology in China in 1984 with a bachelor's degree in Information Management Systems. Between 1984 and 1987, Mr. KAU worked at various Chinese companies as a software developer.

Mr. KAU started Kingsoft Software in 1988, and he was primarily responsible for the development of WPS 1.0 in 1988. Mr. KAU was named as one of the Top Ten Business Persons of the Year in 2000, one of the China Top Financial Figures of the Year in 2001 by CCTV, one of the Ten Most Influential Leaders in China's Games Industry at the inaugural China Game Industry Annual Conference in January 2005, and one of the Most Outstanding Entrepreneurs at 2009 China Game Industry Annual Conference held in December 2009. Mr. KAU has never held directorship in any other listed public companies. Mr. KAU was appointed as an acting CEO of the Company in December 2007. He was the CEO of the Company from May 2008 to 24 October 2011 when he resigned from the post. Mr. KAU was the Chairman of the board of our Company until 5 July 2011.

Mr KAU is also a director of certain subsidiaries of the Company.

Chi Ping LAU, aged 46, is a non-executive Director and a member of the Nomination Committee of the Company. He is also an executive director and president of Tencent Holdings Limited ("**Tencent**") (a company listed on the Stock Exchange, Stock Code: 700). He joined Tencent in 2005 as a chief strategy and investment officer and was responsible for corporate strategies, investments, merger and acquisitions and investor relations. In 2006, he was promoted as president of Tencent to manage the day-to-day operation of Tencent. In 2007, he was appointed as an executive director of Tencent. Prior to joining Tencent, he was an executive director at Goldman Sachs (Asia) L.L.C's investment banking division and a chief operating officer of its Telecom, Media and Technology Group. Prior to that, he worked at Mckinsey & Company, Inc. as a management consultant. On 10 March 2014, Mr. LAU was appointed as a director of JD.com, Inc., an online direct sales company in China, which has been listed on NASDAQ since May 2014. On 31 March 2014, Mr. LAU was appointed as a director of Leju Holdings Limited, an online-to-offline real estate services provider in China, which has been listed on the NYSE since April 2014. On 12 July 2016, Mr. LAU was appointed as a director of Tencent Music Entertainment Group (formerly known as China Music Corporation), an online music entertainment platform in China, which has been listed on NYSE since December 2018. On 29 December 2017, Mr. LAU was appointed as a director of Vipshop Holdings Limited, an online discount retailer company listed on the NYSE. On 4 September 2018, Mr. LAU was appointed as a non-executive director of Meituan Dianping, a China's leading e-commerce platform for services, which has been listed on the Stock Exchange since September 2018.

Mr. LAU received his Bachelor of Science degree in Electrical Engineering from the University of Michigan, a Master of Science degree in Electrical Engineering from Stanford University and a MBA from Kellogg Graduate School of Management, Northwestern University. Mr. LAU was appointed as a non-executive Director of the Company on 28 July 2011.

Independent Non-executive Directors

Shun Tak WONG, aged 58, is an independent non-executive Director of our Company. He is also a member of the Audit Committee, the chairman of the Nomination Committee and the chairman of the Remuneration Committee of the Company. Currently, Mr. WONG is a co-founder and acting as CFO of Rokid Corporation Ltd., an artificial intelligence devices design and development

DIRECTORS AND SENIOR MANAGEMENT (continued)

company. From June 2018, Mr. WONG is also an independent non-executive director and chairman of audit committee of Xiaomi Corporation (a company listed on the Stock Exchange in July 2018, Stock Code: 1810). He served as an executive Director and CFO of the Company from October 2011 to July 2012, and also acted as an independent non-executive Director, chairman of the Audit Committee and member of the Remuneration Committee of the Company from April 2007 to September 2011.

Mr. WONG was vice president for finance and Corporate Controller of Alibaba Group from August 2007 to September 2011, an enterprise which engages in internet-based businesses that includes business-to-business international trade, retail and payment platforms and data-centric cloud computing services. During his service with Alibaba Group, he also acted as chairman of Group Financial Control Committee of Alibaba Group.

Mr. WONG served as the CFO of Goodbaby Children Products Group (“**Goodbaby**”) from August 2003 to August 2007, a leading juvenile product manufacturer in China. Before joining Goodbaby, Mr. WONG worked as the vice president for finance in IDT International Limited, a company listed on the Stock Exchange, between September 2001 and July 2003.

In the past, Mr. WONG held key financial executive positions in various multi-nationals companies, including as the financial controller of AMF Bowling, Inc. from November 1996 to March 1998 and International Distillers China Ltd. from December 1993 to October 1996. Mr. WONG has extensive experience in financial control, operations, strategic planning and implementation, private equity investments and exit strategies.

Mr. WONG has a master's degree in Finance from the University of Lancaster in the United Kingdom and a master's degree in Accounting from Charles Stuart University in Australia. Mr. WONG is also a fellow CPA member of the Hong Kong Institute of Certified Public Accountants and a fellow CPA member of Australian Society of CPAs.

David Yuen Kwan TANG, aged 64, is an independent non-executive Director of our Company. He is also a member of the Audit Committee and Remuneration Committee of the Company. Mr. TANG holds a master's degree in Business Administration at the California State University, Fullerton and a bachelor's degree in Computer Science and Engineering at the California State University, Long Beach.

Mr. TANG has over 25 years of IT industry experience in the global market and in the China market in the areas of sales, marketing, business development, research and development and manufacturing. Mr. TANG is a well-known business leader in China and has held various positions such as the vice president of the European Union Chamber of Commerce in China, the vice chairman of the China Association of Enterprises with Foreign Investment and the vice president of the Beijing Chamber of International Commerce. Over the years, Mr. TANG has been widely recognized in the industry and was awarded the title of “Best Professional Manager of the Decade (“十年最佳職業經理人”)” by China's CEO & CIO magazine. Mr. TANG has been responsible for the management of businesses up to an annual sales turnover of RMB70 billion. Mr. TANG also worked as adviser at UCWeb and Ganji.

Mr. TANG is currently the independent director of YY. He is also the partner and the managing director of Nokia Growth Partner (“**NGP**”) which is a venture capital firm and he has been responsible for investment in businesses in China. Prior to joining NGP, Mr. TANG was appointed as the corporate senior vice president and the president of Greater China of AMD (Greater China is the largest region of AMD with sales, marketing, research and development and manufacturing operations). During 2004 to 2010, Mr. TANG held a number of positions in Nokia, including the global vice president, the vice chairman and the vice president of sales in Greater China. Mr. TANG was also appointed as the chairman of Nokia Telecommunications Limited (諾基亞通信有限公司) which is a joint venture established by Nokia in China. In addition, Mr. TANG held senior positions at Apple, Inc., 3Com, DEC and AST.

Wenjie WU, aged 44, is an independent non-executive Director, the chairman of the Audit Committee and a member of the Remuneration Committee and the Nomination Committee of the Company. Ms. WU has been serving as the Chief Investment Officer of New Hope Group since November 2018. Ms. WU is currently also a director of Xunlei Limited (NASDAQ: XNET). Prior to joining New Hope Group, Ms. WU served as managing partner of Baidu Capital from November 2016 to November 2018. Ms. WU successively served as deputy CFO, CFO and CSO of Ctrip.com (NASDAQ: CTRP) from December 2011 to November 2016. Ms. WU was an equity research analyst covering China Internet and Media industries in Morgan Stanley Asia Limited and in Citigroup Global Markets Asia Limited from 2005 to 2011. Prior to that, Ms. WU worked for China Merchants Holdings (International) Company Limited (Stock Code: 0144), a company listed on the Stock Exchange for three years.

DIRECTORS AND SENIOR MANAGEMENT (continued)

Ms. WU has a Ph.D. degree in Finance from the University of Hong Kong, a master's degree in Finance from the Hong Kong University of Science and Technology, and both a master's degree and a bachelor's degree in Economics from Nan Kai University, China. Ms. WU has been a Chartered Financial Analyst (CFA) since 2004.

Senior Management

For the biography details of Mr. Tao ZOU and Mr. Yuk Keung NG, please refer the paragraph headed "Executive Directors" above in this section.

Yulin WANG, aged 43, is currently a senior vice president of the Company, and the chief executive officer of Kingsoft Cloud Holdings Limited. He has been in charge of the overall management of Kingsoft Cloud. Mr. WANG has over 17 years of experience in internet industry. He has been the vice president of A8 Digital Music Holdings Limited (Stock Code: 00800), chief operating officer of CNEC Inc. and the vice executive officer of Phoenix New Media Limited (NYSE: FENG). Mr. WANG joined the Company in 2012, and became the senior vice president in 2016.

Mr. WANG graduated from Nankai University and obtained a B.S. degree. He had also received a MBA degree from Tsinghua University in 2008.

Wei LIU, aged 42, is currently a senior vice president of the Company. Mr. LIU joined the Group in 2000 and has been project manager, HR director and the vice president of human resources of Westhouse Holdings Limited. Mr. LIU has started as an assistant president of our Group since April 2012, and has been the vice president of the Group and assistant to the Chairman since 2013. Mr. LIU became senior vice president of the Company and special assistant to the Chairman in 2016.

Mr. LIU graduated from China University of Mining And Technology with a bachelor degree in Economics in 1999.

KWOK Wai Wai Kris, aged 38, is currently a senior vice president of our Group and the vice president and the chief executive officer in Seasun Holdings. He joined the JX3 Online ("JX3") development team in Seasun Holdings in the year 2004, and currently serves as JX3 producer. Mr. KWOK is familiar with the business and development strategy of Seasun with rich experience in business operation and management. Mr. KWOK graduated from Saint John University.

Joint Company Secretaries

For the biography details of Mr. Yuk Keung NG, please refer the paragraph headed "Executive Directors" above in this section.

Hongyu LV, aged 37, is currently joint company secretary and Board secretary of the Company. Ms. LV joined the Company in October 2013, responsible for company secretarial and compliance matters. Before joining the Company, Ms. LV worked in another company listed on the Main Board of the Stock Exchange for many years, responsible for legal compliance, asset reorganization, investment and financing and company secretarial matters. She also worked in law firms. Ms. LV is a Fellow of both The Institute of Chartered Secretaries and Administrators and The Hong Kong Institute of Chartered Secretaries, holding Chartered Secretary and Chartered Governance Professional dual designations. Ms. LV also holds the Chinese legal professional qualification certificate and the board secretary qualification granted by the Shanghai Stock Exchange. Ms. LV holds a bachelor's degree in law and a master's degree in economic law.

CORPORATE GOVERNANCE REPORT

OVERVIEW OF CORPORATE GOVERNANCE PRACTICES

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of shareholders and to enhance corporate value and accountability. The Directors, having reviewed the corporate governance practices of the Company, confirm that the Company has complied with all the applicable code provisions as set out in Corporate Governance Code and Corporate Governance Report (the “Code”) contained in Appendix 14 to the Listing Rules, except for the code provision A.6.7 and C.1.2 of the Code.

The code provision A.6.7 of the Code is regarding the non-executive directors’ attendance to general meetings. Non-executive Director, Mr. Chi Ping LAU, did not attend the annual general meeting of the Company held on 23 May 2018 due to pre-arranged engagements. Non-executive Directors, Mr. Jun LEI, Mr. Chi Ping LAU and Mr. Shun Tak WONG, did not attend the extraordinary general meeting of the Company held on 27 February 2018 due to pre-arranged engagements. The code provision C.1.2 of the Code requires management to provide all members of the board with monthly updates on the issuer’s business. The management of the Company currently reports to the Board quarterly on the Group’s performance, position and prospects. The Board believes that with the executive Directors overseeing the daily operation of the Group and the effective communication between the executive Directors, the management and the non-executive Directors (including the independent non-executive directors) on the Group’s affairs, the current practice is sufficient enough for the members of the Board to discharge their duties. The Board will continue to review this practice and shall make necessary changes when appropriate and report to the shareholders accordingly.

The following is a summary of work performed by the Board in determining the policy for the corporate governance of the Company during the year ended 31 December 2018:

- (1) Developed and reviewed the Company’s policies and practices on corporate governance;
- (2) Reviewed and monitored the training and continuous professional development of Directors and senior management;
- (3) Reviewed and monitored the Company’s policies and practices on compliance with legal and regulatory requirements;

- (4) Developed, reviewed and monitored the code of conduct and compliance manual applicable to employees and Directors; and
- (5) Reviewed the Company’s compliance with the Code and disclosure in the corporate governance report.

The Company will continue to review and enhance its corporate governance practices to ensure compliance with the Code.

BUSINESS MODEL AND STRATEGY

The Group always endeavors to enhance its enterprise value, ensure the Company’s long-term and stable development and benefit its shareholders and other stakeholders. The Group emphasizes on long term business growth instead of short term reward by focusing on innovation and R&D to continue improving products and services. The discussion and analysis of the Group’s performance for the year ended 31 December 2018 are set out under the section of Management Discussion and Analysis of this annual report.

DIRECTORS’ SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Director of Listed Issuers set out in Appendix 10 to the Listing Rules (the “Model Code”).

Specific enquiry has been made of all the Directors and each of the Directors has confirmed that they have complied with the required standards set out in the Model Code during the year ended 31 December 2018 and up to the date of this annual report. The designated senior management of the Company also has adopted the Model Code.

Details of security interests in the Company held by the Directors are set out in the paragraph headed “Directors’ and Chief Executive’s Interests in Securities” under the section of the Directors’ Report of this annual report.

The Company has also established written guidelines on no less exacting terms than the Model Code for securities transactions by employees who are likely to be in possession of unpublished inside information of the Company (the “Guidelines”).

No incident of non-compliance of the Guidelines by the employees of the Group was noted by the Company during the year ended 31 December 2018.

CORPORATE GOVERNANCE REPORT (continued)

THE BOARD

Responsibilities of the Board

The Board is the core function of the Company's corporate governance structure. The principal responsibilities of the Board are to set an overall framework of corporate governance within which the management conducts business and to monitor the Group's operations. The Company's overall framework of corporate governance contains many internal guidelines, internal control policies and procedures that have been formed over the years. The Board has delegated the authority and responsibility for the Group's daily management and operation to senior management of the Group which is under the supervision of the CEO who reports to the Board.

The Board has formulated a clear written policy that stipulates the circumstances under which the management should report and obtain prior approval from the Board before making decisions or entering into any commitments on behalf of the Group. The Board regularly reviews our corporate governance practices and updates them as and when appropriate.

The Board oversees specific areas affecting the interests of all shareholders including the execution of resolutions, annual budget, formulation of major decisions for operations, financial proposals and policies, the Company's management system, recommendation/declaration of dividend or other distributions, notifiable and connected transactions under the Listing Rules, recommendation on appointment or reappointment of auditor and other significant operational and financial matters.

The Board is responsible for the preparation of financial statements, so that such financial statements meet the requirements of laws and regulations and applicable accounting standards, and truly and fairly reflect the financial position, the operating results and cash flows of the Group for each reporting period. The Directors also ensure the timely publication of the Group's financial statements. In preparing the financial statements for the year ended 31 December 2018, the Directors adopted appropriate accounting policies and made fair and reasonable judgments and estimates, and the Board was

not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue on a going concern basis. The external auditor's responsibilities to shareholders are set out in the Independent Auditor's Report of this annual report.

Composition of the Board

As at the date of this annual report, the Board of Directors comprises eight Directors with two executive Directors, three non-executive Directors and three independent non-executive Directors. The independent non-executive Directors constitute one-third of the Board members which complies with rule 3.10A of the Listing Rules and are possessing appropriate professional qualifications or accounting or related financial management expertise. All of the independent non-executive Directors of the Company act in diligent manner to uphold the interests of the Company and the shareholders by maintaining the independence of their opinions and providing professional advice on the long-term development of the Company.

The Company has received, from each of the independent non-executive Directors, a written annual confirmation of his/her independence to the Company pursuant to the requirements of the Listing Rules. The Company considers all independent non-executive Directors to be independent in accordance with the independence guidelines as set out in the Listing Rules.

A list of Directors, their respective biographies and their relationship with others, if any, are set out in the section headed Directors and Senior Management in this annual report. Save for the disclosure in this annual report, there is no other relationship among the Board members to the best knowledge of the Board as at the date of this annual report.

During the year ended 31 December 2018, the Board comprises the following Directors:

Executive Directors:

Mr. Tao ZOU

Mr. Yuk Keung NG

CORPORATE GOVERNANCE REPORT (continued)

Non-executive Directors:

Mr. Jun LEI

Mr. Pak Kwan KAU

Mr. Chi Ping LAU

Independent Non-executive Directors:

Mr. Shun Tak WONG

Mr. David Yuen Kwan TANG

Ms. Wenjie WU

The list of Directors (by category) is also disclosed in all corporate communications issued by the Company pursuant to the Listing Rules from time to time.

Supply of and Access to Information and Resource

All the Directors have direct access to the legal counsels. Written procedures are also in place for Directors to seek, at the Company's expenses, independent professional advice in performing their duties. The Company has arranged appropriate insurance to cover the liabilities of the Directors arising from corporate activities. The insurance coverage is reviewed on an annual basis. The management provides the Board and its committees with adequate, complete and reliable information in a timely manner to enable them to make informed decisions.

Continuing Development

Every newly appointed Director of the Company has received a comprehensive, formal and tailored induction on the first occasion of his appointment, and subsequently such briefing and professional development are also available as necessary, to ensure that he/she has a proper understanding of the operations and business of the Company and that he/she is fully aware of his/her responsibilities under statute and common law, the Listing Rules, applicable legal requirements and other regulatory requirements and the business and governance policies of the Company.

Pursuant to the applicable code provisions as set out in the Code, all Directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant. During the year ended 31 December 2018, all Directors,

namely, the executive Directors Mr. Tao ZOU and Mr. Yuk Keung NG; the non-executive Directors Mr. Jun LEI, Mr. Pak Kwan KAU and Mr. Chi Ping LAU; and the independent non-executive Directors Mr. Shun Tak WONG, Mr. David Yuen Kwan TANG and Ms. Wenjie WU have participated in continuous professional development by attending training course or external seminars to develop and refresh their knowledge and skills in relation to their contribution to the Board.

During the year ended 31 December 2018, the company secretary of the Company ("**Company Secretary**") has taken no less than 15 hours of relevant professional training in compliance with rule 3.29 of the Listing Rules.

Board Meetings

The Board meets at least four times a year at approximately quarterly intervals to review the financial performance of the Group, internal re-organisation plans, the overall group strategy and operations with active participation of the majority of Directors. Certain regular Board meetings held during the year ended 31 December 2018 were convened with at least 14 days' notice, which is in compliance with code provision A.1.3 of the Code. The Company adopted a flexible approach in convening Board meetings and ensured that sufficient time and adequate information were given to Directors in advance.

A regular meeting does not include the practice of obtaining the consent of the Board through the circulation of written resolutions. For all other Board meetings, our Directors are given reasonable notices. Senior managements are invited to attend Board meetings from time to time to advise on business developments, financial and accounting matters, statutory and regulatory compliance, corporate governance and other major aspects of the Company.

The Company Secretary is responsible for drafting meeting agenda and obtaining comments from all Directors and approval of meeting agenda by the Chairman, preparing and circulating meeting materials that contain analysis and background information to all meeting attendees at least 3 days in advance, drafting minutes of meetings of the Board and Board committees and obtaining comments from all Directors and approval of the meetings minutes by the Chairman. The approved meetings minutes are open for inspection by the Directors with reasonable advance notice.

The Articles of Association contains provisions requiring Directors to abstain from voting and not to be counted

CORPORATE GOVERNANCE REPORT (continued)

in the quorum at meetings for approving transactions in which such Directors or any of their associates have a material interest.

If a substantial shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter should be dealt with a physical board meeting rather than a written resolution. Independent non-executive Directors who, and whose close associates, have no material interest in the transaction should be present and vote at such Board meeting.

Directors' Attendance Records

There were four Board meetings and two general meetings held during the year ended 31 December 2018. The attendance records of each Director at the Board meetings and general meetings during the year of 2018 are set out below:

Name of Director	Attendance/ Number of Board meetings	Attendance/ Number of general meetings
<i>Executive Directors:</i>		
Mr. Tao ZOU	4/4	1/2
Mr. Yuk Keung NG	4/4	2/2
<i>Non-Executive Directors:</i>		
Mr. Jun LEI	4/4	1/2
Mr. Pak Kwan KAU	4/4	2/2
Mr. Chi Ping LAU	4/4	0/2
<i>Independent Non-executive Directors:</i>		
Mr. Shun Tak WONG	4/4	1/2
Mr. David Yuen Kwan TANG	4/4	2/2
Ms. Wenjie WU	4/4	2/2

Chairman and CEO

The Company fully supports the division of responsibility between the Chairman of the Board and the CEO to ensure a balance of power and authority. Their respective responsibilities are clearly defined and set out in writing.

The Chairman provides leadership and is responsible for the effective functioning of the Board in accordance with good corporate governance practice. The CEO focuses on implementing objectives, policies and strategies approved and delegated by the Board. As at the date of this annual report, the posts of Chairman and CEO of the Company were held by Mr. Jun LEI and Mr. Tao ZOU, respectively, and there is a clear division of power and responsibility between them.

Appointment and Re-election

All the Directors including the non-executive Directors have either service contracts or formal letters of appointments setting out the major terms and conditions of their appointment. Their terms are fixed for three years.

The Company may from time to time elect any person to be a Director either to fill a casual vacancy or as an additional Director. Any Director so appointed shall hold office only until the next general meeting of the Company and shall then be eligible for re-election at the meeting but shall not be taken into account in determining the Directors or the number of Directors who are to retire by rotation at such meeting. According to the Articles of Association, at each annual general meeting one-third of the Directors for the time being, or, if their number is not 3 or a multiple of 3, then the number nearest to but not less than one-third, shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every 3 years. A retiring Director shall be eligible for re-election at the general meeting of the Company, at which a Director who retires may fill the vacated office.

BOARD COMMITTEES

The Board has established Audit Committee (established on 3 September 2007), Remuneration Committee (established on 3 September 2007) and Nomination Committee (established on 3 September 2007) to oversee key aspects of its affairs.

The written terms of reference of our Audit Committee, Remuneration Committee and Nomination Committee which cover their respectively specific role, authority and functions are available on our website. The Audit Committee, Remuneration Committee and Nomination Committee mainly consist of the independent non-executive Directors and non-executive Directors.

CORPORATE GOVERNANCE REPORT (continued)

In order to discharge their dedicated functions, each of our Board committees is provided with sufficient resources, including the provision of external advisors such as financial advisors and valuation firms, to provide professional advice as required at our cost.

The following lists out the membership, responsibilities and the summary of work that the Audit Committee, Remuneration Committee and Nomination Committee performed on behalf of the Board during the financial year ended 31 December 2018:

Audit Committee

Membership and Responsibilities

During the year ended 31 December 2018, our Audit Committee comprised of three independent non-executive Directors, namely Ms. Wenjie WU (chairman of the Audit Committee), Mr. David Yuen Kwan TANG and Mr. Shun Tak WONG. In compliance with rule 3.21 of the Listing Rules, both Mr. Shun Tak WONG and Ms. Wenjie WU of the Audit Committee possess appropriate professional qualifications on accounting or related financial management expertise. None of the Audit Committee members is a member of the previous or existing auditor of the Company.

The terms of reference of our Audit Committee sets out its authority, responsibilities, membership and frequency of meetings. The primary duties of the Audit Committee include:

- making recommendations to the Board on the appointment, reappointment and removal of the external auditor;
- approving the remuneration and terms of engagement of the external auditor, and resignation or dismissal of the auditor;
- reviewing and monitoring the external auditor's independence, the objectivity and the effectiveness of the audit process in accordance with applicable standard, and reviewing financial information of the Company;
- reviewing the effectiveness and adequacy of the Company's financial reporting system, risk management and internal control systems;
- assessing work performed by the Company's internal audit team, and the adequacy of resources, qualifications and experience of the accounting staff of the Company;

- assisting our Board in supervising the truthfulness and completeness of the Company's financial statements;
- reviewing the external auditor's management letter, any material queries raised by the auditor to management about the accounting records, financial accounts or systems of control and management's response; and
- maintaining a whistle blower system to identify and prevent frauds against the Company.

Summary of principal work performed

Principal work performed by the Audit Committee during the year ended 31 December 2018 includes reviewing and/or approving:

- our Company's unaudited quarterly results, interim consolidated financial statements and audited annual consolidated financial statements, with its recommendations to the Board;
- the accounting principles, policies and practices adopted by the Group;
- annual internal audit plan of the Group and quarterly review of internal audit and business control;
- annual audit plan of the Group and review of quarterly external audit progress report;
- the effectiveness of the internal control systems adopted by the Company;
- the independence, authorities and resource of the internal and external auditor; and
- the terms of engagement and fees of the Company's external auditor.

Meetings attendance

The Audit Committee held four meetings during the year ended 31 December 2018. The attendance records of each member of the Audit Committee are set out below:

Members	Attendance/ Number of meetings held
Ms. Wenjie WU (chairman)	4/4
Mr. Shun Tak WONG	4/4
Mr. David Yuen Kwan TANG	4/4

CORPORATE GOVERNANCE REPORT (continued)

Remuneration Committee

Membership and Responsibilities

The Remuneration Committee currently consists of four Directors with three of them being independent non-executive Directors, namely, Mr. Shun Tak WONG, Mr. David Yuen Kwan TANG, Ms. Wenjie WU and one non-executive Director, Mr. Jun LEI.

The primary duties of the Remuneration Committee mainly include assisting the Board to formulate overall remuneration policy and structure for the Company's Directors and senior management personnel and establish formal and transparent procedures for developing such remuneration policy; review and determination of the terms of remuneration packages, bonuses and other compensation payable to our Directors and other senior management. The remuneration policy is set to attract, motivate and retain highly performing individuals who are essential to the success of the Company. The emolument package for the executive Directors, the senior managers and key personnel includes basic salary, benefits in kind, pension rights, performance bonus and incentive stock options. The non-executive Directors and independent non-executive Directors receive director's fees.

The basic salary and director's fees depend on individual's experience, responsibilities and relevant market rate. The bonus depends on actual performance of the Company's targets and individual performance. Details for the stock option scheme and the share award scheme can be found under the subtitle of "Share Option Schemes" and "Share Award Scheme" in the Directors' Report. The awarded shares are offered to qualified employees to reward them for their high level of performance and foster loyalty with the Group. The information regarding the remuneration of the Directors during the year ended 31 December 2018 is set out in note 10 to the financial statements. When a meeting is convened to discuss certain Directors' remuneration, the Directors in discussion cannot determine his/her own remuneration.

Summary of principal work performed

The following is a summary of work performed by the Remuneration Committee during the year ended 31 December 2018:

- Reviewed and approved the service contracts and remuneration packages (including year-end bonuses, awarded shares and share options) of our executive Directors and senior management;

- Reviewed and recommended director's fee for non-executive Directors and independent non-executive Directors to the Board; and
- Reviewed and recommended performance bonus scheme of the Company to the Board.

Meetings attendance

The Remuneration Committee held 1 meetings during the year ended 31 December 2018. The attendance records of each member of the Remuneration Committee are set out below:

Members	Attendance/ Number of meetings held
Mr. Shun Tak WONG (chairman)	1/1
Ms. Wenjie WU	1/1
Mr. David Yuen Kwan TANG	1/1
Mr. Jun LEI	1/1

Nomination Committee

Membership and Responsibilities

The Nomination Committee comprises two independent non-executive Directors, namely Mr. Shun Tak WONG and Ms. Wenjie WU, and one non-executive Director, Mr. Chi Ping LAU.

The Nomination Committee is accountable to the Board and regularly reports its work to the Board. The primary duties of the Nomination Committee are mainly to lead the process for board appointments, review the structure and composition of the Board regularly, identify and nominate suitable candidates for appointment to our Board, assess the independence of our independent non-executive Directors, and make recommendations to the Board on matters relating to succession planning for Directors, particularly for the Chairman and the CEO.

The Nomination Committee has also established the basic principles of the board diversity policy of the Company, including: open gender; for the cultural and academic background or professional experience, a director shall, in general, possess an advanced level of education, and his/her expertise and experience shall be considered according to its relevance with the business of the Company or the management of listed companies.

CORPORATE GOVERNANCE REPORT (continued)

Summary of principal work performed

The following is a summary of work performed by the Nomination Committee during the year ended 31 December 2018:

- Recommended candidates for the position of independent non-executive Director;
- Reviewed the structure, size and composition of the Board, reviewed the Company's policies on nomination of Directors and its committees and make recommendations regarding any proposed changes; and
- Reviewed and assessed each independent non-executive Director's annual confirmation of independence pursuant to rule 3.13 of the Listing Rules.

Meetings attendance

The Nomination Committee held 1 meetings during the year ended 31 December 2018. The attendance records of each member of the Nomination Committee are set out below:

	Attendance/ Number of meetings held
Members	
Mr. Shun Tak WONG (chairman)	1/1
Ms. Wenjie WU	1/1
Mr. Chi Ping LAU	1/1

EXTERNAL AUDITOR AND AUDITOR'S REMUNERATION

Ernst & Young, Hong Kong, Certified Public Accountants, were engaged as the Company's external auditor for the year ended 31 December 2018. External auditor may provide certain non-audit services to the Group as long as these services do not involve any management or decision making functions for and on behalf of the Group, performing of self-assessments or action as an advocacy role for the Group. Before any engagement with external auditor for non-audit services, external auditor must comply with the independence requirements under Code of Ethics for Professional Accountants issued by Hong Kong Institute of Certified Public Accountants. The statement of the independent auditor of the Company about their

reporting responsibilities on the financial statements is set out in the Independent Auditor's Report of this annual report.

During the year ended 31 December 2018, the remunerations paid or payable to Ernst & Young regarding the audit and non-audit services (together with the comparative figures for 2017) are set out as follows:

	2018 RMB Million	2017 RMB Million
Audit services	6.70	6.20
Non-audit services*	4.14	3.43
Total	10.84	9.63

* Non-audit services included review services of the Group's interim financial statements, tax services and other compliance services.

INTERNAL CONTROL AND RISK MANAGEMENT

Our internal control system and risk management are designed to provide reasonable assurance in safeguarding our shareholders' investment and assets, improving corporate governance and risk management, preventing and detecting frauds and irregularities, providing reliable financial information, and ensuring compliance with applicable law and regulations. The Board acknowledges its responsibility to ensure the Company to maintain a solid, complete and effective internal control system and to monitor the effective implementation of such system. The Company has established an integrated framework of internal controls which is consistent with the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") framework.

The Company's internal control framework covers the setting of objectives, budgets and targets; the establishment of regular reporting of financial information, in particular, the tracking of deviations between actual performances and budgets/targets; the delegation of authority; and the establishment of clear lines of accountability. Well defined policies and procedures that are properly documented and communicated to employees are essential to the internal control system. Over the past few years, within its internal control framework, the Company has formulated manuals, implemented systems and adopted rules in relation to internal control, which

CORPORATE GOVERNANCE REPORT (continued)

are available on the Company's intranet. The Company's employees receive training of its code of conduct on a regular basis. The Company's internal control system is designed to manage, rather than eliminate, the risk of failure to achieve our business objectives, and aims at providing a reasonable, as opposed to an absolute, assurance in this respect.

While the management is responsible for the design, implementation and maintenance of internal control system, the Board and the Audit Committee oversee the actions of the management and monitor the effectiveness of the established controls. To assist the Audit Committee in its oversight and monitoring activities, the Company has set up an independent internal audit team (the "IA") that reports to the Audit Committee directly. The IA provides independent assessment as to the existence and effectiveness of the Company's internal control system, conducts independent investigations regarding allegations of fraud and violations of our business code of conduct, and advises on managing and controlling of risks. To enable the fulfillment of its mission, the IA has unrestricted access to all corporate operations, records, data files, computer programs, property and personnel. Under the COSO framework, the IA undertakes a periodical risk assessment of the Company's overall activities and prepares its audit plan focusing on areas of the Company's operations with the greatest perceived risks. In selecting auditing projects to perform each year, the IA uses information collected throughout the year from process owners, the risk assessment team, senior executives, external auditor and the board of directors. The Audit Committee reviews audit plan and receives at least quarterly updates on the progress. The IA also conducts subjective auditing projects in the operational areas which are material to the business or identified by the Audit Committee and/or senior management, results of which will be reported to the Audit Committee and senior management's concerned. The IA will follow up with the implementation of audit recommendations. Any major internal control weaknesses and findings will be firstly reported to the Audit Committee whenever necessary. In addition, the IA maintains regular communications with our external auditor so that both parties are aware of the significant factors that may affect their respective scopes of work.

The board secretary office reviews the continuing connected transactions periodically to ensure they are in accordance with the pricing policies or mechanisms under the framework agreement, including the pricing range, the

process for estimating the selling prices for the goods or services, and the procedures for obtaining quotations or tenders, as appropriate. The Board considers the internal control procedures are adequate and effective to ensure the transactions are so conducted.

The Board has the responsibility to oversee the risks undertaken by the Group, and to actively consider, analyze and formulate strategies to control the risks the Group is exposed to, and determine the level of risk the Company wishes to and is able to take. The Board realizes that risk management is incorporated as part of the Group's annual strategic planning process across all major functions of the Company rather than being a separate and standalone process. Therefore, all business functions are required to identify, assess and evaluate material risks that may impact their strategy objectives, including the following aspects of the risk: business continuity, financial impact, reputational risk, safety and health, external regulations and social responsibility. Each business function monitors and reviews the risks and reports to the senior management team periodically. The senior management team monitors these risks and develops effective systems and mechanisms to mitigate the risks to an acceptable level as determined by the Board. At least annually, the senior management team coordinates the risk identification and assessment process and report to the Board and whenever necessary on the identified risks and the actions taken to mitigate them.

The Board reviews the risk management and internal control systems annually. The Board believes that all the internal control and risk management policies and procedures have been properly designed and would enable the Company to strengthen the compliance of the overall monitoring system and thereby reduce its operational risk. Continuous monitoring and improvement of management procedures will be carried out to ensure effective internal control system to be in line with the growth of the Company's business. The Company has not suffered any material liability during the year under review resulting from the deficiencies in our internal control system.

During the year ended 31 December 2018, the Board has reviewed the effectiveness of the system of internal control and risk management of the Group and considers the internal control and risk management systems effective and adequate. Such review also took into consideration the adequacy of resources, qualification and experience of staff of the Company's accounting and financial reporting function, as well as their training programs and budget.

CORPORATE GOVERNANCE REPORT (continued)

INSIDE INFORMATION

In accordance with the SFO, the Company has established a framework for handling and the disclosure of inside information. The framework sets out the procedures and internal controls for publishing the inside information announcements. The Company has communicated with all relevant staff regarding the implementation of the framework and relevant trainings are also provided.

COMMUNICATION WITH SHAREHOLDERS

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investors' understanding of the Company's business, performance and strategies. The Company also recognises the importance of timely and non-selective disclosure of information, which will enable shareholders and investors to make informed investment decisions.

To promote effective communication, the Company maintains the website at www.kingsoft.com where up-to-date information on the Company's business operations and developments, financial information, corporate governance practices and other information are available for public access. Latest information on the Group including annual and interim reports, announcements and press releases are updated on the Company's website in a timely fashion.

The Board endeavours to maintain an on-going dialogue with our shareholders, uses annual general meetings or other general meetings to communicate with our shareholders in particular and encourages them to participate in these meetings. All annual general meeting materials including but not limited to circular, notice and proxy form will be sent to shareholders in time which contain all adequate information according to the Listing Rules.

INVESTOR RELATIONS

Kingsoft establishes an investor relations team to promote open, ongoing and effective communications with shareholders, investors and equity analysts. We are committed to proactively providing the investment community with all necessary information in a timely manner so that participants in the investment community can make fair investment decisions.

During the year ended 31 December 2018, the Company's senior management presented its results in Hong Kong, Singapore, Taipei, Beijing, Shanghai, and various other cities. Through various activities such as analyst briefings, press conferences, conference calls and investor non-deal road shows, our senior management presented and answered the key issues about which investors were mainly concerned. In addition to regular one-on-one investor meetings, our senior management participated in a number of investor conferences held by major international investment banks in order to maintain active communications with global institutional investors. The investor relations section of the Company's website, www.kingsoft.com, provides information of the Company such as financial results, announcements, press releases and other latest information in a timely manner and is updated regularly.

SHAREHOLDERS' RIGHT

Procedures for shareholders to convene an Extraordinary General Meeting

Pursuant to Article 64 of the Articles of Association, any one or more shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Company Secretary, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition.

Such a requisition must be signed by the shareholders.

Procedures for putting forward proposals at general meetings

Shareholders are welcomed to put forward proposals relating to the operations, strategy and/or management of the Group to be discussed at general meetings. Proposal shall be sent to the Board or the Company Secretary by written requisition at the Company's principal place of business in Hong Kong at Unit 1309A, 13/F, Cable TV Tower, No.9 Hoi Shing Road, Tsuen Wan, N.T. Hong Kong or at the Company's headquarter in the PRC at Kingsoft Tower, No. 33 Xiaoying West Road, Haidian District, Beijing 100085, the PRC.

CORPORATE GOVERNANCE REPORT (continued)

Shareholders' enquiries

If the Shareholders are in any doubt about their shareholdings, the Shareholders shall inquire the Company's share registrar directly. Shareholders and the investment community may at any time make a request for the Company's information to the extent that such information is publicly available. Shareholders may also make enquiries to the Board by writing to the Company Secretary at the Company's principal place of business in Hong Kong at Unit 1309A, 13/F, Cable TV Tower, No.9 Hoi Shing Road, Tsuen Wan, N.T. Hong Kong or at the Company's headquarter in the PRC at Kingsoft Tower, No. 33 Xiaoying West Road, Haidian District, Beijing 100085, the PRC.

CONSTITUTIONAL DOCUMENTS

There are no changes in the Company's constitutional documents during the year ended 31 December 2018.

By Order of the Board

Jun LEI

Chairman

Hong Kong, 26 March 2019

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Kingsoft has always been dedicated to becoming a world-class software and Internet-based enterprise. Leveraging upon its profound accumulation of technologies, excellent user experience and cutting-edge innovation, Kingsoft is able to provide customers with efficient products and services in the era of science and technology to create value for the society. With the implementation of “mobile Internet transformation” strategy, Kingsoft has completed a comprehensive transformation in terms of overall business and management model, forming a layout with interactive entertainment, office software, cloud computing, Internet security as the pillar. Kingsoft will also fully commit to internationalization and artificial intelligence and contribute to the informatization development of all walks of life in the PRC.

The year of 2018 is the 30th anniversary of Kingsoft since its inception. With 30 years of passionate struggling and

30 years of arduous exploration shaped and tested by the time, the Group will continue to push forward the implementation of its strategies, capture the wave of the industrial upgrading, create leading brand that rides the Internet wave, pay more attention to innovation and talents, value the quality and user experience and discharge the environmental and social responsibilities to improve and serve the whole society with technologies.

1.1 Communication with Stakeholders

Taking into account our business model and internal and external communication, the Group has identified the types of important stakeholders that have an interactive impact on its operation, and determined the key points on environmental, social and governance (ESG) of the Group through analyzing the demands of stakeholders. The types of the major stakeholders of the Group include:

STAKEHOLDERS	DEMAND AND EXPECTATION	COMMUNICATION AND RESPONSE METHODS
Governmental and regulatory authorities	<ul style="list-style-type: none"> — To comply with laws and regulations — To ensure the safety and reliability of products — To promote the technological progress — To be in the national interests and serve people’s livelihood 	<ul style="list-style-type: none"> — Inspection and reception — Annual report — Company’s website
Investors	<ul style="list-style-type: none"> — To maintain good operating results — To achieve compliant operation — To make information disclosure 	<ul style="list-style-type: none"> — Shareholders’ general meeting — Company’s announcements — Reporting of special projects — Visitor reception
Customers	<ul style="list-style-type: none"> — To provide high-quality products and services — To guarantee the information security of customers — To satisfy diversified demands of customers 	<ul style="list-style-type: none"> — Daily communication with customers — Survey on customer satisfaction — Handling and feedback of customer complaints
The public	<ul style="list-style-type: none"> — To provide safe and reliable products — To enhance operational transparency 	<ul style="list-style-type: none"> — Annual report — Company’s website
Staff	<ul style="list-style-type: none"> — To protect the rights and interests of the staff — To guarantee occupational health — To focus on training and development — To improve development channels — To strike a balance between work and life 	<ul style="list-style-type: none"> — Staff meeting — Platform for staff’s suggestions
Suppliers and Partners	<ul style="list-style-type: none"> — To purchase in an open, fair and impartial manner — To abide by contracts — To achieve mutual benefits and win-win 	<ul style="list-style-type: none"> — Execution of contracts in accordance with laws — Public tendering — Project cooperation
Communities	<ul style="list-style-type: none"> — To participate in the development of communities — To support public welfare undertakings — To protect environment 	<ul style="list-style-type: none"> — Involvement in community activities — Reception of public welfare organizations

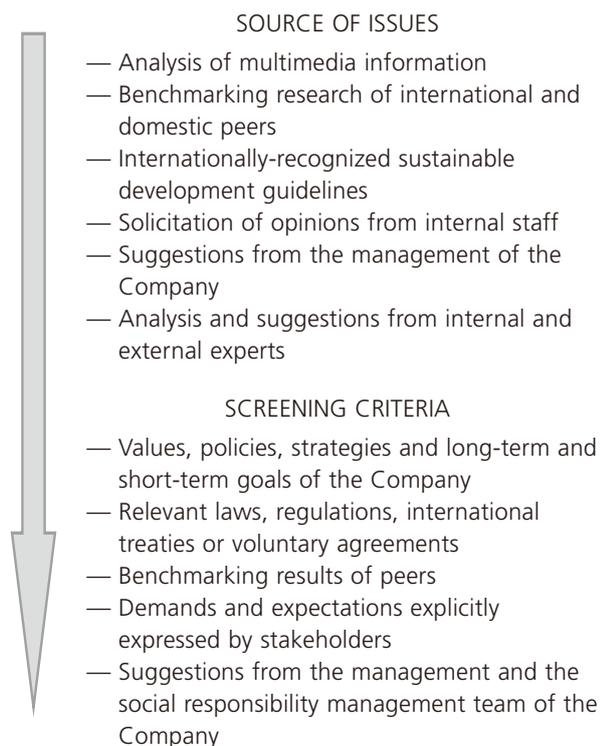
ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

1.2 Judgments on Major Issues

The Group has continuously enhanced the pertinence and responsiveness of the report in accordance with the requirements of the Environmental, Social and Governance Reporting Guide issued by the Hong Kong Stock Exchange, identified the major issues which stakeholders concern about through full communication with them, made judgments on the degree of significance of such issues in accordance with the substantive principles and finally determined the extent and boundary of the disclosure of such issues to ensure more accurate and complete disclosure of information related to the operation and management of the Group.

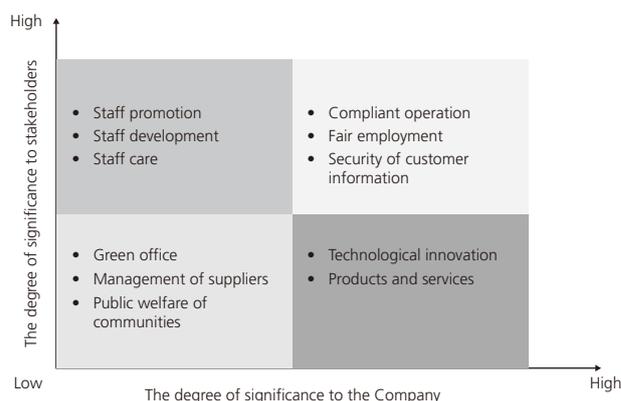
SCREENING PROCESS OF SOCIAL RESPONSIBILITY ISSUES



RESULTS OF SUBSTANTIVE JUDGMENTS

Through the identification process, the Company has identified the environmental, social and governance issues that are most relevant to its sustainable development and made judgments on the degree of significance of each issue. The results are as follows:

2018 Major Issues Matrix of Kingsoft



2. Responsibility-based Operation

The Group has always been adhering to the business philosophy of independence, progress, integrity and responsibility. With its own profound technological strengths, heartfelt service model and advanced management model, the Group has won the recognition from a wide range of customers in the fields of office software, Internet security and digital entertainment. Supported by the rapid development of Internet currently, the Group has kept pace with the times to meet the growing and ever-changing demands of the public with its innovative products, all-round services and reliable supply chain management system.

2.1 Encourage Technological Innovation

The Group upholds an innovation-driven development strategy and is dedicated to providing customers with the most advanced technologies and the best quality products through technological innovation and product optimization and upgrading. The Group has strictly complied with laws and regulations, such as the Patent Law of the People's Republic of China, and formulated the Incentive System of Kingsoft for Technology Innovation, Promotion and Introduction and Patent Application (《金山軟件技術創新推廣與引進及專利申報獎勵制度》) after taking into consideration of its own situation to encourage invention and creation, improve the technological transformation rate, improve the motivation of the staff for technological innovation and patent application, promote the application of new technologies cross different departments and create an atmosphere of technological exchange and mutual progress.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

In 2018, the Group has been recognized by the industry in terms of the total number of inventions, patent authorization rates, globalization and presence, and has been listed in the Clarivate Analytics "Top 100 Innovative Enterprises in Mainland China in 2018" for the first time.

As of 31 December 2018, the number of patent rights obtained by the Group was more than 300. During the Reporting Period, the total number of patent rights obtained by the Group was more than 60.

2.2 Improve Customer Services

The Group always adheres to the customer-oriented service concept and is committed to providing the society and our customers with high quality products and services with good reputation. The Group exercises stringent management over and continues to improve the product quality monitoring, customer complaints handling, customer satisfaction survey, customer information confidentiality and other aspects, and always fulfills its social responsibilities and protects the legitimate interests of customers.

Management of Customer Complaints

The Group is committed to reducing the risk of customers' complaints from the source, and exercises an overall control over the product quality through its professional quality monitoring and control team by way of daily service guidance and periodic inspection. Meanwhile, the Group sticks to the concept of focusing on and befriending with customers, and proactively and efficiently feeds back the complaints and appeals from customers. All members of the Group have set up and improved the corresponding compliant management mechanisms in light of their own business features. For instance, Kingsoft Cloud has formulated and complied with the "Measures on Level-to-level Management of Customers' Complaints of Kingsoft Cloud" (《金山雲客戶投訴分級管理辦法》), Kingsoft Office has implemented the "Management System for Complaints from Users of Kingsoft Software" (《金山辦公軟件使用者投訴管理制度》), and Season Holdings has set up the "Management System for Services of the Customer Service Center" (《客戶服務中心服務管理制度》), so as to protect the interests and rights of customers and improve the customer service quality from multiple perspectives.

The Group strictly implements the management mechanism for customers' complaints and sets up a professional team to respond to and dealt with complaints. The basic workflow is as follows:

- Record the information of customers' complaints and sort out the contents of customers' complaints after the receipt of complaints by our dedicated staff
- Review and cross-check the contents of complaints by our dedicated staff who will assist customers to effectively complain and provide them with satisfactory solutions
- Once the completion of handling of complaints by our dedicated staff, they will file the status of complaint handling and the acceptance by customers in detail and count up the number of complaints and the type of problems periodically for summarization and analysis.

During the Reporting Period, all members of the Group have achieved good performance in terms of customer services. The customer service center of Kingsoft Cloud did not receive any customers' complaints throughout the year with an overall customer satisfaction rate of 95.00%. The customer service center of Kingsoft Office received 409 complaints, and the customer satisfaction rate of its call center was assessed at 99.35%. The customer service center of Season Holdings received 1,324 complaints with a customer satisfaction rate of 96.75%.

Protection of Customer Information

The Group highly values the protection of customer information. For the security of customer information, all members of the Group have formulated and required the on-the-job staff to strictly comply with the relevant policy and system for the protection of customer information, such as the "Privacy Policy of Kingsoft Finance" (《金山金融隱私政策》), the "Management System of Kingsoft Cloud for Security of Information" (《金山雲信息安全管理制度》), the "Policy of Privacy Rights of Kingsoft Online" (《金山在線隱私權政策》), the "Kingsoft Internet Service Use Agreement" (《金山網絡服務使用協議》) and the "Code of Conduct for Staff of the Customer Service Center of Season Games" (《西山居遊戲客服中心客服從業人員行為規範》), so as to effectively define the duties and authorities of each position.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

The Group strictly limits the authority of relevant staff so that all incoming and outgoing telephone numbers via which customers feedback problems, the email addresses for sending emails and other private contact methods are all stored in the customer service system which is only accessible by relevant staff with administrator's authority and for which ordinary staff have no such administrator's authority. In addition, Kingsoft has been equipped with professional information security team responsible for the security of product information and ensuring that the products are free of risks of privacy infringement or leakage of customer data from the aspect of technology. Meanwhile, the Group has also arranged quality control staff for frequent inspection and random sampling of products to further intensify the security of customer privacy.

2.3 Advocate the Integrity in Employment

The Group has been striving to construct a fair and transparent working environment and has formulated the policies and relevant management measures, such as the Regulations of Kingsoft on the Management of Whistle-blowing and Complaints (《金山舉報投訴管理條例》), the Punishments Regulations of Kingsoft on Negligence and Pretermission for Leaders (《金山軟件關於幹部失職瀆職行為的處罰規定》) and the Code of Conduct for Kingsoft's Employees (《金山員工行為規範》), to specify the requirements for the code of conduct of the staff and firmly prevent corruptions in any form. Meanwhile, the Group has provided multiple channels for whistle blowing, and encouraged entities or individuals to report any behaviors violating the rules and regulations of the Company to its internal audit department. Whistle-blowers may report any illegal behaviors by email, the reporting system, telephone, face to face whistle-blowing, etc.

The Group includes the integrity management into the scope of inspection of suppliers and requires suppliers to execute the integrity terms in the contracts, including the establishment of a sound integrity system, the publication of a whistleblowing hotline, and careful investigation and punishment of violations of laws and disciplines.

2.4 Optimize the Management of the Supply Chain

Kingsoft has proactively strengthened the level of management of suppliers while performing its own social responsibilities, and supported and encouraged suppliers to proactively undertake their social responsibilities.

The Group has formulated and implemented the "Regulation of Procurement Management of the Supply Chain" (《供應鏈採購管理規範》) in accordance with laws and regulations, including the "Tender and Bid Law of the People's Republic of China" (《中華人民共和國招標投標法》) and the "Regulations on the Implementation of Tendering and Bidding of the People's Republic of China" (《中華人民共和國招標投標實施條例》), to strictly control the procurement risks and guarantee the quality of suppliers.

In the review and approval process of appointing suppliers, the Group will fully consider their performance in the environment protection, social responsibilities, work safety, etc., require them to provide relevant evidence documents including quality system certification, business license, production permit, product qualification certificate, examining report and enterprise qualification certificate, prioritize the appointment of suppliers with environmental protection qualification certificates but reject the cooperation with suppliers with records of bad behaviors (e.g. hazardous production, fake products and bribery). In the course of cooperation, the Group timely communicates and periodically exchanges information with suppliers via face-to-face interview, WeChat, telephone, email, weekly meeting and other methods to help improve their product and service quality and where necessary, and provides them with relevant trainings to create value and win-win cooperation. In addition, the Group assesses suppliers from product quality, after-sale services, response interval and other aspects in accordance with its assessment system once every quarter and weeds out those at lowliest place periodically.

During the Reporting Period, the Group had cooperated with a total of 660 suppliers, including 620 domestic suppliers and 40 overseas suppliers (including those in Hong Kong, Macau and Taiwan regions).

3. Green Office

Kingsoft has been leading all of the staff to proactively implement low-carbon operation. Although the Group lies in a non-production and non-key polluting industry, it still integrated energy saving and emission reduction and climate change combating activities into its operation, established a green office system, made great efforts to carry out green actions, continuously penetrated the concept of environmental protection into details and proactively advocated the concept of green development.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

3.1 Save the Consumption of Resources

In 2018, the Group continuously implemented the "Management Rules for the Turning on/off of Lights" (《開關燈管理制度》), the "Management Rules for the Power on/off of Computers" (《電腦關機管理制度》) and other energy saving and emission reduction systems to improve its daily administration. The Group recommended the staff to use computer scientifically, close unnecessary computer programs or unused power as much as possible when working. Meanwhile, the Group advocated the full use of natural light in the office areas and the reduction of use of lighting appliances. The Group also encouraged the staff to save water and reduce the use of disposable items, such as disposable paper drinking cups. By implementing various energy saving and consumption reduction initiatives, the Group has intensified the awareness of the staff for energy saving and helped them establish the concept of environmental protection.

In 2018, the Group has reduced the waste of energy resources through scientific management measures. The use of energy and water resource within the Group in 2018 is as follows:

TABLE OF CONSUMPTION OF ENERGY AND RESOURCES IN 2018

		2018
Energy Consumption	Gasoline consumption	27.70t
	Power consumption	15,920,380.27kwh
	NG consumption	206,528.00m ³
	Greenhouse gas emissions ¹ (Scope 1)	534.48t CO ₂ equivalent
	Greenhouse gas emissions (Scope 2)	13843.75t CO ₂ equivalent
	Density of greenhouse gas emissions (Scope 1 + Scope 2)	0.024t CO ₂ equivalent/RMB10,000
	Composite energy consumption	2,272.06t coal equivalent
	Density of composite energy consumption	0.0038t coal equivalent/RMB10,000
	Water Resource Consumption	Water consumption ²

* Notes: 1. Greenhouse gas scope 1 covers the emissions of greenhouse gases generated directly from the businesses owned or controlled by the Company, which were mainly from the use

of gasoline and natural gases; scope 2 covers the emissions of "indirect-energy" greenhouse gases generated the consumption of power (acquired or obtained), heat, cooling and steam by the Company internally, which were mainly from the acquired power; 2. Water consumed by the Group was from the municipal tap water supply and does not involve the sourcing of water. The current water consumption statistics include those of the buildings of Beijing Kingsoft and Zhuhai Kingsoft and offices in Chengdu and Hong Kong. In the future, an all-inclusive disclosure will be gradually achieved and the unit water consumption will be disclosed concurrently.

Due to the nature of our businesses, the Group does not produce any packaging products and therefore does not use packaging materials.

3.2 Implement the Emission Management

As a software and Internet service enterprise, the Group has little impact on the environment in the course of its daily operation. The emissions are mainly household wastes and no generation of any exhaust gases and hazardous wastes is involved.

The Group strictly complies with the Law of the People's Republic of China on Prevention and Control of Pollution of Solid Wastes on Environment (《中華人民共和國固體廢物污染環境防治法》), and sorts out and treats solid wastes scientifically in accordance with the relevant requirement and standards to reduce the pollution on environment.

The Group has proactively promoted the waste sorting in all local offices. Household wastes including office garbage and kitchen wastes are collected and treated by property management companies and kitchen waste recyclers, while hazardous wastes, such as scrapped tubes and batteries, are stored in the designated places and treated by the parties with qualifications periodically. Through classified collection, classified transportation and classified treatment at sources, the Group has achieved the reduction, recycling and hazard-free treatment of wastes.

In 2018, the office garbage and kitchen wastes from the buildings of Beijing Kingsoft and Zhuhai Kingsoft and offices in Chengdu totaled 2,208 tons³.

* Note 3: The generation of household wastes by the Group will be disclosed gradually on an all-inclusive basis in the future, and the unit generation amount will be disclosed concurrently.

4. Harmony and Win-win

By adhering to the people-oriented principle, the Group regards the staff as its most valuable fortune and treats the construction of communities as its own responsibilities. Through the establishment of a transparent and fair

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

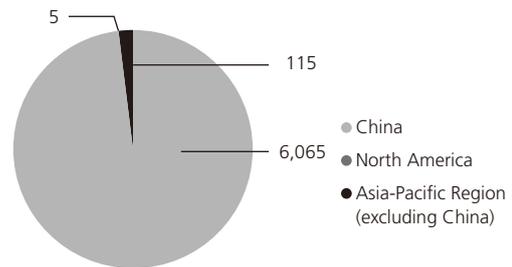
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employment mechanism, the Group is committed to providing diversified and rich training programs, carrying out beneficial staff activities, supporting public welfare and charity projects and fulfilling its social responsibilities and undertakings.

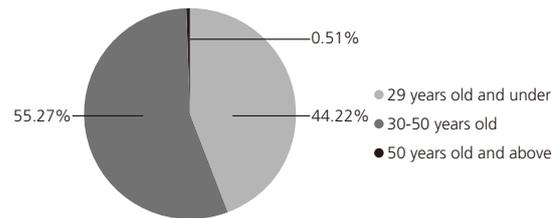
4.1 Promote Staff's Growth

The Group strictly complies with the Labor Law (《勞動法》), the Labor Contract Law (《勞動合同法》) and other State laws and regulations, and has formulated and implemented the rules and systems including the "Code of Conduct for the Staff of Kingsoft (trial)" (《金山軟件公司員工行為規範 — 試行》), the "Staff Manual of Kingsoft Cloud" (《金山雲員工手冊》), the "Punishment Administration and System of Seasun Holdings" (《西山居處罰管理制度》) and the "Management Measures of Seasun Holdings on Termination of Labor Contract" (《西山居解除勞動合同管理辦法》) and other rules and regulations. By adhering to the fair, impartial and open employment principle, it firmly eradicates all forms of discrimination in gender, nationality, religion, age, political stance and other aspects in recruitment, remuneration, training, promotion and other matters, and prohibits the hiring of child labor and forced labor. In 2018, the Group had a total of 6,185 employees and lost a total of 1,954 employees.

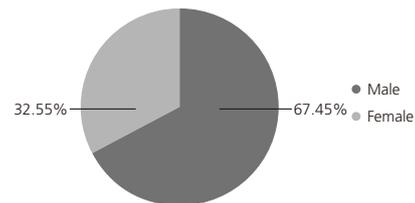
Total number of employees by region



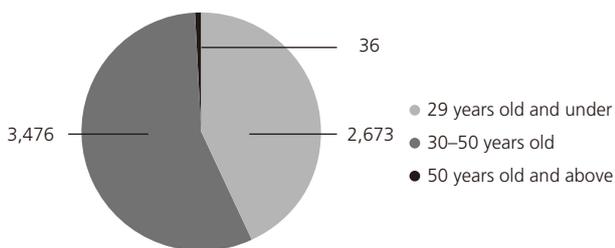
Percentage of employee turnover by age



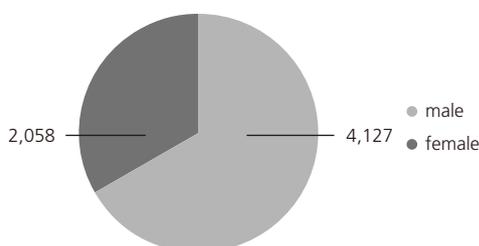
Percentage of employee turnover by gender



Total number of employees by age



Total number of employees by gender



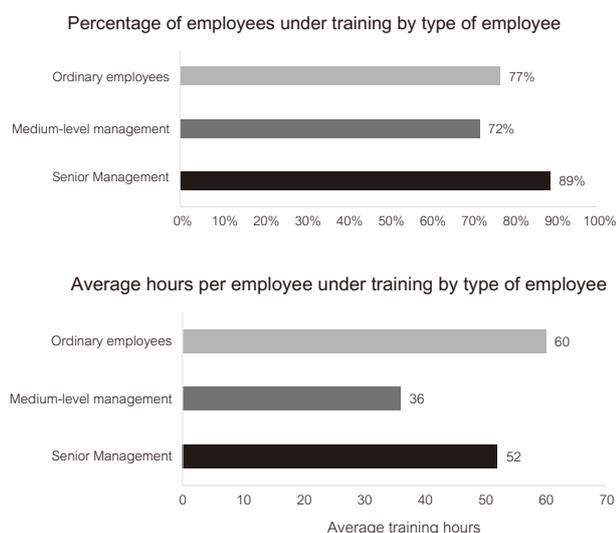
Kingsoft has established the sound systems including the "Safety Management Rules" (《安全管理規定》) and the "Measures of Kingsoft on Accident Handling" (《金山軟件事故處理辦法》), organized all the staff to take annual physical examination every year and provided the staff with supplemental medical insurance and other benefits to guarantee the occupational health and safety of the staff.

The Group has provided the staff with reasonable remuneration packages, established a clear promotion system and promotion channels, and encouraged management talents, technology talents and skilled talents to develop their abilities through multiple channels. The Group has set up diversified training programs, provided the staff at different positions and different levels with comprehensive or professional training courses and helped them to achieve the appeals for their own development. Meanwhile, the Group has formulated the "Management

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

Measures of Kingsoft on External Trainings” (《金山軟件公司外出培訓管理辦法》) to encourage the staff to improve their own working abilities through external training sources.



The Group has started to launch the “King Plan” for management trainees since 2017, with an aim to nurture future comprehensive management talents, offer the professional knowledge trainings in the aspect of products, operation and marketing and provide assistance in the construction of competencies such as the leadership capacity cultivation. It usually takes two years for three subsidiaries to jointly nurture these management trainees who have to complete the required courses before their successful graduation. In 2018, the “King Plan” of the Group completed a total of 14 face-to-face courses, four online courses, 12 externally introduced training courses and eight self-developed courses with a participation rate of 100% and a rotation satisfaction rate of up to 93%.

Relying on the training sources of the Group, Kingsoft Cloud has formed the training and learning system with four modules, namely “Induction Training”, “Open Courses Sharing”, “On-the-job Training” and “Leadership Training”, and offered a total of 52 periods of training courses in 16 categories in 2018.

Table: Training and Learning System of Kingsoft Cloud

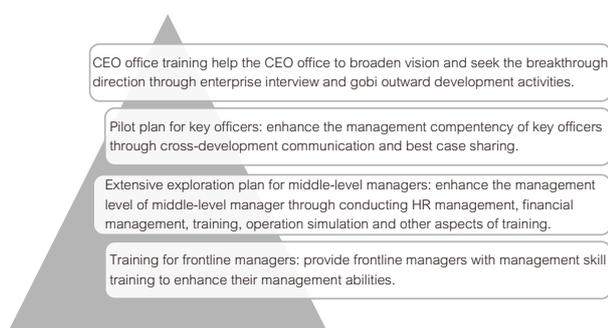
Induction Training	Open Courses Sharing	On-the-job Training	Leadership Training
<ul style="list-style-type: none"> ➤ Open a two-day “Cloud Starting Point Training Camp” to help new employees to understand the company development history, product overview, information security requirements and others 	<ul style="list-style-type: none"> ➤ Form “Cloud Jianghu” series brand courses, and organize external and internal experts to share four types of contents • “Cloud Technology” — Technological exchange and sharing courses • “Cloud Product” — business and product analysis courses • “Cloud Talent” — occupational skill training courses • “Cloud Life” — Life Topics of Staff Care 	<ul style="list-style-type: none"> ➤ Open several position-related knowledge and skills training courses in view of the different sequences of marketing, technologies and professional functions 	<ul style="list-style-type: none"> ➤ Provide frontline, middle-level and senior management with targeted management knowledge and management skill practice courses

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

(continued)

Kingsoft Office has established a pyramid-type training system for the staff at different levels and conducted comprehensive training programs from the CEO office training, the pilot plan for key officers and the extensive exploration plan for middle-level managers to the training for frontline managers. In 2018, Kingsoft Office organized a total of 243 trainings of various kinds with 9,806 participants, covering all of our staff.

Chart: Training System of Kingsoft Office



4.2 Focus on Staff Care

Kingsoft always stays true to its original aspiration for 30 anniversaries since its inception, and upholds the corporate culture and concept of “building Kingsoft as home, thinking what employees think and doing what employees need”. The Group has formulated the “Rules on Employee Benefits” (《員工福利規定》), providing employees with various benefits, such as festival subsidiaries, wedding subsidiaries and meal fee allowances. Meanwhile, the Group has also opened “Kingsoft Dining Hall”, serving local cuisines to meet the dietary habits of employees from different regions.

The Group encourages the staff to achieve a reasonable balance between work and life, organizes the staff to establish the basketball association, the football association, the badminton association, the Yoga association and other clubs, periodically conducts club activities, and provides venues such as fitness rooms and dancing rooms, so as to promote the exchange among the staff and enrich their lives.

Group	<ul style="list-style-type: none"> ➤ Conduct the “Travel with Kingsoft Spirit” series activities: <ul style="list-style-type: none"> • Riding Around Yanxi Lake in Beijing • Zhuhai Sailing Program (珠海揚揚帆海項目)
Kingsoft Office	<ul style="list-style-type: none"> ➤ Promote the Employee Assistance Program (EAP) to provide the staff with practical assistance in work and life. In addition, the EAP services set up additional channels for emotional release, which help the staff to relieve their emotions by ways of one-to-one and face-to-face consultancy, psychology hotline, health direct bus EDM, etc., so as to advocate a balanced work and life; ➤ Conduct dozens of staff care activities throughout the year, covering culture, humanism, sports, hobbies and interests, environmental protection, and team union.
Seasun Holdings	<ul style="list-style-type: none"> ➤ Establish the “Family Open Day” and focus on balancing the staff’ work and life; ➤ Hold rich staff activities, such as Women’s Day on 8 March, Staff Birthday Party, Corporate Fellowship Activity, Christmas etc.

4.3 Support Construction of Communities and Public Charity

The Group focuses on the public charity activities in education and disaster relief and is committed to supporting the construction of communities through donation and volunteer activities, as well as encouraging the staff to devote their loving hearts and contribute to the society as much as they can.

In 2018, the Group has donated a total of RMB425,996 to China Foundation for Poverty Alleviation, One Foundation and other organizations.

By Order of the Board

Jun LEI

Chairman

Hong Kong, 26 March 2019

DIRECTORS' REPORT

The Board of the Company submits its report together with the audited financial statements of the Group for the year ended 31 December 2018.

Principal Business

The Group is principally involved in the following principal activities:

- research and development of games, and provision of online games, mobile games and casual game services;
- provision of cloud storage and cloud computation services; and
- design, research and development and sales and marketing of the office software products and services of WPS Office.

Results and Appropriations

The results of the Group for the year ended 31 December 2018 are set out in the consolidated income statement of comprehensive income of this annual report.

The state of affairs of the Group as at 31 December 2018 is set out in the consolidated statement of financial position of this annual report.

The consolidated statement of cash flows of the Group for the year ended 31 December 2018 is set out in this annual report.

During the year ended 31 December 2018, a final dividend for year 2017 of HK\$0.11 per ordinary share, which excluded the dividend related to the shares held under the Share Award Scheme, was paid to shareholders of the Company on 15 June 2018.

The Board does not recommend the payment of a final dividend for the year ended 31 December 2018.

Closure of Register of Members

The register of members of the Company will be closed from Thursday, 9 May 2019 to Wednesday, 15 May 2019, both dates inclusive, during which period no transfer of shares will be registered. In order to qualify for the right to attend and vote at the forthcoming annual general meeting (the "AGM") to be held on Wednesday, 15 May 2019, all transfers of shares accompanied by the relevant share certificates must be lodged with the Company's branch share registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong for registration not later than 4:30 p.m. on Wednesday, 8 May 2019.

Reserves

For the year ended 31 December 2018, the profit attributable to owners of the parent company amounted to RMB389.2 million. The Company's reserves available for distribution comprise share premium and retained earnings. Under the Companies Law of the Cayman Islands, the Company's share premium account may be applied by the Company in paying distributions or dividend to shareholders of the Company provided that immediately following the date on which the distribution or dividend is proposed to be paid, the Company shall be able to pay its debts as they fall due in the ordinary course of business.

As at 31 December 2018, the Company had distributable reserves amounting to RMB3,410.1 million, calculated in accordance with any statutory provisions applicable in the Cayman Islands. Details of movements in the reserves of the Group and the Company during the year ended 31 December 2018 are set out in the consolidated statement of changes in equity of this annual report, and in note 52 to the financial statements, respectively.

DIRECTORS' REPORT (continued)

Donations

During the year, the Group made charitable and other donations totalling RMB0.4 million (2017: RMB1.8 million).

Pension Schemes

We participate in government and other mandatory pension schemes for our employees in Mainland China and overseas. Particulars of these schemes are set out in note 2.4 to the financial statements.

Employee and Remuneration Policy

As at 31 December 2018, the Group employed approximately 6,185 full-time employees (2017: 5,228) inclusive of all its staff in Mainland China and overseas offices.

Employees are regarded as the most important and valuable assets of the Group. The objective of the Group's human resource management is to reward and recognise performing staff by providing a competitive remuneration package and implementing a sound performance appraisal system with appropriate incentives, and to promote career development and progression by appropriate training and providing opportunities within the Group for career advancement.

The remuneration policy and package of the Group's employees are periodically reviewed. The principle of the Group's remuneration policy is fairness, motivating, performance-oriented and market-competitive. Apart from salaries, medical insurance, discretionary bonuses and state managed retirement benefit scheme, the Group has also adopted share option schemes and share award schemes for its employees, providing incentives and rewards to eligible participants with reference to their contributions.

The staff costs of the Group including Directors' and senior management's emoluments in 2018 and 2017 were approximately RMB2,183.7 million and RMB1,745.0 million, respectively.

Please refer to note 39 to the financial statements for the share options and awarded shares granted to certain Directors and employees of the Group, note 10 to the financial statements for Directors' and senior executives' remuneration, and note 7 to the financial statements for the employee benefit expenses.

Subsidiaries

Details of the Company's principal subsidiaries as at 31 December 2018 are set out in note 1 to the financial statements.

Material Investments and Acquisitions

Details of the material investments and acquisitions incurred during 2018 are set out in notes 21, 22, 23 and 24 to the financial statement.

Future Plans for Material Investments or Capital Assets

As an investment holding company, the Company will identify and evaluate business opportunities coming along from time to time. The Company intends to explore more strategic investment opportunities in information technology companies in the similar line of business of the Company to create synergy effects. The potential strategic investments will enable to Company to expand its user base and geographic coverage and add complementary offerings and technologies to further strengthen its ecosystem.

Save as those disclosed in note 46 to the financial statements, there was no specific plan for material investment and acquisition of material capital assets as at 31 December 2018.

DIRECTORS' REPORT (continued)

Financial Summary

A summary of the published results, assets, and liabilities of the Group for the last five financial years as extracted from the consolidated financial statements for the year ended 31 December 2014, 2015, 2016, 2017 and 2018, is set out as below. The summary does not form part of the audited financial statements.

	YEAR ENDED 31 DECEMBER				RMB'000
	2014	2015	2016	2017	2018
Profit/(loss) for the year	866,567	341,704	(292,275)	3,296,629	(165,242)

	AS AT 31 DECEMBER				
	2014	2015	2016	2017	2018
Total assets	10,381,604	15,484,877	17,578,952	17,762,390	20,049,812
Total liabilities	4,265,060	5,573,522	7,577,228	5,209,419	7,128,213

Contract of Significance

Save as disclosed in this annual report, none of Directors was materially interested, directly or indirectly, in any contracts of significance to the Group subsisting during or at the end of the year 2018.

Bank Borrowings

Particulars of bank loans as at 31 December 2018 are set out in note 32 to the financial statements.

Property, Plant and Equipment

Details of the movements in the property, plant and equipment of the Group and the Company for the year ended 31 December 2018 are set out in note 16 to the financial statements. No assets of the Group are charged during the year ended 31 December 2018.

Principal Properties

During the year, the Group has not held any properties for development and/or sale or for investment purposes of which the percentage ratios exceeds 5%.

Management Contract

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or existed during the year ended 31 December 2018.

Key Relationships with Employees, Customers and Suppliers

Details of the key relationships between the Company and its employees, customers and suppliers are set out in the paragraph headed "Employee and Remuneration Policy" and "Major Customers and Suppliers" in this annual report.

DIRECTORS' REPORT (continued)

Share Capital

Details of the movements in share capital of the Company for the year ended 31 December 2018 are set out in note 38 to the financial statements.

Share Option Schemes

2011 Share Option Scheme: On 9 December 2011, the Company adopted the 2011 Share Option Scheme for the purpose of providing incentives and rewards to eligible participants.

Kingsoft Cloud Share Option Scheme: On 27 February 2013, the shareholders of the Company and Kingsoft Cloud, approved and adopted the Kingsoft Cloud Share Option Scheme. On 27 June 2013, 20 May 2015 and 26 December 2016, the Kingsoft Cloud Share Option Scheme was amended and refreshed.

Seasun Holdings Share Option Scheme: On 27 June 2013, the shareholders of the Company and Seasun Holdings, approved and adopted the Seasun Holdings Share Option Scheme. On 26 December 2016 and 24 May 2017, the Seasun Holdings Share Option Scheme was amended and refreshed.

Details of the movements in share options of the Group for the year ended 31 December 2018 are set out in note 39 to the financial statements.

Summary of the Share Option Schemes

Detail	2011 Share Option Scheme	Kingsoft Cloud Share Option Scheme	Seasun Holdings Share Option Scheme
1 Purposes	To provide incentives or rewards to participants thereunder for their contribution to the Group and/or to enable the Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Group and any entity in which the Group holds any equity interest.	To provide incentives or rewards to participants thereunder for their contribution to the Kingsoft Cloud Group and/or to enable the Kingsoft Cloud Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Kingsoft Cloud Group and any invested entity.	To provide incentives or rewards to participants thereunder for their contribution to Westhouse Group and/or to enable the Westhouse Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Westhouse Group and any invested entity.
2 Qualified participants	Any executive director (exclusive of any independent non-executive director) and other employees of the Group. Employee (whether full time or part time), directors (including executive or non-executive or independent non-executive) of the Company, its subsidiaries or any entities which the Group holds any equity interest.	Any employee(s) (whether full time or part time employee(s)) of Kingsoft Cloud, its subsidiaries or any invested entities.	Employee(s) (whether full time or part time employee(s)) of Seasun Holdings, its subsidiaries or any invested entities.
3 Maximum number of shares	The maximum number of shares which may be issued upon exercise of all share options to be granted under the 2011 Share Option Scheme and other share option schemes of the Company shall not in aggregate exceed 10% of the total number of shares in issue on 9 December 2011. The total number of shares available for issue under the 2011 Share Option Scheme are 106,264,893, representing approximately 7.74% of the issued shares of the Company as at the date of this annual report.	The maximum number of options available for exercise is 209,750,000 of which 123,250,000 options were granted prior to 20 May, 2015 and 86,500,000 options may be granted after 20 May 2015.	The total number of shares which may be issued upon exercise of all options to be granted shall not in aggregate exceed 40,000,000 ordinary shares of Seasun Holdings unless otherwise approved by the shareholders of the Company and Seasun Holdings in general meeting.
4 Maximum entitlement of each participant	The maximum number of shares issuable under share options to each eligible participant in the 2011 Share Option Scheme within any 12-month period is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting. Any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their respective associates, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval in advance in a general meeting.	Where any further grant of options to a participant would result in the total number of shares issued and to be issued upon exercise of all the options granted and to be granted to such person in the 12-month period up to and including the date of such further grant representing in aggregate over 1% of the total number of shares in issue, such further grant must be separately approved by the shareholders of the Company and Kingsoft Cloud in general meetings. Where any grant of options to a substantial shareholder or an independent non-executive director of the Company, or any of their respective associates, would result in the shares issued and to be issued upon exercise of all options already granted and to be granted to such person in the 12-month period up to and including the date of such grant: (a) representing in aggregate over 0.1% of the relevant class of shares in issue; and (b) (where the shares are listed on the Stock Exchange,) having an aggregate value, based on the closing price of the shares at the date of each grant, in excess of HK\$5 million, such further grant of options must be approved by the shareholders of the Company and Kingsoft Cloud.	The total number of shares issued and to be issued upon exercise of the options granted to each participant (including both exercised and outstanding options) in any 12-month period must not exceed 1% of the total number of shares in issue, unless separately approved by the shareholders of the Company and Seasun Holdings in general meeting with such participant and his associates abstaining from voting. Where any grant of options to a substantial shareholder or an independent non-executive director of the Company, or any of their respective associates, would result in the shares issued and to be issued upon exercise of all options already granted and to be granted to such person in the 12-month period up to and including the date of such grant: (a) representing in aggregate over 0.1% of the relevant class of shares in issue; and (b) (where the shares are listed on the Stock Exchange,) having an aggregate value, based on the closing price of the shares at the date of each grant, in excess of HK\$5 million, such further grant of options must be approved by the shareholders of the Company and Seasun Holdings.
5 Option period	The period set out in the relevant offer letter to each grantee, save that such period shall not be more than ten years from the offer date subject to the provisions for early termination set out in the scheme and that the board may at its discretion determine the minimum period for which the option has to be held before the exercise of the subscription right attaching thereto.	Such period as the board of Kingsoft Cloud may in its absolute discretion determine and notify to each grantee, save that such period shall not be more than ten years from the offer date subject to the provisions for early termination set out in the scheme.	Such period as the board of Seasun Holdings may in its absolute discretion determine and notify to each grantee, save that such period shall not be more than ten years from the offer date subject to the provisions for early termination set out in the scheme.
6 Acceptance of offer	The offer of grant of share options must be accepted within a period of 28 days from the date of offer, upon payment of a consideration of HK\$1.00 on acceptance of each grant of share options.	As the board of Kingsoft Cloud may determine.	An offer of grant of an option may be accepted by a participant within a period of 28 days from the offer date provided that no offer shall be open for acceptance after the expiry of the scheme or after the scheme has been terminated.

DIRECTORS' REPORT (continued)

Detail	2011 Share Option Scheme	Kingsoft Cloud Share Option Scheme	Seasun Holdings Share Option Scheme	
7	Subscription price	The exercise price shall be determined by the board, and shall not be less than the highest of (i) the Stock Exchange closing price of the Company's shares on the date of offer of the share options; (ii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer; and (iii) the nominal value of a share.	The subscription price shall be such price as determined by the board of Kingsoft Cloud but in any case the subscription price of options granted after Kingsoft Cloud or the Company has resolved to seek a separate initial public offering and up to date of Kingsoft Cloud's initial public offering must not be lower than the new issue price (if any) in the Kingsoft Cloud's initial public offering. In particular, any options granted during the period commencing six months before the lodgment of Form A1 (or its equivalent) up to the date of Kingsoft Cloud's initial public offering are subject to this requirement. The subscription price of options granted during such period shall be subject to adjustment to a price not lower than the new issue price in Kingsoft Cloud's initial public offering.	The subscription price shall be such price as determined by the board of Seasun Holdings but in any case the subscription price of options granted after Seasun Holdings or the Company has resolved to seek a separate initial public offering and up to date of Seasun Holdings' initial public offering must not be lower than the new issue price (if any) in the Seasun Holdings' initial public offering. In particular, any options granted during the period commencing six months before the lodgment of Form A1 (or its equivalent) up to the date of Seasun Holdings' initial public offering are subject to this requirement. The subscription price of options granted during such period shall be subject to adjustment to a price not lower than the new issue price in Seasun Holdings' initial public offering.
8	Remaining life of the Scheme	It will expire on the tenth anniversary of the date on which the scheme is deemed to take effect.	It will expire on the tenth anniversary of the date on which the scheme is deemed to take effect.	It will expire on the tenth anniversary of the date on which the scheme is deemed to take effect.

2011 Share Option Scheme

The following share options were outstanding under the 2011 Share Option Scheme as of 31 December 2018:

NAME OR CATEGORY OF PARTICIPANT	NUMBER OF SHARE OPTIONS					DATE OF GRANT OF SHARE OPTIONS	EXERCISE PRICE OF SHARE OPTIONS HK\$ PER SHARE
	AT 1 JAN 2018	GRANTED DURING THE PERIOD	EXERCISED DURING THE PERIOD	CANCELLED DURING THE PERIOD	AT 31 DEC 2018		
Executive Directors							
Tao ZOU	4,000,000	—	—	—	4,000,000	21 April 2017	20.25
Yuk Keung NG	600,000	—	—	—	600,000	23 November 2017	22.75
	4,600,000	—	—	—	4,600,000		

DIRECTORS' REPORT (continued)

Share Award Scheme

Share Award Scheme

The Share Award Scheme was adopted by the Board on 31 March 2008. As approved by the Board from time to time, the term of the Share Award Scheme has been extended to 30 March 2022.

The purpose of the Share Award Scheme is to recognise the contributions by certain employees (including without limitation to employees who are also directors) of the Group and to give incentives thereto in order to retain them for the continual operation and development of the Group and to attract suitable personnel for further development of the Group.

Pursuant to the terms of the Share Award Scheme, the Board may, from time to time, at its absolute discretion and subject to such terms and conditions as it may think fit (including the basis of eligibility of each employee determined by the Board from time to time) select an employee for participation in the Share Award Scheme and determine the number of shares to be awarded. The Board shall not grant any award of shares which would result in the total number of shares which are the subject of awards granted by the Board under the Share Award Scheme (but not counting any which have lapsed or have been forfeited) representing in aggregate over 10% of the issued shares of the Company as at the date of such grant.

More details regarding the Share Award Scheme are set out in note 39 to the financial statements.

Kingsoft Cloud Share Award Scheme

On 22 February 2013, the directors of Kingsoft Cloud approved and adopted the Kingsoft Cloud Share Award Scheme, for the purpose of providing incentives and rewards to eligible participants, in which selected employees of Kingsoft Cloud Group are entitled to participate. Unless early terminated by the directors of Kingsoft Cloud, the Kingsoft Cloud Share Award Scheme shall be valid and effective for a term of ten years commencing on 22 February 2013. The Kingsoft Cloud Share Award Scheme was amended by the board and shareholders of Kingsoft Cloud on 9 January 2015 to refresh the limit of the scheme. Pursuant to the amended

Kingsoft Cloud Share Award Scheme, the directors of Kingsoft Cloud will not grant any award of shares which would result in the total number of awarded shares granted under the Kingsoft Cloud Share Award Scheme (but not counting any which have lapsed or have been forfeited) being greater than 50,000,000 shares, as at the date of such grant. The Kingsoft Cloud Share Award Scheme was amended by the board and shareholders of Kingsoft Cloud on 3 March 2016 to refresh the limit of the scheme. Pursuant to the amended Kingsoft Cloud Share Award Scheme, the directors of Kingsoft Cloud will not grant any award of shares which would result in the total number of awarded shares granted under the Kingsoft Cloud Share Award Scheme (but not counting any which have lapsed or have been forfeited) being greater than 68,364,500 shares, as at the date of such grant. The Kingsoft Cloud Share Award Scheme was amended by the board and shareholders of Kingsoft Cloud on 8 June 2016 to refresh the limit of the scheme. Pursuant to the amended Kingsoft Cloud Share Award Scheme, the directors of Kingsoft Cloud will not grant any award of shares which would result in the total number of awarded shares granted under the Kingsoft Cloud Share Award Scheme (but not counting any which have lapsed or have been forfeited) being greater than 69,925,476 shares, as at the date of such grant.

More details regarding the Kingsoft Cloud Share Award Scheme are set out in note 39 to the financial statements.

Seasun Holdings Share Award Schemes

On 21 March 2017, the shareholders and directors of Seasun Holdings approved and adopted the General Share Award Scheme, the Special Share Award Scheme (A) and the Special Share Award Scheme (B) in which selected employees of Seasun Holdings and its subsidiaries are entitled to participate. Unless early terminated by the directors of Seasun Holdings, the Seasun Holdings Share Award Schemes are valid and effective for a term of ten years commencing from 21 March 2017. The directors of Seasun Holdings are authorised to issue up to 50,832,211 shares, among which the total number of shares pursuant to the Special Share Award Scheme (A) shall be no greater than 3,138,889 and the total number of shares pursuant to the General Share Award Scheme and the Special Share Award Scheme (B) shall be no greater than 47,693,322, as at the date of such grant.

More details regarding the Seasun Holdings Share Award Schemes are set out in note 39 to the financial statements.

DIRECTORS' REPORT (continued)

Directors

The Directors of the Company up to the date of this report comprised 8 Directors, of which 2 were executive Directors, 3 were non-executive Directors and 3 were independent non-executive Directors, whose names are as follows:

	APPOINTMENT DATE	RESIGNATION DATE	RE-DESIGNATION DATE
EXECUTIVE DIRECTORS			
Mr. Tao ZOU (鄒濤)	25 August 2009	N/A	N/A
Mr. Yuk Keung NG (吳育強)	1 March 2013	N/A	N/A
NON-EXECUTIVE DIRECTORS			
Mr. Jun LEI (雷軍)	27 July 1998	N/A	28 August 2008
Mr. Pak Kwan KAU (求伯君)	27 July 1998	N/A	24 October 2011
Mr. Chi Ping LAU (劉熾平)	28 July 2011	N/A	N/A
INDEPENDENT NON-EXECUTIVE DIRECTORS			
Mr. Shun Tak WONG (王舜德)	15 July 2014	N/A	N/A
Mr. David Yuen Kwan TANG (鄧元鑿)	6 May 2013	N/A	N/A
Ms. Wenjie WU (武文潔)	1 March 2013	N/A	N/A

In accordance with Article 108 of the Articles of Association, Mr. Tao ZOU, Mr. Yuk Keung NG and Mr. Shun Tak WONG will retire at the forthcoming AGM of the Company and, being eligible, will offer themselves for re-election.

The Company has received from each independent non-executive Director an annual confirmation of his/her independence pursuant to rule 3.13 of the Listing Rules and we consider them to be independent.

Directors' and Senior Management's Biographies

Biographical details of the Directors of the Company and the senior management of the Group are set out on pages 13 to 16 of this annual report.

Directors' Service Contracts

Each of the executive Directors has entered into a service agreement with the Company. Each agreement is for a period of three years and shall continue thereafter until being terminated by either party giving not less than three months' prior written notice.

The emoluments of the Directors of the Company are determined by the Remuneration Committee after considering the Company's operating results, market rate and individual performance. No Director is allowed to take part in deciding his own remuneration. Details of the remuneration policy for the Directors and senior management of the Group are set out in Corporate Governance Report under the heading of "Remuneration Committee".

None of the Directors who are proposed for re-election at the forthcoming AGM has a service contract with the Company or any of its subsidiaries which is not determinable within one year without payment of compensation, other than statutory compensation.

Interests of the Directors in Contracts

Save as disclosed in the section of "Related Party Transactions and Connected Transactions" in Directors' Report, no Directors had any direct or indirect material interests in any contracts of significance to the business of the Group to which the Company or any of its subsidiaries was a party at the end of the year or at any time during the year ended 31 December 2018.

DIRECTORS' REPORT (continued)

Directors' and Chief Executive's Interests in Securities

As at 31 December 2018, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which (a) were required to be notified to the Company and the Stock Exchange

Interests in the ordinary shares of the Company

pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) were required, pursuant to section 352 of the SFO, to be recorded in the register required to be kept by the Company; or (c) were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange were as follows:

Name of Director	Capacity	No. of shares interested	% of the total number of issued shares (Note 1)	Nature of Shares held
Jun LEI	Interest of controlled corporation	210,116,248	15.31	Long position
	Other	142,710,003	10.40	Long position
	Total	352,826,251 (Note 2)	25.70 (Note 4)	Long position
Pak Kwan KAU	Interest of controlled corporation	108,028,566 (Note 3)	7.87	Long position
Tao ZOU	Beneficial owner	7,409,307	0.54	Long position
Yuk Keung NG	Beneficial owner	3,800,000	0.28	Long position

Notes:

1. % of the total number of issued shares was calculated on basis of the total number of issued shares of the Company as at 31 December 2018, which was 1,372,728,717.
2. Among these 352,826,251 shares, (i) 174,818,191 shares are held by Color Link Management Limited, a British Virgin Islands company owned as to 100% by Mr. Jun LEI; (ii) 35,298,057 shares was held by a wholly-owned subsidiary of Xiaomi, a company controlled by Mr. Jun LEI under the SFO; and (iii) 142,710,003 shares are deemed to be interested by Mr. Jun LEI under the SFO because under a voting consent agreement entered into by Mr. Jun LEI, Mr. Pak Kwan KAU and Mr. Shuen Lung CHEUNG, Mr. Pak Kwan KAU and Mr. Shuen Lung CHEUNG would vote in the same way as Mr. Jun LEI votes with these shares.

3. These shares are held by Topclick Holdings Limited, a BVI company wholly owned by Kau Management Limited. Kau Management Limited is a company indirectly owned by a discretionary trust, the beneficiaries of which include Mr. Pak Kwan KAU and his family members. As such, Mr. Pak Kwan KAU is deemed to be interested in these shares under the SFO. In addition, Mr. Jun LEI is also deemed to be interested in these shares under the SFO because under a voting consent agreement entered into by Mr. Jun LEI, Mr. Pak Kwa KAU and Mr. Shuen Lung CHEUNG, Mr. Pak Kwan KAU would vote in the same way as Mr. Jun LEI with these shares.
4. Any discrepancies in the table between total and sum of amounts listed therein are due to rounding.

DIRECTORS' REPORT (continued)

Interests in shares and underlying shares of associated corporations of the Company

Seasun Holdings (Note 1)

Name of Director	Capacity	No. of shares interested	% of the total number of issued shares (Note 2)	Nature of Shares held
Tao ZOU	Beneficial owner	18,123,462	1.97	Long position

Notes:

1. Seasun Holdings is a non-wholly owned subsidiary of the Company.
2. % of issued share capital in class was calculated on basis of the issued ordinary shares of Seasun Holdings as at 31 December 2018, which was 918,149,438.

Cheetah Mobile (Note 1)

Name of Director	Capacity	No. of shares interested	% of the total number of issued shares (Note 2)	Nature of Shares held
Jun LEI (Note 3)	Interest of controlled corporation	17,660,294	3.72	Long position
David Yuen Kwan TANG	Beneficial owner	140,000	0.03	Long position
Yuk Keung NG	Beneficial owner	1,200	0.00	Long position

Notes:

1. The Company holds over 20% of the issued shares of Cheetah Mobile as of 31 December 2018, which is listed on the NYSE.
 2. % of the total number of issued shares in class was calculated on basis of the issued Class A Cheetah Shares as at 31 December 2018, which was 475,375,217.
 3. Among the 17,660,294 shares, (i) 3,374,580 shares are held by Go Corporate Limited, a British Virgin Islands company owned as to 100% voting power by Mr. Jun LEI; and (ii) 14,285,714 shares are held by Xiaomi, a company owned as to 30% voting power by Mr. Jun LEI under the SFO.
- Save as disclosed above, none of the Directors or chief executive and their associates, had interests or short positions in any shares, underlying shares or debentures of the Company and its associated corporations as at 31 December 2018.

DIRECTORS' REPORT (continued)

Substantial Shareholders

As at 31 December 2018, as far as the Directors are aware of, the following, other than the Directors and chief executive of the Company, had an interest in the shares or underlying shares in the Company which would fall to be

disclosed to the Company under the provision of Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company under section 336 of the SFO, or who was, directly or indirectly, interested in 5% or more of the issued capital of the Company:

Interest in the shares and underlying shares of the Company

Name of substantial shareholder	Capacity	Number of shares interested	% of the total number of issued shares (Note 1)	Nature of Shares held
Color Link Management Limited (Note 2)	Beneficial owner	174,818,191	12.74	Long position
Topclick Holdings Limited (Note 3)	Beneficial owner	108,028,566	7.87	Long position
FMR LLC	Interest of controlled corporation	122,257,896	8.91	Long position
Tencent Holdings Limited (Note 4)	Interest of controlled corporation	106,784,515	7.78	Long position
FIDELITY INVESTMENT TRUST	Interest of controlled corporation	68,849,760	5.02	Long position

Notes:

- % of the total number of issued shares was calculated on basis of the total number of issued shares of the Company as at 31 December 2018, which was 1,372,728,717.
- Mr. Jun LEI is deemed to be interested in Color Link Management Limited's interest in the Company pursuant to Part XV of the SFO because Color Link Management Limited is wholly owned by Mr. Jun LEI.
- These shares are held by Topclick Holdings Limited, a British Virgin Islands company wholly owned by Kau Management Limited. Kau Management Limited is a company owned by a discretionary trust, the trustee of which is Credit Suisse Trust Limited and the beneficiaries of which include Mr. Pak Kwan KAU and his family members. As such, Mr. Pak Kwan KAU is deemed to be interested in these shares under the SFO. In addition, Mr. Jun LEI is also deemed to be interested in these shares under the SFO because under a voting consent agreement entered into by Mr. Jun LEI, Mr. Pak Kwan KAU and Mr. Shuen Lung CHEUNG, Mr. Pak Kwan KAU would vote in the same way as Mr. Jun LEI with these shares.
- These shares are held by TCH Saffron Limited, a wholly-owned subsidiary of Tencent Holdings Limited. As such, Tencent Holdings Limited, MIH TC Holdings Limited and Naspers Limited, its beneficial owners, are deemed to be interested in TCH Saffron Limited's interests in the Company pursuant to Part XV of the SFO.

Save as disclosed above, the Directors are not aware of any other person who has beneficial interests or short positions in any of the shares or underlying shares which

would be required to be disclosed to the Company and the Stock Exchange under the provisions of Division 2 and 3 of Part XV of the SFO or, directly or indirectly, be interested in 5% or more of the nominal value of the Shares carrying the right to vote in all circumstances at general meetings of the Company.

Public Float

As at the date of this report, the Company has maintained the prescribed public float of at least 25% under the Listing Rules, based on the information that is publicly available to the Company and within the knowledge of the Directors.

Purchase, Sale or Redemption of the Company's Listed Securities

In August 2018, the Company repurchased 204,000 of its own ordinary shares on the Stock Exchange at a price range from HK\$13.82 to HK\$14.00. In September 2018, the Company repurchased 796,000 of its ordinary shares on the Stock Exchange at a price range from HK\$13.42 to HK\$13.72. During the year ended 31 December 2018, the Company repurchased a total of 1,000,000 of its own ordinary shares on the Stock Exchange at a total cost of approximately HK\$13.68 million. The Company considered

DIRECTORS' REPORT (continued)

that it is in the best interest of the shareholders to return some surplus funds to them which will in turn enhance shareholders' value.

Placing of Existing Shares and Subscription for New Shares

On 4 June 2015, Color Link Management Limited (a company wholly owned by Mr. Jun LEI, the Chairman and substantial shareholder of the Company, the "Vendor"), the Company, Morgan Stanley & Co. International plc and J.P. Morgan Securities (Asia Pacific) Limited entered into a placing and subscription agreement pursuant to which (i) Morgan Stanley & Co. International plc and J.P. Morgan Securities (Asia Pacific) Limited have severally agreed to procure purchasers for, or failing which, to purchase, an aggregate of 100,000,000 existing shares beneficially owned by the Vendor, on a fully underwritten basis, at a price of HK\$27.40 per share on the terms of the placing and subscription agreement; and (ii) the Vendor has agreed to subscribe for, and the Company has agreed to issue, 100,000,000 new ordinary shares with nominal value of US\$50,000, at subscription price, which is equal to the placing price less the commissions, fees and the expenses properly incurred by the Vendor in relation to the placing and/or the subscription. The gross proceeds from the subscription (before deducting the commissions, fees and the expenses properly incurred by the Vendor in relation to the placing and/or the subscription) was HK\$2,740 million. The net price to the Company for each subscribed share was approximately HK\$27.21 and the closing price of the Company was HK\$28.30 per share on 4 June 2015. The completion of the placing and the subscription took place on 8 June 2015 and 11 June 2015, respectively, in accordance with the terms and conditions of the placing and subscription agreement.

The Company intended to apply the net proceeds as follows: (i) approximately 80% of the net proceeds (being approximately HK\$2,176.5 million) will be used for financing Kingsoft Cloud Group to build cloud infrastructure and boost the development and research capability of its cloud technology and services; and (ii) approximately 20% of the net proceeds (being approximately HK\$544.1 million) will be used for general working capital of the Group. As of 31 December 2018, the net proceeds raised from placing of existing shares and subscription from new shares (being approximately HK\$2,720.6 million) had been fully utilised as follows: (i) approximately 12.44% of the net proceeds (being approximately HK\$338.5 million) had been used for general corporate purposes; and (ii) approximately 87.56% of the net proceeds (being approximately HK\$2,382.1 million) had been used for strategic investments in Kingsoft Cloud. The actual

use of proceeds from the placing is slightly different from the intended use of proceeds previously disclosed, the adjustment of which is due to the increasing need of investment of Kingsoft Cloud Group.

For details of the above placing and subscription, please refer to the announcements of the Company dated 4 June 2015 and 11 June 2015.

Conversion and Redemption of Convertible Bonds

The Company completed the issue of the 2013 Convertible Bonds in the principal amount of HK\$1,356,000,000 on 23 July 2013. As at 15 January 2018, all outstanding 2013 Convertible Bonds had been fully converted and no 2013 Convertible Bonds remained outstanding. The total number of the Shares issued under the 2013 Convertible Bonds amounted to 60,753,330. Accordingly, the 2013 Convertible Bonds were delisted from the official list of the Singapore Exchange Securities Trading Limited with effect from 18 January 2018. The net proceeds from the subscription of the 2013 Convertible Bonds, after deduction of commissions and other related expenses, were approximately HK\$1,327 million. The Company intended to use the net proceeds primarily to repay existing short-term bank loans, for general corporate purposes and to supplement working capital. The net proceeds raised from the issue of 2013 Convertible Bonds have been used up as of 31 December 2014. For details, please refer to the 2014 annual report of the Company. References are made to the announcements of the Company dated 3 July 2013 and 23 July 2013 for principal terms of the 2013 Convertible Bonds and the announcements of the Company 18 December 2017 and 15 January 2018 for early redemption and full conversion of the 2013 Convertible Bonds.

The Company also completed the issue of the 2014 Convertible Bonds in the principal amount of HK\$2,327,000,000 on 11 April 2014. Unless previously redeemed, converted or purchased and cancelled, the Company will redeem each 2014 Convertible Bonds at its principal amount together with accrued and unpaid interest thereon on 11 April 2019. The proceeds from the subscription of the 2014 Convertible Bonds, after deduction of commissions and other related expenses, were approximately HK\$2,277 million. Assuming full conversion of the 2014 Convertible Bonds at the initial conversion price of HK\$43.89 per share and no further issue of shares, the 2014 Convertible Bonds will be convertible into approximately 53,018,910 shares of the Company.

DIRECTORS' REPORT (continued)

The net price for each conversion share is approximately HK\$42.95, and the initial conversion price was HK\$43.89, which represented a premium of approximately 40.00% over the closing price of HK\$31.35 per share as quoted on the Stock Exchange on 3 April 2014, being the last trading day prior to the announcement of the issue of the 2014 Convertible Bonds. The 2014 Convertible Bonds were offered and sold to no less than six independent places (who were independent individual, corporate and/or institutional investors). The 2014 Convertible Bonds have been listed on the Singapore Exchange Securities Trading Limited since 14 April 2014. The interest is 1.25% per annum of the principal amount of the 2014 Convertible Bonds, payable semi-annually in arrear in equal instalments of HK\$6,250 per calculation amount (i.e. interest in respect of any 2014 Convertible Bond shall be calculated per HK\$1,000,000 in principal amount of the 2014 Convertible Bonds) on 11 April and 11 October in each year, subject to adjustment for non-business days. The Company intended to use the net proceeds from the subscription primarily for general corporate purposes, for strategic investments and acquisitions, if appropriate, and to supplement working capital. On 11 April 2017, being the put option date of the 2014 Convertible Bonds, the Company redeemed an aggregate principal amount of HK\$2,281,000,000 at the principal amount of the 2014 Convertible Bonds together with interest accrued to that date at the option of certain bondholders. As at 31 December 2018, the outstanding 2014 Convertible Bonds at an aggregate principal amount of HK\$46,000,000 are convertible into 1,078,040 Shares upon full conversion. As at 11 April 2019, all outstanding 2014 Convertible Bonds at an aggregate principal amount of HK\$46,000,000 were fully redeemed upon maturity and no 2014 Convertible Bonds remained outstanding. Accordingly, the 2014 Convertible Bonds were delisted from the Singapore Exchange Securities Trading Limited. The net proceeds raised from the issue of 2014 Convertible Bonds have been used up as of 31 December 2015. For details, please refer to the 2015 annual report of the Company. References are made to the announcements of the Company dated 4 April 2014 and 11 April 2014 for principal terms of the 2014 Convertible Bonds and the announcements of the Company dated 9 April 2019 and 11 April 2019 for redemption on maturity of the 2014 Convertible Bonds.

Issue of Convertible Preferred Shares by Subsidiaries of the Company

Share Purchase Agreements

On 12 September 2017, the Company, LIYUE JINSHI INVESTMENT L.P. ("**Liyue Investor**"), Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement I**"), pursuant to which, each of the Company and Liyue Investor as the subscribers agreed to subscribe for 58,922,728 Kingsoft Cloud Series D Preferred Shares for a respective consideration of US\$50 million, respectively.

On 11 October 2017, the Company, New Cloud Ltd. ("**Minsheng Investor**"), Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement II**"), pursuant to which, each of the Company and Minsheng Investor as the subscribers agreed to subscribe for 117,845,456 Kingsoft Cloud Series D Preferred Shares for a respective consideration of US\$100 million, respectively. The subscription for 117,845,456 Kingsoft Cloud Series D Preferred Shares by Minsheng Investor under the Share Purchase Agreement II is subject to an investment framework agreement.

Pursuant to the Listing Rules, the transactions contemplated under the Share Purchase Agreement I and the Share Purchase Agreement II are exempted from the independent Shareholders' approval.

On 28 December 2017, the Company, Precious Steed Limited ("**Forebright Investor**"), Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement III**"), pursuant to which, each of the Company and Forebright Investor as the subscribers agreed to subscribe for 58,922,728 Kingsoft Cloud Series D Preferred Shares for a respective consideration of US\$50 million, respectively. On the same day, the Company, Shunwei Growth III Limited ("**Shunwei Investor**"), Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement IV**"), pursuant to which, each of the Company and Shunwei Investor as the subscribers agreed to subscribe for 11,784,546 Kingsoft Cloud Series D Preferred Shares for a respective consideration of US\$10 million, respectively. On the same day, the Company, Liyue Investor, Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement V**"), pursuant

DIRECTORS' REPORT (continued)

to which, each of the Company and Liyue Investor as the subscribers agreed to subscribe for 58,922,728 Kingsoft Cloud Series D Preferred Shares for a respective consideration of US\$50 million, respectively.

On 29 January 2018, the Company, FutureX Capital Limited ("**FutureX Capital**"), Kingsoft Cloud Group, Autogold Limited and Mr. Yulin WANG entered into a share purchase agreement (the "**Share Purchase Agreement VI**"), the share purchase agreements are collectively regarded as "**Share Purchase Agreements**"), pursuant to which, each of the Company and FutureX Capital as the subscribers agreed to subscribe for 114,971,205 Series D Preferred Shares for a respective consideration of US\$100 million, respectively.

The Share Purchase Agreement III, the Share Purchase Agreement IV, the Share Purchase Agreement V, the Share Purchase Agreement VI and the transactions contemplated thereunder are subject to the independent Shareholders' approval.

On the assumption that (i) all preferred shares of Kingsoft Cloud are fully converted into the ordinary shares of Kingsoft Cloud based on the conversion ratio of 1:1; (ii) all shares under the share option scheme and all shares already reserved for issuance under the ESOP are issued; and (iii) the warrant granted by Kingsoft Cloud to Minsheng Investor is fully exercised, upon completion of the Share Purchase Agreement III, the Share Purchase Agreement IV, the Share Purchase Agreement V and the Share Purchase Agreement VI, Kingsoft Cloud will be owned as to approximately 51.58% by the Company, 4.32% by Liyue Investor, 4.32% by Minsheng Investor, 2.16% by Forebright Investor, 0.43% by Shunwei Investor and 4.21% by FutureX Capital (or the affiliate(s) of FutureX Capital), and the shareholding of the Company in Kingsoft Cloud will decrease from 51.93% to 51.58%.

Restated Shareholders Agreement

Pursuant to the Restated Shareholders Agreement, the holders of Series D Preferred Shares have the right to request Kingsoft Cloud to purchase the Series D Preferred Shares held by them in the event that (i) series D qualified public offering has yet to complete within a certain period of time; (ii) any of the holders of series B preferred shares of Kingsoft Cloud has requested Kingsoft Cloud to purchase the series B preferred shares held by it pursuant to the Restated Shareholders Agreement; or (iii) any of the holders of series C preferred shares of Kingsoft Cloud has requested Kingsoft Cloud to purchase the series C preferred shares held by it pursuant to the Restated Shareholders Agreement.

The Principal Terms of Series D Preferred Shares

The holder of each Kingsoft Cloud Series D Preferred Share shall be entitled to such number of votes as equals the whole number of Kingsoft Cloud Shares into which such holder's total Kingsoft Cloud Series D Preferred Shares are convertible immediately after the close of business on the record date of the determination of the shareholders of Kingsoft Cloud entitled to vote or, the date on which such vote is taken or any written consent of the shareholders of Kingsoft Cloud is first solicited (if no such record date). The holders of Kingsoft Cloud Series D Preferred Shares shall vote together with the holders of Kingsoft Cloud Shares as a single class, on an as-converted basis, on all matters submitted to the shareholders. Each Kingsoft Cloud Series D Preferred Share may be converted at any time at the option of the holder thereof into such number of the Kingsoft Cloud Share as may be obtained by dividing the issue price by the then applicable conversion price. The new Kingsoft Cloud Share to be issued upon conversion of the Kingsoft Cloud Series D Preferred Shares shall rank *pari passu* in all respects with the existing Kingsoft Cloud Share. The initial conversion price shall be equal to the issue price, resulting in an initial conversion ratio of 1:1 (i.e., one Kingsoft Cloud Series D Preferred Share convertible into one Kingsoft Cloud Share).

Implications under the Listing Rules

Kingsoft Cloud is a subsidiary of the Company. As at the date of the Share Purchase Agreements, Xiaomi, the associate of Mr. Jun LEI, holds more than 10% voting power in Kingsoft Cloud and Mr. Jun LEI is a substantial shareholder of the Company. As such, Kingsoft Cloud is a connected subsidiary of the Company by virtue of Rule 14A.16 of the Listing Rules. Therefore, the subscriptions of Kingsoft Cloud Series D Preferred Shares by the Company from Kingsoft Cloud under the Share Purchase Agreements constitute connected transactions of the Company under the Listing Rules. Pursuant to Rule 14A.81 of the Listing Rules, the transactions contemplated under Share Purchase Agreements shall be aggregated. As the highest applicable percentage ratio in respect of the subscriptions of Kingsoft Cloud Series D Preferred Shares by the Company under the Share Purchase Agreement I and the Share Purchase Agreement II exceeds 0.1% but is less than 5%, such transaction constitutes a connected transaction of the Company and is subject to the announcement requirement, but exempted from the independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. As the highest applicable percentage ratio in respect of the issue of 421,369,391 Kingsoft Cloud Series D Preferred Shares by Kingsoft Cloud to the Company

DIRECTORS' REPORT (continued)

under the Share Purchase Agreements exceeds 5%, the subscriptions by the Company under the Share Purchase Agreement III, the Share Purchase Agreement VI, the Share Purchase Agreement V and the Share Purchase Agreement VI constitutes a connected transaction of the Company and is subject to the announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

Pursuant to the Listing Rules, Shunwei Investor is a connected person of the Company by virtue of being an associate of Mr. Jun LEI, the chairman and substantial shareholder of the Company. Therefore, the issue of 11,784,546 Series D Preferred Shares by Kingsoft Cloud to Shunwei Investor constitutes a connected transaction of the Company under the Listing Rules. As the highest applicable percentage ratio in respect of the issue of 11,784,546 Series D Preferred Shares by Kingsoft Cloud to Shunwei Investor exceeds 0.1% but is less than 5%, such transaction constitutes a connected transaction of the Company and is subject to the announcement requirement under Chapter 14A of the Listing Rules.

Pursuant to the Listing Rules, FutureX Capital is a connected person of the Company by virtue of being an associate of Ms. Qian Zhang, a director of Kingsoft Cloud. Therefore, the issue of 114,971,205 Series D Preferred Shares by Kingsoft Cloud to FutureX Capital constitutes a connected transaction of the Company under the Listing Rules. As the highest applicable percentage ratio in respect of the issue of 114,971,205 Series D Preferred Shares by Kingsoft Cloud to FutureX Capital exceeds 0.1% but is less than 5%, such transaction constitutes a connected transaction of the Company and is subject to the announcement requirement under Chapter 14A of the Listing Rules.

Pursuant to the Restated Shareholders Agreement, each of Forebright Investor, Shunwei Investor, Liyue Investor, FutureX Capital (or the affiliate(s) of FutureX Capital) and the Company is entitled to an exit right in certain circumstances. As each of the highest applicable percentage ratios in respect of the grant of the exit right to Shunwei Investor and FutureX Capital (or the affiliate(s) of FutureX Capital) exceeds 0.1% but is below 5%, such transaction is subject to the announcement requirement, but exempted from the independent Shareholders' approval under Chapter 14A of the Listing Rules.

Approval of the Share Purchase Agreements by the independent Shareholders

On 27 February 2018, the Share Purchase Agreement III, the Share Purchase Agreement IV, the Share Purchase Agreement V, the Share Purchase Agreement VI and the transactions contemplated thereunder were approved by the independent Shareholders at an extraordinary general meeting of the Company.

As at 31 December 2018, the transactions under the Share Purchase Agreements have been completed. For details of the above issue, please refer to the announcements of the Company dated 12 September 2017, 11 October 2017, 28 December 2017, 29 January 2018, 27 February 2018 and the circular of the Company dated 6 February 2018.

Major Customers and Suppliers

For the year ended 31 December 2018, the 5 largest customers of the Group accounted for 33% of the total revenue, while the largest customer accounted for 9% of the total revenue. For the year ended 31 December 2018, the 5 largest suppliers of the Group accounted for less than 30% of the total purchases.

The major customers of the Group are mainly distributors and operators of internet services. The Group paid attention to strengthening and sustaining the relationship with its major customers as they are important to the business of the Group. However, the Group does not materially rely on such major customers to generate revenue. The Group's end customers vary for different categories of business of the Group, which include game users, purchasers of our application softwares or other internet services, advertisers who advertise through our products and etc. The Group will continue to strengthen its customer service to provide superior quality service to the users, and strive to achieve the fastest response times and highest customer satisfaction levels in the industry. The major suppliers of the Group mainly provide research, development and technical supporting services of games and bandwidth services to the Group. The Group has established long-term relationships with the major suppliers of the Group to ensure the stable and sustainable supplies for the businesses of the Group.

Aside from Tencent and Xiaomi, none of the Directors of the Company or any of their close associates or any shareholders (which, to the best knowledge of the Directors, own more than 5% of the number of issued shares of the Company) had any beneficial interest in the Group's five largest customers and suppliers.

Environmental Policies and Performance

As a group providing internet services, the day-to-day business of the Group generally does not involve many environment issues. However the Group acknowledges the great importance of environment protection. To minimise the impact on the environment and natural resources generated from the operation of the Group, the Group has broadly implemented resource-recycling and energy-saving practices in its offices and branch premises, including its offices and premises in Zhuhai, Beijing, Chengdu and etc. Specifically, the Group (i) encouraged double-sided printing and multi-pages-per-sheet printing for office documents; (ii) encouraged its employees to collect waste paper and used batteries for recycling purpose; and (iii) encourage its employees to turn off lights and computers before leaving the office.

For details of the Company' environmental policies and performances, please refer to Environmental, Social and Governance Report in this report.

Compliance with Relevant Laws and Regulations

The Group recognizes the importance of compliance with regulatory requirements. During the year ended 31 December 2018, the Group has complied, to the best of our knowledge, with Telecommunications Regulations, The Administrative Measures for Telecommunications Business Operating Licenses and other laws and regulations in relation to foreign investment, copy rights and etc., as well as Listing Rules and other applicable laws and regulations. The Group has been allocating system and staff resources to ensure ongoing compliance with laws, regulations and rules. The Legal Department and Compliance Department of the Group are mainly responsible for monitoring the operation of the Group to be in compliance with relevant laws and regulations.

Permitted Indemnity Provision

As of 31 December 2018, all Directors of the Company were covered under the liability insurance purchased by the Company for its Directors.

Related Party Transactions and Connected Transactions

1. Connected Transaction

Issue of Series D Preferred Shares by Kingsoft Cloud to the Company

For details of this connected transaction, please refer to the paragraph headed "Issue of Convertible Preferred Shares by Subsidiaries of the Company" on pages 46 to 48 of this annual report.

2. Structure Contracts

According to the Administrative Rules for Foreign Investments in Telecommunications Enterprises, which were issued on 11 December 2001 by the State Council and became effective on 1 January 2002, a foreign investor is currently prohibited from owning more than 50% of the equity interest in a Chinese entity that provides value-added telecommunications services. Internet content provision ("ICP") services are classified as value-added telecommunications businesses, and a commercial operator of such services must obtain an ICP license from the appropriate telecommunications authorities in order to carry on any commercial Internet content provision operations in China. In July 2006, the Ministry of Information and Industry of China issued a notice which prohibits ICP license holders from leasing, transferring or selling a telecommunications business operating license to any foreign investors in any form, or providing any resource, sites or facilities to any foreign investors for their illegal operation of telecommunications businesses in China. The notice also requires that ICP license holders and their shareholders directly own the domain names and trademarks used by such ICP license holders in their daily operations. Therefore, in order for us to be able to carry on our business in China, the Group entered into a series of structure contracts with Kingsoft Qijian, its shareholders Weiqin Qiu and Peili Lei, and Chengdu Digital Entertainment, which enable the Group to exercise control over Kingsoft Qijian, Beijing Digital Entertainment and Chengdu Digital Entertainment and to consolidate these companies' financial results in our results. Beijing Digital Entertainment (which is wholly owned by Kingsoft Qijian) and Chengdu Digital Entertainment (which is owned as to 99% by Beijing Digital Entertainment and 1% by Weiqin Qiu) hold the requisite ICP licenses.

DIRECTORS' REPORT (continued)

Pre-existing Structure Contracts during the 2018 financial year

To streamline the corporate structure of the Group, the Group has commenced an internal reorganization exercise. In 2010, the Group has (i) entered into structure contracts relating to Zhuhai Qiwen; and (ii) entered into structure contracts relating to Conew Technology. In 2011, the Group has (i) entered into structure contracts relating to Beijing Cheetah; (ii) entered into structure contracts relating to the Zhuhai Online Game; and (iii) as part of the Group's internal restructuring, also reclaimed the structure contracts in relation to Zhuhai Qiwen. In 2012, the Group has (i) entered into structure contracts relating to Beijing Network Technology; (ii) entered into structure contracts relating to Zhuhai Cloud Technology; (iii) entered into structure contracts relating to Chengdu Seasun Shiyou and Zhuhai Seasun Shiyou; (iv) as part of the Group's internal restructuring, also reclaimed the structure contracts in relation to Zhuhai Online Game and Beijing Cheetah. In 2013, the Group (i) entered into structure contracts relating to Antutu Technology; (ii) entered into structure contracts relating to Guangzhou Network; (iii) entered into structure contracts relating to Zhuhai Seasun Shiyou and Guangzhou Seasun Shiyou; (iv) as part of the Group's internal restructuring, also reclaimed the structure contracts in relation to Zhuhai Qiwen and Zhuhai Cloud Technology; (v) as part of the Group's internal restructuring, the structure contracts in relation to Zhuhai Online Game has cancelled in 2013. In 2014, as part of the Group's internal restructuring, the Group reclaimed the structure contracts in relation to Zhuhai Qiwen and Zhuhai Cloud Technology. In 2015, as part of the Group's internal restructuring, the Group terminated the structure contracts and unwinded the contractual arrangement relating to Zhuhai Qiwen, Guangzhou Network and Antutu Technology. Since 1 October 2017, Cheetah Mobile ceased to be a subsidiary of the Company and its operating results are no longer consolidated in the consolidated financial statements of the Group. Therefore, at the end of the 2017 financial year, the structure contracts relating to Conew Technology, Beijing Cheetah and Beijing Network Technology no longer consisted of the business operations of the Group, and the transactions contemplated thereunder were no longer connected transactions of the Company under the Listing Rules.

The risks for operating business with contractual arrangements exist in the following aspects: (i) the PRC government may determine that the agreements which established the structure for operating the Group's business in the PRC do not comply with PRC government restrictions on foreign investment; (ii) the Group's structure contracts

with relevant contractually-controlled entities and their shareholders may be less effective in providing operational control as compared with having direct ownership of those entities; and (iii) in the event of the imposition of statutory liens, bankruptcy or criminal proceedings against the shareholders of the relevant contractually-controlled entities, the Company may lose the ability to use a major portion of its assets. For details of such risks, please refer to the Company's prospectus. The Company has made and will continue to make efforts to keep abreast of the recent development of PRC laws and regulations on the contractual arrangement. In order to mitigate the risks, the Company will consult the PRC legal advisors of the Company from time to time and un-wind the contractual arrangements in due course where applicable.

The structure contracts in relation to the business operations of the Group subject to the reporting requirements under the Chapter 14A of the Listing Rules which were pre-existing during the 2018 financial year were as follows:

Structure Contracts relating to Kingsoft Qijian

- (i) A loan agreement dated 30 March 2007 between Weiqin Qiu, Peili Lei and Chengdu Interactive Entertainment which provided for an interest free loan by Chengdu Interactive Entertainment of RMB1,200,000 to Weiqin Qiu and of RMB300,000 to Peili Lei, entirely for the purpose of repaying the loan provided by Zhuhai Software. The loans have no definite maturity date and Chengdu Interactive Entertainment may request repayment at any time. Weiqin Qiu and Peili Lei shall repay the loans by transferring the equity interest they hold in Kingsoft Qijian to Chengdu Interactive Entertainment or any person or entity as it may direct.
- (ii) A shareholder voting agreement dated 30 March 2007 among Chengdu Interactive Entertainment, Weiqin Qiu, Peili Lei and Kingsoft Qijian, under which Weiqin Qiu and Peili Lei irrevocably entrust all of their shareholder rights in Kingsoft Qijian to Chengdu Interactive Entertainment, including but not limited to the voting rights and the right to nominate directors of Kingsoft Qijian.
- (iii) A call option agreement dated 30 March 2007 among Weiqin Qiu, Peili Lei, Kingsoft Qijian and Chengdu Interactive Entertainment, under which Chengdu Interactive Entertainment was granted an exclusive irrevocable option to purchase, or

DIRECTORS' REPORT (continued)

designate a third party to purchase, part or all of Weiqin Qiu's and Peili Lei's equity interest in Kingsoft Qijian at anytime, at a nominal amount subject to applicable PRC laws.

- (iv) An equity pledge agreement dated 30 March 2007 among Weiqin Qiu, Peili Lei, Chengdu Interactive Entertainment and Kingsoft Qijian, pursuant to which Weiqin Qiu and Peili Lei pledged all of their equity interests in Kingsoft Qijian (and any increase in their capital contributions) in favor of Chengdu Interactive Entertainment as security for the performance of their respective obligations under the above loan agreement, the shareholder voting agreement and the call option agreement, the performance by Kingsoft Qijian of its obligations under the above shareholder voting agreement and the call option agreement, the performance by Chengdu Digital Entertainment of its obligations under the intellectual property license agreements (as described below in "Structure Contracts relating to Chengdu Digital Entertainment") and the performance by Beijing Digital Entertainment of its obligations under the intellectual property license agreements (as described below).
 - (v) Zhuhai Software (as the licensor) and Beijing Digital Entertainment (as the licensee) entered into a framework intellectual property license agreement on 15 June 2007 for a term of 10 years from 1 January 2007 which will be automatically renewed for one year at the end of the term or any renewed term, unless the licensor notifies otherwise. Zhuhai Software agreed to enter into agreements to license certain intellectual property rights to Beijing Digital Entertainment on a case-by-case basis.
- (ii) A shareholder voting agreement dated 30 March 2007 among Chengdu Interactive Entertainment, Weiqin Qiu and Chengdu Digital Entertainment, under which Weiqin Qiu irrevocably entrusts all of her shareholder rights in Chengdu Digital Entertainment to Chengdu Interactive Entertainment, including but not limited to the voting rights and the right to nominate directors of Chengdu Digital Entertainment.
 - (iii) A call option agreement dated 30 March 2007 among Weiqin Qiu, Chengdu Digital Entertainment and Chengdu Interactive Entertainment, under which Chengdu Interactive Entertainment was granted an exclusive irrevocable option to purchase, or designate a third party to purchase, part or all of Weiqin Qiu's equity interest in Chengdu Digital Entertainment at any time, at a nominal amount subject to applicable PRC laws.
 - (iv) An equity pledge agreement dated 30 March 2007 among Weiqin Qiu, Chengdu Interactive Entertainment, Chengdu Digital Entertainment and Beijing Digital Entertainment, pursuant to which Weiqin Qiu pledged all of her equity interest in Chengdu Digital Entertainment (and any increase in her capital contribution) in favor of Chengdu Interactive Entertainment as security for the performance of her obligations under the above loan agreement, shareholder voting agreement and call option agreement as well as the performance by Chengdu Digital Entertainment of its obligations under the above shareholder voting agreement, the call option agreement, and the intellectual property license agreements (as described below).
 - (v) Chengdu Interactive Entertainment (as the licensor) and Chengdu Digital Entertainment (as the licensee) entered into a framework intellectual property license agreement on 15 June 2007 for a term of 10 years from 1 January 2007 which will be automatically renewed for one year at the end of the term or any renewed term, unless the licensor notifies otherwise. Chengdu Interactive Entertainment agreed to enter into agreements to license certain intellectual property rights to Chengdu Digital Entertainment.

Structure Contracts relating to Chengdu Digital Entertainment

- (i) A loan agreement dated 30 March 2007 between Weiqin Qiu and Chengdu Interactive Entertainment which provided for an interest free loan of RMB100,000 by Chengdu Interactive Entertainment to Weiqin Qiu entirely for the purpose of capital funding of Chengdu Digital Entertainment. The loan has no definite maturity date and Chengdu Interactive Entertainment may request repayment at any time. Weiqin Qiu shall repay the loan by transferring the equity interest she holds in Chengdu Digital Entertainment to Chengdu Interactive Entertainment or any person or entity nominated by Chengdu Interactive Entertainment.

As Weiqin Qiu is the sister of Pak Kwan Kau, and Peili Lei is the aunt of Jun Lei, with Pak Kwan Kau and Jun Lei being our executive Directors when the above said structure contracts were signed and now our non-executive Directors, Weiqin Qiu and Peili Lei are associates of Pak Kwan Kau and Jun Lei, and therefore, are our

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connected persons. Accordingly, certain transactions under the structure contracts technically constituted connected transactions. The Company applied to the Stock Exchange for and was granted a specific waiver from strict compliance with the applicable disclosure and shareholders' approval requirements of Chapter 14A of the Listing Rules in relation to the transactions contemplated under the structure contracts for so long as the shares of the Company are listed on the Stock Exchange.

The independent non-executive Directors have reviewed the structure contracts relating to Kingsoft Qijian, Beijing Digital Entertainment and Chengdu Digital Entertainment and have confirmed that:

- these structure contracts remain unchanged and are consistent with their disclosure in the prospectus of the Company dated 24 September 2007;
- no dividends or other distributions were made by Kingsoft Qijian, Beijing Digital Entertainment, or Chengdu Digital Entertainment to the holders of their equity interests for the year ended 31 December 2018; and
- the terms of such structure contracts are fair and reasonable so far as the Group is concerned and in the interests of the shareholders and the Company as a whole.

Original Structure Contracts I Relating to Zhuhai Cloud Technology

- (i) Weiqin Qiu, Jin Wang and Beijing Digital Entertainment entered into a loan agreement on 2 May 2012, pursuant to which Beijing Digital Entertainment provided interest free loans of RMB99,000 and RMB1,000 to Weiqin Qiu and Jin Wang respectively. The loans have no fixed maturity date, and Beijing Digital Entertainment may at any time demand repayment by transferring their equity interests in Zhuhai Qi Dun Security Software Limited (珠海奇盾安全軟件有限公司, subsequently renamed as Zhuhai Cloud Technology to Beijing Digital Entertainment or its designated third party. Moreover, the ratio of the transferred equity interests in Zhuhai Cloud Technology to the equity interests in Zhuhai Cloud Technology held by these borrowers on the date of signing the loan agreement shall be the same as that of the requested repayment to the loans of these borrowers on the date of signing the loan agreement.
- (ii) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into a shareholder voting entrustment agreement on 2 May 2012, pursuant to which Weiqin Qiu and Jin Wang irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers) of Zhuhai Cloud Technology) in Zhuhai Cloud Technology to Beijing Digital Entertainment.
- (iii) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into an exclusive option agreement on 2 May 2012, pursuant to which Beijing Digital Entertainment was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by Weiqin Qiu and Jin Wang in Zhuhai Cloud Technology at any time. The exercise price shall equal to the corresponding portion of liability of Beijing Digital Entertainment borne by Weiqin Qiu and Jin Wang respectively under the above loan agreement. However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the exercise price shall be the lowest price permitted by the PRC Laws. Despite the above, Weiqin Qiu and Jin Wang shall jointly waive the obligations of Beijing Digital Entertainment for paying the shortfall in the case that the lowest price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC.
- (iv) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into an equity pledge agreement on 2 May 2012, pursuant to which, Weiqin Qiu and Jin Wang agreed to pledge all equity interests they respectively held in Zhuhai Cloud Technology and any increase in capital contributions in favor of Beijing Digital Entertainment, as security for the performance of their respective obligations under the above loan agreement, shareholder voting entrustment agreement and exclusive option agreement, and for the performance of obligations by Zhuhai Cloud Technology under the above shareholder voting entrustment agreement and exclusive option agreement.
- (v) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into the restated and revised shareholder voting entrustment

DIRECTORS' REPORT (continued)

agreement on 12 June 2012, pursuant to which Weiqin Qiu and Jin Wang irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers) of Zhuhai Cloud Technology) in Zhuhai Cloud Technology to Beijing Digital Entertainment.

- (vi) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into the restated and revised exclusive option agreement on 12 June 2012, pursuant to which Beijing Digital Entertainment was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by Weiqin Qiu and Jin Wang in Zhuhai Cloud Technology at any time. The exercise price shall equal to the corresponding portion of liability of Beijing Digital Entertainment borne by Weiqin Qiu and Jin Wang respectively under the above loan agreement. However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the conversion price shall be the lowest price permitted by the PRC Laws. Despite the above, Weiqin Qiu and Jin Wang shall jointly waive the obligations of Beijing Digital Entertainment for paying the shortfall in the case that the lowest conversion price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC.
- (vii) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Zhuhai Cloud Technology entered into an equity pledge agreement on 12 June 2012, pursuant to which, Weiqin Qiu and Jin Wang agreed to pledge all equity interests they respectively held in Zhuhai Cloud Technology and any increase in capital contributions in favor of Beijing Digital Entertainment, as security for the performance of their respective obligations under the above loan agreement, shareholder voting entrustment agreement and exclusive option agreement, and for the performance of obligations by Zhuhai Cloud Technology under the above shareholder voting entrustment agreement and exclusive option agreement.
- (viii) Weiqin Qiu, Jin Wang, Beijing Digital Entertainment and Beijing Cloud Technology entered into a debt assignment agreement on 9 November 2012, pursuant to which Beijing Digital Entertainment assigned the debts with an aggregate amount of RMB100,000 borne by Weiqin Qiu and Jin Wang to Beijing Cloud Technology, therefore, Beijing Cloud Technology owned the debts of an aggregate amount of RMB100,000 borne by Weiqin Qiu and Jin Wang.
- (ix) Weiqin Qiu, Jin Wang and Beijing Cloud Technology entered into a loan agreement on 9 November 2012, pursuant to which Beijing Cloud Technology provided interest free loans of RMB99,000 and RMB1,000 to Weiqin Qiu and Jin Wang respectively. The loans have no fixed maturity date, and Beijing Cloud Technology may at any time demand repayment by transferring their equity interests in Zhuhai Cloud Technology to Beijing Cloud Technology or its designated third party. Moreover, the ratio of the transferred equity interests in Zhuhai Cloud Technology to the equity interests in Zhuhai Cloud Technology held by these borrowers on the date of signing the loan agreement shall be the same as that of the requested repayment to the loans of these borrowers on the date of signing the loan agreement.
- (x) Weiqin Qiu, Jin Wang, 19 existing employees of the Group, Beijing Digital Entertainment (the above 21 natural persons and Beijing Digital Entertainment, collectively referred to as "All Shareholders of Zhuhai Cloud Technology"), Zhuhai Cloud Technology and Beijing Cloud Technology entered into a shareholder voting entrustment agreement on 9 November 2012, pursuant to which All Shareholders of Zhuhai Cloud Technology irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers) of Zhuhai Cloud Technology) in Zhuhai Cloud Technology to Beijing Cloud Technology.
- (xi) All Shareholders of Zhuhai Cloud Technology, Zhuhai Cloud Technology and Beijing Cloud Technology entered into an exclusive option agreement on 9 November 2012, pursuant to which Beijing Cloud Technology was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by All Shareholders of Zhuhai Cloud Technology in Zhuhai Cloud Technology at any time. The exercise price in respect of the equity interests of Weiqin Qiu and Jin Wang shall equal to the corresponding portion of liability of Beijing Digital Entertainment borne by Weiqin Qiu and Jin Wang respectively under

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the above loan agreement. However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the conversion price shall be the lowest price permitted by the PRC Laws. Despite the above, Weiqin Qiu and Jin Wang shall jointly waive the obligations of Beijing Digital Entertainment for paying the shortfall in the case that the lowest conversion price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC. The exercise price in respect of equity interests of shareholders other than Weiqin Qiu and Jin Wang shall be RMB1(one). However, if there are any mandatory requirements imposed by the PRC Laws in respect of the conversion price, the conversion price shall be the lowest price permitted by the PRC Laws. Despite the above, the existing shareholders shall jointly waive the obligations of Beijing Cloud Technology for paying the shortfall in the case that the lowest conversion price permitted by the PRC Laws is higher than RMB1(one), subject to the laws and regulations of the PRC.

- (xii) All Shareholders of Zhuhai Cloud Technology, Zhuhai Cloud Technology and Beijing Cloud Technology entered into an equity pledge agreement on 9 November 2012, pursuant to which, All Shareholders of Zhuhai Cloud Technology, agreed to pledge all equity interests they respectively held in Zhuhai Cloud Technology and any increase in capital contributions in favor of Beijing Cloud Technology, as security for the performance of their respective obligations under the above loan agreement, shareholder voting entrustment agreement and exclusive option agreement, for the performance of obligations by Zhuhai Cloud Technology under the above shareholder voting entrustment agreement and exclusive option agreement, and for the performance of obligations by Beijing Cloud Network which is wholly owned by Zhuhai Cloud Technology under the exclusive consultation and technological services agreement.
- (xiii) Beijing Cloud Network and Beijing Cloud Technology entered into an exclusive consultation and technological services agreement on 9 November 2012, pursuant to which Beijing Cloud Technology provided exclusive services related to the business of Beijing Cloud Network to Beijing Cloud Network and Beijing Cloud Network shall pay the service fee to Beijing Cloud Technology on an annual basis.

The relevant service fees shall be comprised of the results service fee (the remaining 100% of business income of Beijing Cloud Network for the year, net of the mutually agreed business cost of Beijing Cloud Network) and the mutually-agreed service fee (for the specified consultation services and technology services provided by Beijing Cloud Technology at the request of Beijing Cloud Network from time to time). Beijing Cloud Technology shall be entitled to the rights to adjust the above service fees at its discretion.

The arrangement relating to Zhuhai Cloud Technology was substantially similar to the arrangement under the existing structure contracts relating to Kingsoft Qijian and Chengdu Digital Entertainment. Subject to the relevant disclosures in this annual report of the Company, cloning of structure contracts similar to those relating to Kingsoft Qijian and Chengdu Digital Entertainment will not be subject to the strict requirements of announcement and shareholders' approval under Chapter 14A of the Listing Rules.

The said structure contracts in relation to Zhuhai Cloud Technology were re-cloned in 2013, the details of which are disclosed herein below.

Original Structure Contracts II Relating to Zhuhai Cloud Technology

- (i) Gang Yang and 18 existing employees of the Group separately entered into 18 equity transfer agreements on 28 January 2013, 1 February 2013, 19 February 2013, and 4 March 2013, pursuant to which 18 existing employees respectively transfer their entire equity interest to Gang Yang.
- (ii) Weiqin Qiu, Jin Wang, Gang Yang, Beijing Digital Entertainment (the above 3 natural persons and Beijing Digital Entertainment, collectively referred to as "All New Shareholders of Zhuhai Cloud Technology"), Zhuhai Cloud Technology, Beijing Cloud Technology and all the other natural person shareholders of Zhuhai Cloud Technology at the time entered into a termination agreement on 28 January 2013, pursuant to which all parties agreed to terminate the 1) equity pledge agreement; 2) shareholder voting agreement; and 3) exclusive option agreement dated 9 November 2012 as described above in "Original Structure Contracts I Relating to Zhuhai Cloud Technology".

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- (iii) All New Shareholders of Zhuhai Cloud Technology, Zhuhai Cloud Technology and Beijing Cloud Technology entered into a shareholder voting entrustment agreement on 18 March 2013, pursuant to which All New Shareholders of Zhuhai Cloud Technology irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers of Zhuhai Cloud Technology) in Zhuhai Cloud Technology to Beijing Cloud Technology.
- (iv) All New Shareholders of Zhuhai Cloud Technology, Zhuhai Cloud Technology and Beijing Cloud Technology entered into an exclusive option agreement on 18 March 2013, pursuant to which Beijing Cloud Technology was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by All New Shareholders of Zhuhai Cloud Technology in Zhuhai Cloud Technology at any time. The exercise price in respect of the equity interests of Weiqin Qiu and Jin Wang shall equal to the corresponding portion of liability of Beijing Cloud Technology borne by Weiqin Qiu and Jin Wang respectively under the loan agreement (as described above in "Original Structure Contracts I Relating to Zhuhai Cloud Technology" (ix)). However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the conversion price shall be the lowest price permitted by the PRC Laws. Despite the above, Weiqin Qiu and Jin Wang shall jointly waive the obligations of Beijing Cloud Technology for paying the shortfall in the case that the lowest conversion price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC. The exercise price in respect of equity interests of shareholders other than Weiqin Qiu and Jin Wang shall be RMB1(one). However, if there are any mandatory requirements imposed by the PRC Laws in respect of the conversion price, the conversion price shall be the lowest price permitted by the PRC Laws. Despite the above, the existing shareholders shall jointly waive the obligations of Beijing Cloud Technology for paying the shortfall in the case that the lowest conversion price permitted by the PRC Laws is higher than RMB1(one), subject to the laws and regulations of the PRC.
- (v) All New Shareholders of Zhuhai Cloud Technology, Zhuhai Cloud Technology and Beijing Cloud Technology entered into an equity pledge agreement on 18 March 2013, pursuant to which, All New Shareholders of Zhuhai Cloud Technology, agreed to pledge all equity interests they respectively held in Zhuhai Cloud Technology and any increase in capital contributions in favor of Beijing Cloud Technology, as security for the performance of their respective obligations under the above loan agreement, shareholder voting entrustment agreement and exclusive option agreement, for the performance of obligations by Zhuhai Cloud Technology under the above shareholder voting entrustment agreement and exclusive option agreement, and for the performance of obligations by Beijing Cloud Network under the exclusive consultation and technological services agreement.

The arrangement relating to Zhuhai Cloud Technology was substantially similar to the arrangement under the existing structure contracts relating to Kingsoft Qijian and Chengdu Digital Entertainment. Subject to the relevant disclosures in this annual report of the Company, cloning of structure contracts similar to those relating to Kingsoft Qijian and Chengdu Digital Entertainment will not be subject to the strict requirements of announcement and shareholders' approval under Chapter 14A of the Listing Rules.

The said structure contracts in relation to Zhuhai Cloud Technology were re-cloned in 2014, the details of which are disclosed herein below.

Original Structure Contracts III in relation to Zhuhai Cloud Technology

- (i) Gang Yang and Jin Wang entered into equity transfer agreement with Weiqin Qiu on 13 June 2014 respectively, pursuant to which Gang Yang transferred 19.4946% shares in Zhuhai Cloud Technology to Weiqin Qiu at a consideration of RMB179,180; and Jin Wang transferred 0.009% shares in Zhuhai Cloud to Weiqin Qiu at a consideration of RMB1,000.
- (ii) In connection with the above equity transfer agreement, Weiqin Qiu, Gang Yang and Beijing Digital Entertainment entered into a debt assumption agreement on 20 June 2014, pursuant to which Weiqin Qiu agreed to assume the liability of RMB179,180 which was the proportion liable to be paid by Gang Yang to Beijing Digital Entertainment under the loan agreement between them as a

DIRECTORS' REPORT (continued)

settlement for the transfer of 19.4946% of the registered capital in Beijing Digital Entertainment from Gang Yang. Weiqin Qiu, Jin Wang and Beijing Cloud Technology entered into a debt assumption agreement on 20 June 2014, pursuant to which Weiqin Qiu agreed to assume the liability of RMB1,000 which was the proportion liable to be paid by Jin Wang to Beijing Cloud Technology under the loan agreements dated 9 November 2012 as a settlement for the transfer of 0.0090% of the registered capital in Beijing Cloud Technology from Jin Wang.

- (iii) In connection with the equity transfer agreements, 1) Weiqin Qiu, Jin Wang, and Gang Yang (collectively referred to as "Original Shareholders"); 2) Beijing Digital Entertainment and Zhuhai Cloud Technology; and 3) Beijing Cloud Technology entered into a termination agreement on 13 June 2014, pursuant to which Original Shareholders, Beijing Digital Entertainment, Zhuhai Cloud Technology and Beijing Cloud Technology agreed to terminate the 1) equity pledge agreement; 2) shareholder voting agreement; and 3) exclusive option agreement dated 18 March 2013 as described above in "Original Structure Contracts II Relating to Zhuhai Cloud Technology".
- (iv) Weiqin Qiu and Beijing Cloud Technology entered into a loan agreement on 20 June 2014, pursuant to which Beijing Cloud Technology provided interest free replacement loans of RMB179,180 to Weiqin Qiu for the purpose of repaying the liability incurred by her for the acquisition of the entire equity interests in Zhuhai Cloud Technology. The loans have no fixed maturity date, and Beijing Cloud Technology may demand repayment at any time. Subject to the applicable laws, Weiqin Qiu shall repay the loans by transferring their equity interests in Zhuhai Cloud Technology to Beijing Cloud Technology or its designated third party.
- (v) Weiqin Qiu, Beijing Digital Entertainment (collectively referred to as "New Shareholders"), Zhuhai Cloud Technology and Beijing Cloud Technology entered into a shareholder voting entrustment agreement on 20 June 2014, pursuant to which all New Shareholders of Zhuhai Cloud Technology irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers of Zhuhai Cloud Technology) in Zhuhai Cloud Technology to Beijing Cloud Technology.
- (vi) All New Shareholders, Zhuhai Cloud Technology and Beijing Cloud Technology entered into an exclusive option agreement on 20 June 2014, pursuant to which Beijing Cloud Technology was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by all New Shareholders of Zhuhai Cloud Technology in Zhuhai Cloud Technology at any time at an amount equal to the corresponding portion of liability borne by the respective New Shareholders under the loan agreement dated 20 June 2014.
- (vii) All New Shareholders, Beijing Cloud Technology and Zhuhai Cloud Technology entered into an equity pledge agreement on 20 June 2014, pursuant to which New Shareholders agreed to pledge all equity interests they respectively held in Zhuhai Cloud Technology and any increase in their capital contribution in favor of Beijing Cloud Technology and Zhuhai Cloud Technology as security for the performance of their obligations under the loan agreement, the shareholder voting entrustment agreement and the exclusive option agreement dated 20 June 2014, and for the performance of obligations by Beijing Cloud Network under the exclusive consultation and technological services agreement with dated 9 November 2012.

The arrangement relating to Zhuhai Cloud Technology was substantially similar to the arrangement under the existing structure contracts relating to Kingsoft Qijian and Chengdu Digital Entertainment. Subject to the relevant disclosures in this annual report of the Company, cloning of structure contracts similar to those relating to Kingsoft Qijian and Chengdu Digital Entertainment will not be subject to the strict requirements of announcement and shareholders' approval under Chapter 14A of the Listing Rules.

The independent non-executive Directors have reviewed the structure contracts relating to Zhuhai Cloud Technology and have confirmed that:

- these structure contracts are similar and consistent with those as disclosed in the prospectus of the Company dated 24 September 2007;
- no dividends or other distributions were made by Zhuhai Cloud Technology to the holders of their equity interest for the year ended 31 December 2018; and
- these structure contracts are fair and reasonable so far as the Group is concerned and in the interests of the Company and its shareholders as a whole.

Structure Contracts Relating to Zhuhai Season Shiyou and Chengdu Season Shiyou

- (i) Tao Zou, Weiqin Qiu and Chengdu Westhouse Interactive Entertainment Co., Ltd. ("**Chengdu Westhouse**") entered into a loan agreement on 3 September 2012, pursuant to which Chengdu Westhouse provided interest free loans of RMB10,000,000 to Tao Zou and Weiqin Qiu for repaying the liability incurred by Tao Zou and Weiqin Qiu for the acquisition of the entire registered capital in Zhuhai Season Shiyou. The loans have no fixed maturity date, and Chengdu Westhouse may demand repayment at any time. Subject to the PRC Laws, Tao Zou and Weiqin Qiu shall repay the loans by transferring their equity interests in Zhuhai Season Shiyou to Chengdu Westhouse or its designated third party.
- (ii) Tao Zou, Weiqin Qiu, Chengdu Westhouse and Zhuhai Season Shiyou entered into a shareholder voting entrustment agreement on 3 September 2012, pursuant to which Tao Zou and Weiqin Qiu irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to nominate executive directors of Zhuhai Season Shiyou) in Zhuhai Season Shiyou to such persons designated by Chengdu Westhouse.
- (iii) Tao Zou, Weiqin Qiu, Chengdu Westhouse and Zhuhai Season Shiyou entered into an exclusive option agreement on 3 September 2012, pursuant to which Chengdu Westhouse was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by Tao Zou and Weiqin Qiu in Zhuhai Season Shiyou at any time at an exercise price equal to the corresponding portion of liability of Chengdu Westhouse borne by Tao Zou and Weiqin Qiu under the loan agreement. However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the exercise price shall be the lowest price permitted by the PRC Laws. Despite the above, Tao Zou and Weiqin Qiu shall jointly waive the obligations of Chengdu Westhouse for paying the shortfall in the case that the lowest price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC. When the option is exercised by Chengdu Westhouse, Chengdu Westhouse is entitled to the rights to pay the exercise price by directly waiving the corresponding portion of liability of Chengdu Westhouse borne by Tao Zou and Weiqin Qiu. The ratio of the waived liability of Tao Zou and Weiqin Qiu to their total liabilities shall be the same as that of the transferred equity interest held by Tao Zou and Weiqin Qiu to their total equity interest in Zhuhai Season Shiyou.
- (iv) Chengdu Westhouse and Chengdu Season Shiyou entered into an exclusive technology development, support and consultation agreement on 3 September 2012, pursuant to which Chengdu Westhouse agreed, on the terms, conditions and pricing as required by the agreement, to provide to Chengdu Season Shiyou exclusively and Chengdu Season Shiyou agreed to accept the technology development, support and consultation services exclusively provided by Chengdu Westhouse for an indefinite term unless otherwise terminated by Chengdu Westhouse in accordance with the terms of the agreement.
- (v) Tao Zou, Weiqin Qiu, Zhuhai Season Shiyou, Chengdu Season Shiyou and Chengdu Westhouse entered into a business operation agreement on 3 September 2012, pursuant to which, Tao Zou, Weiqin Qiu, Zhuhai Season Shiyou and Chengdu Season Shiyou will make relevant undertakings and guarantee to Chengdu Westhouse for the daily operation of Chengdu Season Shiyou for a term of 10 years, unless otherwise terminated by Chengdu Westhouse, to ensure that Chengdu Season Shiyou would perform the obligations under the above exclusive technology development, support and consultation agreement entered into on the same date.
- (vi) Tao Zou, Weiqin Qiu, Zhuhai Season Shiyou and Chengdu Westhouse entered into an equity pledge agreement on 3 September 2012, pursuant to which, Tao Zou and Weiqin Qiu agreed to pledge all equity interests they respectively held in Zhuhai Season Shiyou and any increase in capital contributions in favor of Chengdu Westhouse, and granted the priority of pledge compensation while Zhuhai Season Shiyou agreed to utilize these equity pledge arrangement as a security for the performance of their obligations under the above loan agreement, shareholder voting entrustment agreement, exclusive option agreement, exclusive technology development, support and consultation agreement and business operation agreement dated 3 September 2012 and the settlement in respect of the relevant guaranteed debts. Guaranteed debts represents all direct, indirect, resulting loss and expected interest loss

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arising from any default by Tao Zou, Weiqin Qiu, Zhuhai Seasun Shiyou and Chengdu Seasun Shiyou, and all expenses generated by Chengdu Westhouse for enforcing mandatory performance of all agreed obligations by Tao Zou, Weiqin Qiu, Zhuhai Seasun Shiyou under the above loan agreement, shareholder voting entrustment agreement, exclusive option agreement, exclusive technology development, support and consultation agreement and business operation agreement all dated 3 September 2012.

The arrangement relating to Zhuhai Seasun Shiyou and Chengdu Seasun Shiyou was substantially similar to the arrangement under the existing structure contracts relating to Kingsoft Qijian and Chengdu Digital Entertainment. Subject to the relevant disclosures in this annual report of the Company, cloning of structure contracts similar to those relating to Kingsoft Qijian and Chengdu Digital Entertainment will not be subject to the strict requirements of announcement and shareholders' approval under Chapter 14A of the Listing Rules.

The independent non-executive Directors have reviewed the structure contracts relating to Zhuhai Seasun Shiyou and Chengdu Seasun Shiyou, and have confirmed that:

- these structure contracts are similar and consistent with those as disclosed in the prospectus of the Company dated 24 September 2007;
- no dividends or any other distributions to the holders of their equity interests were made by Zhuhai Seasun Shiyou and Chengdu Seasun Shiyou for the year ended 31 December 2018; and
- the terms of such structure contracts are fair and reasonable so far as the Group is concerned and in the interests of the shareholders and the Company as a whole.

Structure Contracts entered into in the 2018 financial year

Structure Contracts Relating to Kingsoft Cloud Information Technology

- (i) Weiqin Qiu, Yulin Wang and Beijing Yunxiang Zhisheng Technology Co., Ltd. ("**Beijing Yunxiang**") entered into a loan agreement on 18 July 2018, pursuant to which Beijing Yunxiang provided interest free loans of RMB 8 million and RMB 2 million to Weiqin Qiu and Yulin Wang respectively. The loans have no fixed maturity date, and Beijing Yunxiang may at any time demand repayment by transferring their equity interests in Kingsoft Cloud (Beijing) Information Technology Co., Ltd. ("**Kingsoft Cloud Information Technology**"). Moreover, the ratio of the transferred equity interests in Kingsoft Cloud Information Technology to the equity interests in Kingsoft Cloud Information Technology held by these borrowers on the date of signing the loan agreement shall be the same as that of the requested repayment to the loans of these borrowers on the date of signing the loan agreement.
- (ii) Weiqin Qiu, Yulin Wang, Beijing Yunxiang and Kingsoft Cloud Information Technology entered into a shareholder voting entrustment agreement on 18 July 2018, pursuant to which Weiqin Qiu and Yulin Wang irrevocably entrusted their shareholder rights (including but not limited to the voting rights and the right to designate and nominate the senior management (such as executive directors and managers) of Kingsoft Cloud Information Technology) in Kingsoft Cloud Information Technology to Beijing Yunxiang.
- (iii) Weiqin Qiu, Yulin Wang, Beijing Yunxiang and Kingsoft Cloud Information Technology entered into an exclusive option agreement on 18 July 2018, pursuant to which Beijing Yunxiang was granted an irrevocable exclusive option to acquire, or designate a third party to acquire, all or part of the equity interest owned by Weiqin Qiu and Yulin Wang in Kingsoft Cloud Information Technology at any time. The exercise price shall equal to the corresponding portion of liability of Beijing Yunxiang borne by Weiqin Qiu and Yulin Wang respectively under the above loan agreement. However, if the lowest conversion price permitted by the PRC Laws is higher than the amounts of those liabilities, the exercise price shall be the lowest price permitted by the PRC Laws. Despite the above, Weiqin Qiu and Yulin Wang shall jointly waive the obligations of Beijing Yunxiang for paying the shortfall in the case that the lowest price permitted by the PRC Laws is higher than the portion of liability, subject to the laws and regulations of the PRC.
- (iv) Weiqin Qiu, Yulin Wang, Beijing Yunxiang and Kingsoft Cloud Information Technology entered into an equity pledge agreement on 18 July 2018, pursuant to which, Weiqin Qiu and Yulin Wang

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agreed to pledge all equity interests they respectively held in Kingsoft Cloud Information Technology and any increase in capital contributions in favor of Beijing Yunxiang, as security for the performance of their respective obligations under the above loan agreement, shareholder voting entrustment agreement and exclusive option agreement, and for the performance of obligations by Kingsoft Cloud Information Technology under the above shareholder voting entrustment agreement and exclusive option agreement.

- (v) Beijing Yunxiang and Kingsoft Cloud Information Technology entered into an exclusive consultation and technological services agreement on 18 July 2018, pursuant to which Beijing Yunxiang provided exclusive services related to the business of Kingsoft Cloud Information Technology to Kingsoft Cloud Information Technology and Kingsoft Cloud Information Technology shall pay the service fee to Beijing Yunxiang on an annual basis. The relevant service fees shall be comprised of the results service fee (the remaining 100% of business income of Kingsoft Cloud Information Technology for the year, net of the mutually agreed business cost of Kingsoft Cloud Information Technology) and the mutually-agreed service fee (for the specified consultation services and technology services provided by Beijing Yunxiang at the request of Kingsoft Cloud Information Technology from time to time). Beijing Yunxiang shall be entitled to the rights to adjust the above service fees at its discretion.

The arrangement relating to Kingsoft Cloud Information Technology was substantially similar to the arrangement under the existing structure contracts relating to Kingsoft Qijian and Chengdu Digital Entertainment. Subject to the relevant disclosures in this annual report of the Company, cloning of structure contracts similar to those relating to Kingsoft Qijian and Chengdu Digital Entertainment will not be subject to the strict requirements of announcement and shareholders' approval under Chapter 14A of the Listing Rules.

The independent non-executive Directors have reviewed the structure contracts relating to Kingsoft Cloud Information Technology, and have confirmed that:

- these structure contracts are similar and consistent with those as disclosed in the prospectus of the Company dated 24 September 2007;
- no dividends or any other distributions to the holders of their equity interests were made by Kingsoft Cloud Information Technology for the year ended 31 December 2018; and
- the terms of such structure contracts are fair and reasonable so far as the Group is concerned and in the interests of the shareholders and the Company as a whole.

3. Continuing Transactions and Continuing Connected Transactions

Continuing Connected Transactions with Xiaomi Group

On 1 December 2014 the Company and Xiaomi entered into a framework agreement. Pursuant to the framework agreement, (i) the Group will provide various services to Xiaomi Group, mainly including the cloud services and promotion services; (ii) Xiaomi Group will provide various services to the Group, mainly including the promotion services; (iii) the Group will jointly operate games with Xiaomi Group; and (iv) the Group will purchase Xiaomi Group's products, for a term of two years from 1 January 2015 to 31 December 2016.

In order to renew the transactions under the previous framework agreement for the next three years ending 31 December 2019, the Company and Xiaomi entered into a framework agreement on 6 December 2016. Pursuant to the framework agreement, (i) the Group will provide various services to Xiaomi Group, mainly including the cloud services and the promotion services; (ii) the Group will jointly operate games provided by the Group with Xiaomi Group; (iii) Xiaomi Group will provide various services to the Group, mainly including the promotion services; and (iv) Xiaomi Group will provide its products to the Group, for a term of three years ending 31 December 2019.

Xiaomi is an associate of Mr. Jun LEI, a Director and substantial shareholder of the Company. As such, Xiaomi is a connected person of the Company. Therefore, the entering into the framework agreement between the Company and Xiaomi and the transactions contemplated thereunder constitute continuing connected transactions of the Company under the Listing Rules.

For details of the continuing connected transactions, please refer to the announcements of the Company dated 1 December 2014 and 6 December 2016.

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The annual caps for the continuing connected transactions hereunder as compared with the actual transactions amounts incurred or received by the Group for the year ended 31 December 2018 are set out as follows:

	Annual Cap for 2018 RMB million	Actual Amount for 2018 RMB million
fees payable by Xiaomi Group		
Provision of cloud and promotion services by the Group	864.30	568.20
Joint operation of games provided by Group	458.90	22.32
fees payable by the Group		
Provision of promotion services by Xiaomi Group	162.00	110.74
Provision of products by Xiaomi Group	18.10	6.73

Continuing Connected Transactions involving Kingsoft Cloud Group

Xiaomi is an associate of Mr. Jun LEI, a Director and substantial shareholder of the Company. As such, Xiaomi is a connected person of the Company. Xiaomi held over 10% equity interest in Kingsoft Cloud. Therefore, Kingsoft Cloud Group became connected subsidiaries of the Company by virtue of Rule 14A.16 of the Listing Rules.

In order to regulate the ongoing transactions between the Group (excluding Kingsoft Cloud Group) and Kingsoft Cloud Group, the Company and Kingsoft Cloud entered into a framework agreement on 30 December 2014, pursuant to which, (i) the Group (excluding Kingsoft Cloud Group) will provide the comprehensive leasing services to Kingsoft Cloud Group, including but not limited to rent the office located and miscellaneous services such as administrative support; and (ii) Kingsoft Cloud Group will provide cloud services to the Group (excluding Kingsoft Cloud Group), including but not limited to the cloud storage and cloud computing services, for a term of three years ending 31 December 2017.

In order to renew the transactions under the previous framework agreement for the three years ending 31 December 2020, the Company and Kingsoft Cloud entered into a framework agreement on 1 December 2017. Pursuant to the framework agreement, (i) the Group (excluding Kingsoft Cloud Group) will provide the comprehensive leasing services to Kingsoft Cloud Group, including but not limited to the lease of the office area and the provision of other miscellaneous services such as administrative support; and (ii) Kingsoft Cloud Group will provide cloud services to the Group (excluding Kingsoft Cloud Group), including but not limited to the cloud storage and cloud computing services, for a term of three years ending 31 December 2020.

For details of the continuing connected transactions, please refer to the announcements of the Company dated 31 December 2014 and 1 December 2017.

The annual caps for the continuing connected transactions under the framework agreement as compared with the actual transactions amounts incurred or received by the Group for the year ended 31 December 2018 are set out as follows:

	Annual Cap for 2018 RMB million	Actual Amount for 2018 RMB million
fees payable by Kingsoft Cloud Group		
provision of comprehensive leasing services by the Group (excluding Kingsoft Cloud Group):	30	21.36
fees payable by the Group (excluding Kingsoft Cloud Group)		
provision of cloud services by Kingsoft Cloud Group	90	77.03

DIRECTORS' REPORT (continued)

Continuing Connected Transactions in Relation to Leasing the Premises from Xiaomi

On 27 November 2018, Beijing Cloud Network entered into a lease agreement (the "**Lease Agreement**") with Beijing Xiaomi Electronic Products Co., Ltd. ("**Beijing Xiaomi Electronic Products**"), pursuant to which, Beijing Xiaomi Electronic Products agreed to lease the property situated at the whole first, second, third floors and partial first floor underground of Block C, Cloud Computing Platform, Xiaomi Internet Electronic Industry Park, #9 Kechuang Street, Yizhuang Economic and Development Zone, Daxing District, Beijing, with a total area of approximately 9,144.07 sq.m (the "**Premises**") to Beijing Cloud Network for a term of fifteen years from 1 January 2019 to 31 December 2033.

Xiaomi is an associate of Mr. Jun LEI, a Director and substantial shareholder of the Company. Mr. Jun LEI holds a majority of voting power in Xiaomi. As such, Xiaomi is a connected person of the Company. Therefore, the entering into the Lease Agreement between Beijing Xiaomi Electronic Products and Beijing Cloud Network will constitute continuing connected transactions of the Company under the Listing Rules.

The annual rent (including value-added tax) for the three years from 1 January 2019 to 31 December 2021 is RMB9,345,239.54. For every three years since 1 January 2019, the rental rate will increase by 6%. For the year ended 31 December 2018, no rent has been paid by the Group to Xiaomi Group under the Lease Agreement.

For details of the continuing connected transactions, please refer to the announcements of the Company dated 27 November 2018.

In respect of the above continuing connected transactions of the Group, the independent non-executive Directors have reviewed the related agreements and transactions contemplated thereunder and confirmed that these transactions were:

- (i) entered into in the ordinary and usual course of business of the Group;
- (ii) conducted on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties;
- (iii) entered into in accordance with the terms of the respective agreements and were fair and reasonable and in the interests of the Company and its shareholders as a whole;
- (iv) the aggregate annual amount of the transactions were within the relevant annual caps (if any);
- (v) the transactions have been conducted in accordance with the pricing policies or mechanisms under the framework agreement, including the pricing range, the process for determining the prices; and
- (vi) the Group's internal control procedures are adequate and effective to ensure that transactions are so conducted.

Ernst & Young, the Company's auditor, were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 *Assurance Engagements Other Than Audits or Reviews of Historical Financial Information* and with reference to Practice Note 740 *Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules* issued by the Hong Kong Institute of Certified Public Accountants. Ernst & Young have issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transactions disclosed above by the Group in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Hong Kong Stock Exchange.

4. Related Party Transactions

Details of the related party transactions for the year are included in note 47 to the financial statements. Certain related party transactions disclosed in note 47 to the financial statements also constitute connected transactions or continuing connected transactions as disclosed above. Such certain transactions between connected persons and the Group as shown above have been entered into and/or are ongoing during the year and the Company had made relevant disclosures to the extent required in accordance with the requirements of the Listing Rules.

Compliance with the Code on Corporate Governance Practice

During the year ended 31 December 2018, the Company complied with all code provisions of the Code on Corporate Governance Practices contained in Appendix 14 of the Listing Rules with the exception of the deviation from code provision A.6.7 and C.1.2 Please also refer to the Corporate Governance Report in this annual report for full details.

DIRECTORS' REPORT (continued)

Auditor

The consolidated financial statements of the Company for the year ended 31 December 2018 has been audited by Ernst & Young, who will retire and, being eligible, offer themselves for reappointment at our forthcoming AGM.

Pre-emptive Rights

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands, which would oblige our Company to offer new shares on a pro-rata basis to existing shareholders.

Principal Risks and Uncertainties

For details of the financial risks of the Group, please refer to note 50 to the financial statements of this report.

For details of the foreign currency risk, please refer to the Management Discussion and Analysis in this report.

Save as disclosed above, a number of other factors, including downturn of the global or PRC economy, overall competitive environment and international policies may affect the result and business of the Group.

By Order of the Board

Jun LEI

Chairman

Hong Kong, 26 March 2019

INDEPENDENT AUDITOR'S REPORT



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TO THE SHAREHOLDERS OF KINGSOFT CORPORATION LIMITED

(Continued in the Cayman Islands with limited liability)

OPINION

We have audited the consolidated financial statements of Kingsoft Corporation Limited (the "Company") and its subsidiaries (the "Group") set out on pages 68 to 208, which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

INDEPENDENT AUDITOR'S REPORT (continued)

KEY AUDIT MATTERS (continued)

Key audit matter	How our audit addressed the key audit matter
<i>Impairment of investments in associates</i>	
<p>As at 31 December 2018, the Group held significant amounts of investments in associates amounting to RMB4,349,397,000. The Group recognised impairment loss amounting to RMB5,530,000 for the year ended 31 December 2018. The assessment on impairment loss involved significant management judgment on whether impairment indicators existed and significant estimation of the recoverable amount of the investments in associates for those investments in associates with impairment indicators identified.</p> <p>Disclosures about accounting policies, significant accounting judgements and estimates and investments in associates are included in Note 2.4 "Summary of Significant Accounting Policies", Note 3 "Significant Accounting Judgements and Estimates" and Note 22 "Investments in Associates" to the consolidated financial statements.</p>	<p>Our audit procedures included an analysis of the rationale and objective evidence used by management in evaluating whether there are impairment indicators for investments in associates.</p> <p>For those investments with impairment indicators, with the assistance of our internal valuation specialists, we assessed the methodologies and assumptions adopted in the determination of the recoverable amounts of those investments. We also evaluated the discounted cash flow projections prepared by management for the determination of their recoverable amounts by reference to the historical performance and business plans of these associates. We also took into account of the reasonableness of the key assumptions, such as discount rate, by benchmarking to the external industry information.</p> <p>Our audit procedures also included evaluating the competence, capabilities, objectivity and independence of external valuer engaged by the Group to appraise the recoverable amounts of certain these investments in associates.</p> <p>We also assessed the adequacy of the Group's disclosure about the impairment of investments in associates.</p>
<i>Share-based payment</i>	
<p>The Group operates several share option schemes and share award schemes for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations.</p> <p>The share-based compensation costs were measured with reference to the fair values of the share options and awarded shares at the grant date. The fair values were determined by the management with the assistance of external valuer engaged by the Group, and the costs were recognised in share-based compensation costs in profit or loss, together with a corresponding increase in equity, over the period in which the performance and/or service conditions were fulfilled. The share-based compensation costs recognised during the year ended 31 December 2018 was RMB211,936,000. The determination of fair values and the forfeiture rate of share options and awarded shares required significant management judgements and estimates and was based on assumptions.</p> <p>Disclosures about accounting policies, significant accounting judgements and estimates and share-based payment are included in Note 2.4 "Summary of Significant Accounting Policies", Note 3 "Significant Accounting Judgements and Estimates" and Note 39 "Share-based Compensation Costs" to the consolidated financial statements.</p>	<p>Our audit procedures included evaluating the competence, capabilities, objectivity and independence of external valuer and assessing the assumptions, methodologies and parameters adopted, such as the expected volatility and dividend yield, in the valuation of the share options and awarded shares with the assistance of our internal valuation specialists.</p> <p>We also assessed the reasonableness of the key assumptions used to calculate the share-based compensation costs, such as forfeiture rate of share options and awarded shares, by reference to the historical data.</p> <p>We also assessed the Group's disclosures about the details of those share option schemes and share award schemes and the relevant assumptions.</p>

INDEPENDENT AUDITOR'S REPORT (continued)

KEY AUDIT MATTERS (continued)

Key audit matter (continued)	How our audit addressed the key audit matter (continued)
<i>Impairment of trade receivables</i>	
<p>As at 31 December 2018, the Group held significant amounts of trade receivables amounting to RMB1,184,650,000, constituted a significant portion of total assets as at 31 December 2018 and the Group was exposed to credit risks thereof. The Group recognised an impairment loss amounting to RMB54,889,000 for the year ended 31 December 2018 based on the expected credit loss ("ECL") approach under IFRS 9 Financial Instruments. The measurement of ECL requires the application of significant judgement and estimate, such as the expected future cash flows and forward-looking factors specific to the debtors and the economic environment.</p> <p>Disclosures about accounting policies, significant accounting judgements and estimates and trade receivables are included in Note 2.4 "Summary of Significant Accounting Policies", Note 3 "Significant Accounting Judgements and Estimates" and Note 27 "Trade Receivables" to the consolidated financial statements.</p>	<p>Our audit procedures included assessment of the design, implementation and operating effectiveness of key internal controls which govern credit control, debt collection and estimation of expected credit losses.</p> <p>We assessed the management's expected credit loss allowance based on simplified approach by examining the information used by management to form such judgement and estimate, including checking the accuracy of the historical default information, evaluating whether the historical loss rates are appropriately adjusted based on current economic conditions and forward-looking information (including macroeconomic factors and external information about the debtors' industry), and etc.</p> <p>We evaluated the Group's provision for trade receivables by reference to the Group's subsequent collection of the trade receivables.</p> <p>We also assessed the adequacy of the disclosure in relation to the Group's recoverability of trade receivables.</p>

OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

INDEPENDENT AUDITOR'S REPORT (continued)

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

INDEPENDENT AUDITOR'S REPORT (continued)

AUDITOR'S RESPONSIBILITIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Wong Kwok Yin.

Ernst & Young
Certified Public Accountants
Hong Kong

26 March 2019

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
CONTINUING OPERATIONS			
REVENUE	5	5,906,187	5,181,290
Cost of revenue		(3,169,429)	(2,168,907)
Gross profit		2,736,758	3,012,383
Research and development costs, net		(1,838,658)	(1,446,044)
Selling and distribution expenses		(727,381)	(544,957)
Administrative expenses		(449,498)	(256,847)
Share-based compensation costs	39	(211,936)	(235,194)
Other income	5	277,891	294,036
Other expenses		(89,496)	(9,465)
Other losses, net	6	(145,618)	(156,489)
Finance income	8	326,156	194,967
Finance costs	9	(326,966)	(112,391)
Share of profits and losses of:			
Joint ventures	21	49,898	121,039
Associates	22	373,833	51,076
PROFIT/(LOSS) BEFORE TAX FROM CONTINUING OPERATIONS	7	(25,017)	912,114
Income tax expense	12	(140,225)	(133,834)
PROFIT/(LOSS) FOR THE YEAR FROM CONTINUING OPERATIONS		(165,242)	778,280
DISCONTINUED OPERATION			
Profit for the year from a discontinued operation	13	—	2,518,349
PROFIT/(LOSS) FOR THE YEAR		(165,242)	3,296,629
Attributable to:			
Owners of the parent		389,214	3,201,837
Non-controlling interests		(554,456)	94,792
		(165,242)	3,296,629
		RMB	RMB
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT			
	15		
Basic			
— For profit for the year		0.29	2.46
— For profit from continuing operations		0.29	0.62
Diluted			
— For profit for the year		0.27	2.36
— For profit from continuing operations		0.27	0.61

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2018

	2018 RMB'000	2017 RMB'000
PROFIT/(LOSS) FOR THE YEAR	(165,242)	3,296,629
OTHER COMPREHENSIVE INCOME		
Other comprehensive income/(loss) that may be reclassified to profit or loss in subsequent periods:		
Available-for-sale investments:		
Changes in fair value, net of tax	—	782,464
Exchange differences:		
Exchange differences on translation of foreign operations	264,068	(249,071)
Reclassification adjustments for deemed disposal of a subsidiary	—	(57,355)
Share of other comprehensive income/(loss) of associates	37,670	(19,724)
Net other comprehensive income that may be reclassified to profit or loss in subsequent periods	301,738	456,314
Other comprehensive income/(loss) that will not be reclassified to profit or loss in subsequent periods:		
Equity investments designated at fair value through other comprehensive income:		
Changes in fair value, net of tax	(551,033)	—
Share of other comprehensive loss of associates	(9,785)	—
Net other comprehensive loss that will not be reclassified to profit or loss in subsequent periods	(560,818)	—
OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE YEAR, NET OF TAX	(259,080)	456,314
TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE YEAR	(424,322)	3,752,943
Attributable to:		
Owners of the parent	107,569	3,718,433
Non-controlling interests	(531,891)	34,510
	(424,322)	3,752,943

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
NON-CURRENT ASSETS			
Property, plant and equipment	16	2,036,424	1,329,203
Investment properties	17	63,943	—
Prepaid land lease payments	18	288,401	289,561
Goodwill	19	9,559	9,559
Other intangible assets	20	56,382	56,375
Investments in joint ventures	21	155,574	177,110
Investments in associates	22	4,349,397	3,878,421
Available-for-sale investments	23	—	1,269,216
Equity investments designated at fair value through other comprehensive income	23	746,718	—
Financial assets at fair value through profit or loss	24	84,044	63,430
Deferred tax assets	37	96,527	101,807
Other non-current assets	25	83,220	42,640
Total non-current assets		7,970,189	7,217,322
CURRENT ASSETS			
Inventories	26	11,679	10,327
Trade receivables	27	1,184,650	1,167,745
Prepayments, other receivables and other assets	28	906,383	679,612
Available-for-sale investments	23	—	88,000
Equity investments designated at fair value through other comprehensive income	23	10,000	—
Restricted cash	29	98,102	93,400
Cash and bank deposits	29	9,868,809	8,505,984
Total current assets		12,079,623	10,545,068
CURRENT LIABILITIES			
Trade payables	30	229,288	179,301
Other payables and accruals	31	1,818,974	1,612,667
Interest-bearing bank loans	32	1,053,393	374,165
Deferred revenue	33	722,781	608,557
Income tax payable		86,601	125,465
Liability component of convertible bonds	34	40,171	832,876
Derivative financial instruments	35	154,765	121,076
Total current liabilities		4,105,973	3,854,107
NET CURRENT ASSETS		7,973,650	6,690,961
TOTAL ASSETS LESS CURRENT LIABILITIES		15,943,839	13,908,283

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
TOTAL ASSETS LESS CURRENT LIABILITIES		15,943,839	13,908,283
NON-CURRENT LIABILITIES			
Deferred revenue	33	29,661	20,788
Deferred tax liabilities	37	19,584	58,707
Interest-bearing bank loans	32	231,224	287,682
Liability component of convertible bonds	34	—	37,864
Liability component of redeemable convertible preferred shares	35	2,741,771	950,271
Total non-current liabilities		3,022,240	1,355,312
Net assets		12,921,599	12,552,971
EQUITY			
Equity attributable to owners of the parent			
Issued capital	38	5,316	5,127
Share premium account	38	2,972,969	2,287,958
Treasury shares	38	(18,089)	(22,517)
Equity component of convertible bonds	34	1,274	7,564
Other reserves	40	10,076,369	9,810,458
		13,037,839	12,088,590
Non-controlling interests		(116,240)	464,381
Total equity		12,921,599	12,552,971

Tao ZOU

Director

Yuk Keung NG

Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2018

	ATTRIBUTABLE TO OWNERS OF THE PARENT												
	ISSUED CAPITAL	SHARE PREMIUM ACCOUNT	TREASURY SHARES	EQUITY COMPONENT OF CONVERTIBLE BONDS	STATUTORY RESERVES	SHARE-BASED COMPENSATION RESERVE	OTHER CAPITAL RESERVE	AVAILABLE-FOR-SALE INVESTMENT REVALUATION RESERVE	FOREIGN CURRENCY TRANSLATION RESERVE	RETAINED PROFITS	TOTAL	NON-CONTROLLING INTERESTS	TOTAL EQUITY
	(NOTE 38)	(NOTE 38)	(NOTE 38)	(NOTE 34)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2017	5,097	2,369,129	(25,477)	72,295	225,276	468,930	1,339,013	30,075	297,789	3,105,080	7,887,207	2,114,517	10,001,724
Profit for the year	—	—	—	—	—	—	—	—	—	3,201,837	3,201,837	94,792	3,296,629
Other comprehensive income for the year:													
Changes in fair value of available-for-sale investments, net of tax	—	—	—	—	—	—	—	782,464	—	—	782,464	—	782,464
Exchange differences related to foreign operations	—	—	—	—	—	—	—	—	(188,789)	—	(188,789)	(60,282)	(249,071)
Reclassification adjustments for deemed disposal of a subsidiary (note 13)	—	—	—	—	—	—	—	—	(57,355)	—	(57,355)	—	(57,355)
Share of other comprehensive loss of associates	—	—	—	—	—	—	—	—	(19,724)	—	(19,724)	—	(19,724)
Total comprehensive income for the year	—	—	—	—	—	—	—	782,464	(265,868)	3,201,837	3,718,433	34,510	3,752,943
Approved and paid final dividend in respect of the previous year	—	(112,678)	—	—	—	—	—	—	—	—	(112,678)	—	(112,678)
Dividends paid to non-controlling interests	—	—	—	—	—	—	—	—	—	—	—	(161,218)	(161,218)
Share-based compensation costs	—	—	—	—	—	204,716	—	—	—	—	204,716	100,309	305,025
Exercise of share options	30	31,507	—	—	—	(10,935)	—	—	—	—	20,602	—	20,602
Vested awarded shares transferred to employees	—	—	2,960	—	—	(75,365)	92,906	—	—	—	20,501	—	20,501
Share of reserves of associates	—	—	—	—	—	—	4,276	—	—	—	4,276	195	4,471
Redemption of convertible bonds (note 34)	—	—	—	(64,731)	—	—	27,085	—	—	—	(37,646)	—	(37,646)
Profit appropriation	—	—	—	—	33,102	—	—	—	—	(33,102)	—	—	—
Acquisition of a subsidiary (note 42)	—	—	—	—	—	—	—	—	—	—	—	13,167	13,167
Changes in the ownership interests in subsidiaries	—	—	—	—	—	—	383,179	—	—	—	383,179	213,756	596,935
Deemed disposal of a subsidiary (note 13)	—	—	—	—	(30,291)	(257,758)	—	—	—	288,049	—	(1,850,855)	(1,850,855)
At 31 December 2017	5,127	2,287,958	(22,517)	7,564	228,087 [#]	329,588 [#]	1,846,459 [#]	812,539 [#]	31,921 [#]	6,561,864 [#]	12,088,590	464,381	12,552,971

	ATTRIBUTABLE TO OWNERS OF THE PARENT													
	ISSUED CAPITAL	SHARE PREMIUM ACCOUNT	TREASURY SHARES	EQUITY COMPONENT OF CONVERTIBLE BONDS	STATUTORY RESERVES	SHARE-BASED COMPENSATION RESERVE	OTHER CAPITAL RESERVE	AVAILABLE-FOR-SALE INVESTMENT REVALUATION RESERVE	FAIR VALUE RESERVE	FOREIGN CURRENCY TRANSLATION RESERVE	RETAINED PROFITS	TOTAL	NON-CONTROLLING INTERESTS	TOTAL EQUITY
	(NOTE 38)	(NOTE 38)	(NOTE 38)	(NOTE 34)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)	(NOTE 40)
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 31 December 2017	5,127	2,287,958	(22,517)	7,564	228,087	329,588	1,846,459	812,539	—	31,921	6,561,864	12,088,590	464,381	12,552,971
Effect of adoption of IFRS 9 (note 2.2)	—	—	—	—	—	—	—	(812,539)	812,539	—	—	—	—	—
Effect of adoption of IFRS 15 (note 2.2)	—	—	—	—	—	—	—	—	—	—	5,722	5,722	—	5,722
At 1 January 2018 (restated)	5,127	2,287,958	(22,517)	7,564	228,087	329,588	1,846,459	—	812,539	31,921	6,567,586	12,094,312	464,381	12,558,693
Loss for the year	—	—	—	—	—	—	—	—	—	—	389,214	389,214	(554,456)	(165,242)
Other comprehensive income for the year:														
Exchange differences on translation of foreign operations	—	—	—	—	—	—	—	—	—	241,503	—	241,503	22,565	264,068
Changes in fair value of equity investments at fair value through other comprehensive income, net of tax	—	—	—	—	—	—	—	—	(551,033)	—	—	(551,033)	—	(551,033)
Share of other comprehensive income(loss) of associates	—	—	—	—	—	—	—	—	(9,785)	37,670	—	27,885	—	27,885
Total comprehensive income(loss) for the year	—	—	—	—	—	—	—	—	(560,818)	279,173	389,214	107,569	(531,891)	(424,322)
Approved and paid final dividend in respect of the previous year	—	(126,608)	—	—	—	—	—	—	—	—	—	(126,608)	—	(126,608)
Dividends paid to non-controlling interests	—	—	—	—	—	—	—	—	—	—	—	—	(183,527)	(183,527)
Share-based compensation costs	—	—	—	—	—	147,649	—	—	—	—	—	147,649	64,392	212,041
Vested awarded shares transferred to employees	—	—	4,428	—	—	(5,911)	1,483	—	—	—	—	—	—	—
Share of reserves of associates	—	—	—	—	—	—	(12,954)	—	—	—	—	(12,954)	—	(12,954)
Conversion of convertible bonds (note 34)	192	823,525	—	(6,290)	—	—	—	—	—	—	—	817,427	—	817,427
Share repurchased	(3)	(11,906)	—	—	—	—	—	—	—	—	—	(11,909)	—	(11,909)
Transfer of fair value reserve upon the disposal of equity investments at fair value through other comprehensive income	—	—	—	—	—	—	—	—	(28,500)	—	28,500	—	—	—
Profit appropriation	—	—	—	—	47,899	—	—	—	—	—	(47,899)	—	—	—
Changes in the ownership interests in subsidiaries	—	—	—	—	—	—	22,353	—	—	—	—	22,353	70,405	92,758
At 31 December 2018	5,316	2,972,969	(18,089)	1,274	275,986[#]	471,326[#]	1,857,341[#]	—	223,221[#]	311,094[#]	6,937,401[#]	13,037,839	(116,240)	12,921,599

These reserve accounts comprise the consolidated other reserves of RMB10,076,369,000 (2017: RMB9,810,458,000) in the consolidated statement of financial position.

CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit/(loss) before tax:			
From continuing operations		(25,017)	912,114
From a discontinued operation	13	—	2,520,509
Adjustments for:			
Gain on disposal of items of property, plant and equipment		(292)	(170)
Loss on disposal of items of other intangible assets		—	155
Depreciation	16,17	480,407	358,517
Impairment of other intangible assets	20	—	172
Amortisation of prepaid land lease payments	18	5,052	4,448
Amortisation of other intangible assets	20	28,634	104,624
Finance costs		326,966	133,915
Finance income		(326,156)	(217,572)
Fair value gain on financial instruments at fair value through profit or loss		(15,433)	(3,148)
Loss on disposal of associates		—	1,050
Loss/(gain) on deemed disposal of associates		12,092	(32,774)
Gain on deemed disposal of a subsidiary	13	—	(2,224,291)
Share-based compensation costs		211,936	305,135
Impairment of trade and other receivables		56,843	6,161
Share of profits of joint ventures		(49,898)	(119,938)
Share of (profits)/losses of associates		(373,833)	18,092
Foreign exchange differences, net		136,996	(36,811)
Impairment losses of available-for-sale investments		—	168,712
Impairment losses of investments in associates		5,530	52,883
Impairment losses of investments in joint ventures		6,433	21,222
Gain on disposal of available-for-sale investments		—	(149,462)
Redemption of convertible bonds		—	3,383
Compensation to a shareholder of a joint venture		—	36,884
		480,260	1,863,810
(Increase)/decrease in trade receivables		(71,517)	52,657
Decrease/(Increase) in prepayments, other receivables and other assets		2,017	(116,169)
Increase in inventories		(1,351)	(2,643)
Increase in other non-current assets		(559)	(30,642)
Increase/(decrease) in trade payables		48,898	(150,735)
Increase in deferred revenue		108,646	52,582
Increase in other payables and accruals		339,987	354,864
Decrease in contingent considerations		—	(5,682)
Cash generated from operations		906,381	2,018,042
Interest received		76,059	66,526
Income tax paid		(212,931)	(194,183)
Net cash flows from operating activities		769,509	1,890,385

CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

Year ended 31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received		215,148	130,898
Purchases of items of property, plant and equipment		(1,391,516)	(667,590)
Purchases of other intangible assets		(28,354)	(24,363)
Purchases of land use right		(812)	(26,610)
Decrease/(increase) in time deposits with original maturity of over three months when acquired		435,619	(2,050,523)
Purchase of financial assets at fair value through profit or loss		(17,889)	(171,242)
Receipt of government grants for property, plant and equipment		14,450	39,560
Disposal of property, plant and equipment		609	1,151
Acquisition of businesses, net of cash acquired		—	(3,629)
Dividends received from a joint venture and an associate		82,002	89,152
Investments in joint ventures		(24,000)	(133,195)
Investments in associates		(78,199)	(29,706)
Settlement of contingent considerations		—	(25,066)
Purchase of available-for-sale investments		—	(34,101)
(Increase)/decrease in other loans		(2,207)	130,463
Deemed disposal of a subsidiary	13, 43	—	(1,652,868)
Proceeds from disposal of equity investments at fair value through other comprehensive income/available-for-sale investments		10,000	289,299
Proceeds from disposal of other intangible assets		—	77
Proceeds from disposal of associates		—	30,180
Proceeds from disposal of financial assets at fair value through profit or loss		5,626	—
Net cash flows used in investing activities		(779,523)	(4,108,113)

CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

Year ended 31 December 2018

	NOTES	2018 RMB'000	2017 RMB'000
CASH FLOWS FROM FINANCING ACTIVITIES			
Changes in the ownership of interest in subsidiaries		—	400,440
Proceeds from issuance of redeemable convertible preferred shares		1,323,442	1,302,400
Cash settlement of share options issued by a subsidiary		(2,979)	(9,953)
Redemption of convertible bonds		—	(1,979,726)
Proceeds from exercise of share options		—	20,602
Vested awarded shares transferred to employees		—	20,501
Repurchase of shares		(11,909)	—
Proceeds from issuance of restricted shares of subsidiaries		240	572
Dividends paid to owners of the parent	14	(126,608)	(112,678)
Dividends paid to non-controlling interests		(186,946)	(158,509)
Drawdown of a bank loan		547,777	325,142
Interest paid		(26,240)	(63,630)
Payment of finance lease		(6,870)	(11,549)
Net cash flows from/(used in) financing activities		1,509,907	(266,388)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS			
Cash and cash equivalents at beginning of year		3,036,488	5,776,336
Effect of foreign exchange rate changes, net		8,403	(255,732)
CASH AND CASH EQUIVALENTS AT END OF YEAR			
4,544,784 3,036,488			
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS			
Cash and bank balances	29	1,524,403	970,465
Deposits with original maturity of less than three months when acquired	29	3,020,381	2,066,023
Cash and cash equivalents as stated in the statement of cash flows			
29 4,544,784 3,036,488			

NOTES TO FINANCIAL STATEMENTS

Year ended 31 December 2018

1. CORPORATE AND GROUP INFORMATION

Kingsoft Corporation Limited (the "Company") was incorporated under the Companies Act of the British Virgin Islands on 20 March 1998. On 15 November 2005, the Company was redomiciled to the Cayman Islands under the Company Law (2004 revision) of the Cayman Islands. The registered office of the Company is located at Clifton House, 75 Fort Street, George Town, Grand Cayman, Cayman Islands. The Company's shares have been listed on the Stock Exchange of Hong Kong Limited since 9 October 2007.

The principal place of business of the Company is located at Kingsoft Tower, No. 33, Xiaoying West Road, Haidian District, Beijing, the People's Republic of China ("PRC").

During the year, the Company and its subsidiaries (together, the "Group") were involved in the following principal activities:

- research and development of games, and provision of online games, mobile games and casual game services;
- provision of cloud storage and cloud computation services; and
- design, research and development and sales and marketing of office software products and services of WPS Office.

Information about subsidiaries and structured entities

Particulars of the Company's principal subsidiaries and structured entities are as follows:

NAME	PLACE OF INCORPORATION/REGISTRATION AND OPERATIONS	ISSUED ORDINARY/REGISTERED SHARE CAPITAL	PERCENTAGE OF EQUITY ATTRIBUTABLE TO THE COMPANY		PRINCIPAL ACTIVITIES
			DIRECT	INDIRECT	
Kingsoft Entertainment Software Holdings Cayman Islands Limited ("KES Holdings") (iii)	Cayman Islands	US\$1	100	—	Investment holding
Kingsoft Application Software Holdings Cayman Islands Limited (iii)	Cayman Islands	HK\$1	100	—	Investment holding
Kingsoft WPS Holdings Limited ("WPS Holdings") (iii)	Cayman Islands	HK\$117,000,000	100	—	Investment holding
Kingsoft Cloud Holdings Limited ("Kingsoft Cloud") (iii)	Cayman Islands	US\$935,235	57.83	—	Investment holding
Seasun Holdings Limited ("Seasun Holdings") (iii)	Cayman Islands	HK\$27,060,297	—	71.62	Investment holding
Kingsoft Entertainment Software Corporation Limited	Hong Kong	HK\$10,000,000	—	100	Investment holding, and operation and distribution of games
Kingsoft Application Software Corporation Limited	Hong Kong	HK\$1	—	100	Investment holding

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and structured entities (continued)

Particulars of the Company's principal subsidiaries and structured entities are as follows: (continued)

NAME	PLACE OF INCORPORATION/REGISTRATION AND OPERATIONS	ISSUED ORDINARY/REGISTERED SHARE CAPITAL	PERCENTAGE OF EQUITY ATTRIBUTABLE TO THE COMPANY		PRINCIPAL ACTIVITIES
			DIRECT	INDIRECT	
Kingsoft Office Software Corporation Limited	Hong Kong	HK\$20,976,360	—	71.95	Investment holding
Seasun Games Corporation Limited	Hong Kong	HK\$18,600,000	—	71.62	Investment holding and provision of game services
Kingsoft Cloud Corporation Limited	Hong Kong	HK\$2,000,000	—	57.83	Investment holding
Kingsoft (M) SDN.BHD (iii)	Malaysia	MYR1,000,000	—	71.62	Development and distribution of games
Beijing Kingsoft Software Co., Ltd. (i)(iii)	Mainland China	RMB10,000,000	—	100	Marketing and distribution of application software
Beijing Kingsoft Cloud Technology Co., Ltd. (i)(ii)(iii)	Mainland China	RMB207,000,000	—	57.83	Investment holding, research and development of application technology
Zhuhai Qiwen Office Software Co., Ltd. (i)(iii)	Mainland China	RMB68,000,000	—	71.95	Research and development of software
Beijing Yunxiang Zhisheng Technology Co., Ltd. (i)(ii)(iii)	Mainland China	RMB375,000,000	—	57.83	Investment holding, research and development of application technology
Kingsoft Cloud (Beijing) Information Technology Co., Ltd. (i)(iii)(iv)	Mainland China	RMB10,000,000	—	57.83	Investment holding, research and development of application technology
Zhuhai Kingsoft Cloud Technology Co., Ltd. (i)(iii)(iv)	Mainland China	RMB11,080,000	—	57.83	Investment holding
Beijing Kingsoft Qijian Digital Technology Co., Ltd. (i)(ii)(iv)	Mainland China	RMB1,500,000	—	100	Marketing and operation of SMS and wireless service of online games and application software
Beijing Kingsoft Office Software Co., Ltd. ("Beijing Kingsoft Office") (i)(iii)	Mainland China	RMB360,000,000	—	71.95	Sale and operation of office application software
Chengdu Kingsoft Interactive Entertainment Co., Ltd. (i)(ii)(iii)	Mainland China	RMB100,000,000	—	100	Research and development of games

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

1. CORPORATE AND GROUP INFORMATION (continued)

Information about subsidiaries and structured entities (continued)

Particulars of the Company's principal subsidiaries and structured entities are as follows: (continued)

NAME	PLACE OF INCORPORATION/REGISTRATION AND OPERATIONS	ISSUED ORDINARY/REGISTERED SHARE CAPITAL	PERCENTAGE OF EQUITY ATTRIBUTABLE TO THE COMPANY		PRINCIPAL ACTIVITIES
			DIRECT	INDIRECT	
Chengdu Kingsoft Digital Entertainment Technology Co., Ltd. (i)(ii)(iv)	Mainland China	RMB110,000,000	—	100	Marketing and operation of entertainment software products
Chengdu Westhouse Interactive Entertainment Co., Ltd. (i)(ii)(iii)	Mainland China	RMB15,000,000	—	71.62	Research and development of games
Chengdu Season Shiyou Technology Co., Ltd. (i)(ii)	Mainland China	RMB10,000,000	—	71.62	Marketing and operation of entertainment software products
Zhuhai Kingsoft Software Co., Ltd. (i)(iii)	Mainland China	RMB215,500,000	—	100	Research, development and distribution of consumer application software
Zhuhai Season Shiyou Technology Co., Ltd. (i)(ii)(iv)	Mainland China	RMB10,000,000	—	71.62	Marketing and operation of entertainment software products
Zhuhai Kingsoft Online Game Technology Co., Ltd. (i)(iii)	Mainland China	RMB10,000,000	—	71.62	Research and development of online games

- (i) The English names of these companies represent the best efforts by management of the Company in directly translating the Chinese names of these companies, as no English names have been registered.
- (ii) These companies are registered as wholly-foreign-owned enterprises under PRC law.
- (iii) Not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network.
- (iv) The Company does not have legal ownership in the equity of these entities. However, under certain contractual agreements (including power of attorney agreement, loan agreement, equity option agreement, equity interest pledge agreement and exclusive technical consulting and services agreement) entered into with the registered owners of these entities, the Company and its other legally owned subsidiaries control these entities by way of controlling the voting rights, governing their financial and operating policies, appointing or removing the majority of the members of their controlling authorities, and casting the majority of votes at meetings of such authorities. In addition, such contractual agreements also transfer the risks and rewards of these entities to the Company and/or its other legally owned subsidiaries. As a result, these entities are treated as subsidiaries of the Company and their financial statements have been consolidated by the Company.

The above table lists the subsidiaries and structured entities of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”) (which include all International Financial Reporting Standards, International Accounting Standards (“IASs”) and Interpretations) issued by the International Accounting Standards Board (“IASB”) and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for contingent consideration, derivative financial instruments, equity investments and certain financial assets which have been measured at fair value. These financial statements are presented in Renminbi (“RMB”) and all values are rounded to the nearest thousand except when otherwise indicated.

Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 December 2018. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group’s share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

The Company and certain subsidiaries have set up trusts or entities for the purpose of purchasing, administering and holding their shares for the share award scheme adopted. The Group has the power to govern the financial and operating policies of these trust or entities and derive benefits from the services of the employees who have been awarded the shares through their continued employment with the Group. The assets and liabilities of these trust entities are included in consolidated statement of financial position.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following new and revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 2	<i>Classification and Measurement of Share-based Payment Transactions</i>
Amendments to IFRS 4	<i>Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts</i>
IFRS 9	<i>Financial Instruments</i>
IFRS 15	<i>Revenue from Contracts with Customers</i>
Amendments to IFRS 15	<i>Clarifications to IFRS 15 Revenue from Contracts with Customers</i>
Amendments to IAS 40	<i>Transfers of Investment Property</i>
IFRIC 22	<i>Foreign Currency Transactions and Advance Consideration</i>
<i>Annual Improvements 2014–2016 Cycle</i>	Amendments to IFRS 1 and IAS 28

Except for the amendments to IFRS 4 and *Annual Improvements 2014–2016 Cycle*, which are not relevant to the preparation of the Group's financial statements, the nature and the impact of the new and revised IFRSs are described below:

- (a) Amendments to IFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding a certain amount in order to meet an employee's tax obligation associated with the share-based payment; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. The amendments clarify that the approach used to account for vesting conditions when measuring equity-settled share-based payments also applies to cash-settled share-based payments. The amendments introduce an exception so that a share-based payment transaction with net share settlement features for withholding a certain amount in order to meet the employee's tax obligation is classified in its entirety as an equity-settled share-based payment transaction when certain conditions are met. Furthermore, the amendments clarify that if the terms and conditions of a cash-settled share-based payment transaction are modified, with the result that it becomes an equity-settled share-based payment transaction, the transaction is accounted for as an equity-settled transaction from the date of the modification. The amendments have had no impact on the financial position or performance of the Group as the Group does not have any cash-settled share-based payment transactions and has no share-based payment transactions with net settlement features for withholding tax.
- (b) IFRS 9 *Financial Instruments* replaces IAS 39 *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement, impairment and hedge accounting.

With the exception of hedge accounting, which the Group has applied prospectively, the Group has recognised the transition adjustments against the applicable opening balances in equity at 1 January 2018. Therefore, the comparative information was not restated and continues to be reported under IAS 39.

Classification and measurement

The following information sets out the impacts of adopting IFRS 9 on the statement of financial position, including the effect of replacing IAS 39's incurred credit loss calculations with IFRS 9's expected credit losses ("ECLs").

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(b) (continued)

Classification and measurement (continued)

A reconciliation between the carrying amounts under IAS 39 and the balances reported under IFRS 9 as at 1 January 2018 is as follows:

	NOTES	IAS 39 MEASUREMENT		RE-CLASSIFICATION RMB'000	IFRS 9 MEASUREMENT	
		CATEGORY	AMOUNT RMB'000		AMOUNT RMB'000	CATEGORY
Financial assets						
Equity investments designated at fair value through other comprehensive income		N/A	—	1,355,490	1,355,490	FVOCI¹ (EQUITY)
From: Available-for-sale investments	(i)			1,355,490		
Available-for-sale investments		AFS²	1,357,216	(1,357,216)	—	N/A
To: Equity investments designated at fair value through other comprehensive income	(i)			(1,355,490)		
To: Financial assets at fair value through profit or loss	(ii)			(1,726)		
Trade receivables	(iii)	L&R³	1,167,745	—	1,167,745	AC⁴
Financial assets included in prepayments, other receivables and other assets		L&R	616,666	—	616,666	AC
Financial assets included in other non-current assets		L&R	4,306	—	4,306	AC
Financial assets at fair value through profit or loss		FVPL⁵	63,430	1,726	65,156	FVPL (mandatory)
From: Available-for-sale investments	(ii)			1,726		
Restricted cash		L&R	93,400	—	93,400	AC
Cash and bank deposits		L&R	8,505,984	—	8,505,984	AC

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(b) (continued)

Classification and measurement (continued)

	IAS 39 MEASUREMENT		RE-CLASSIFICATION RMB'000	IFRS 9 MEASUREMENT	
	CATEGORY	AMOUNT RMB'000		AMOUNT RMB'000	CATEGORY
<u>Financial liabilities</u>					
Trade payables	AC	179,301	—	179,301	AC
Financial liabilities included in other payables and accruals	AC	1,090,153	—	1,090,153	AC
Interest-bearing bank loans	AC	661,847	—	661,847	AC
Derivative financial instruments	FVPL	121,076	—	121,076	FVPL
Liability component of convertible bonds	AC	870,740	—	870,740	AC
Liability component of redeemable convertible preferred shares	AC	950,271	—	950,271	AC
		3,873,388	—	3,873,388	

¹ FVOCI: Financial assets at fair value through other comprehensive income

² AFS: Available-for-sale investments

³ L&R: Loans and receivables

⁴ AC: Financial assets or financial liabilities at amortised cost

⁵ FVPL: Financial assets at fair value through profit or loss

Notes:

(i) The Group has elected the option to irrevocably designate certain of its previous available-for-sale equity investments as equity investments at fair value through other comprehensive income.

(ii) The Group has classified one of its unlisted investments previously classified as available-for-sale investment as a financial asset measured at fair value through profit or loss as it is held for the purpose of trading.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(b) (continued)

Impairment

The following table reconciles the aggregate opening impairment allowances under IAS 39 reconciled to the ECL allowances under IFRS 9. Further details are disclosed in note 27 to the financial statements.

	IMPAIRMENT ALLOWANCE UNDER IAS 39 AT 31 DECEMBER	RE-MEASUREMENT	ECL ALLOWANCE UNDER IFRS 9 AT 1 JANUARY
	2017 RMB'000	RMB'000	2018 RMB'000
Trade receivables	7,107	—	7,107
Financial assets included in prepayments, other receivables and other assets	171	—	171
	7,278	—	7,278

Impact on reserves and retained profits

The impact of transition to IFRS 9 on reserves and retained profits is as follows:

	RESERVES AND RETAINED PROFITS RMB'000
<u>Fair value reserve under IFRS 9</u> (available-for-sale investment revaluation reserve under IAS 39)	
Balance as at 31 December 2017 under IAS 39 and 1 January 2018 under IFRS 9	812,539
<u>Retained profits</u>	
Balance as at 31 December 2017 under IAS 39 and 1 January 2018 under IFRS 9	6,561,864

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

- (c) IFRS 15 and its amendments replace IAS 11 *Construction Contracts*, IAS 18 *Revenue* and related interpretations and it applies, with limited exceptions, to all revenue arising from contracts with customers. IFRS 15 establishes a new five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The disclosures are included in notes 3 and 5 to the financial statements. As a result of the application of IFRS 15, the Group has changed the accounting policy with respect to revenue recognition in note 2.4 to the financial statements.

The Group has adopted IFRS 15 using the modified retrospective method of adoption. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date. The Group has elected to apply the standard to contracts that are not completed as at 1 January 2018.

The cumulative effect of the initial application of IFRS 15 was recognised as an adjustment to the opening balance of retained profits as at 1 January 2018. Therefore, the comparative information was not restated and continues to be reported under IAS 11, IAS 18 and related interpretations.

Set out below are the amounts by which each financial statement line item was affected as at 1 January 2018 as a result of the adoption of IFRS 15:

	NOTE	INCREASE RMB'000
Assets		
Investments in associates	(i)	5,722
Equity		
Retained profits	(i)	5,722

Set out below are the amounts by which each financial statement line item was affected as at 31 December 2018 and for the year ended 31 December 2018 as a result of the adoption of IFRS 15. The adoption of IFRS 15 has had no impact on other comprehensive income or on the Group's operating, investing and financing cash flows. The first column shows the amounts recorded under IFRS 15 and the second column shows what the amounts would have been had IFRS 15 not been adopted:

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

(c) (continued)

Consolidated statement of profit or loss for the year ended 31 December 2018:

	AMOUNTS PREPARED UNDER PREVIOUS		
	IFRS 15 RMB'000	IFRS RMB'000	DECREASE RMB'000
Share of profits of associates	373,833	379,555	(5,722)
Loss before tax	(25,017)	(19,295)	(5,722)
Loss for the year	(165,242)	(159,520)	(5,722)
Attributable to:			
Owners of the parent	389,214	394,936	(5,722)
Non-controlling interests	(554,456)	(554,456)	—
	(165,242)	(159,520)	(5,722)
	RMB	RMB	RMB
Earnings per share attributable to ordinary equity holders of the parent			
Basic	0.29	0.29	—
Diluted	0.27	0.28	—

Consolidated statement of financial position as at 31 December 2018:

	AMOUNTS PREPARED UNDER		
	IFRS 15 RMB'000	PREVIOUS IFRS RMB'000	DECREASE RMB'000
Investments in associates	4,349,397	4,349,397	—
Total assets	20,049,812	20,049,812	—
Net assets	12,921,599	12,921,599	—
Retained profits	6,937,401	6,937,401	—
Total equity	12,921,599	12,921,599	—

Note:

- (i) Upon the adoption of IFRS 15, the cumulative catch-up adjustments related to an associate of the Group increased the Group's investments in associates and retained profits by RMB5,722,000 as at 1 January 2018.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

- (d) Amendments to IAS 40 clarify when an entity should transfer property, including property under construction or development, into or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments have had no impact on the financial position or performance of the Group.
- (e) IFRIC 22 provides guidance on how to determine the date of the transaction when applying IAS 21 to the situation where an entity receives or pays advance consideration in a foreign currency and recognises a non-monetary asset or liability. The interpretation clarifies that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) is the date on which an entity initially recognises the non-monetary asset (such as a prepayment) or non-monetary liability (such as deferred income) arising from the payment or receipt of the advance consideration. If there are multiple payments or receipts in advance of recognising the related item, the entity must determine the transaction date for each payment or receipt of the advance consideration. The interpretation has had no impact on the Group's financial statements as the Group's accounting policy for the determination of the exchange rate applied for initial recognition of non-monetary assets or non-monetary liabilities is consistent with the guidance provided in the interpretation.

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 3	<i>Definition of a Business</i> ²
Amendments to IFRS 9	<i>Prepayment Features with Negative Compensation</i> ¹
Amendments to IFRS 10 and IAS 28	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> ⁴
IFRS 16	<i>Leases</i> ¹
IFRS 17	<i>Insurance Contracts</i> ³
Amendments to IAS 1 and IAS 8	<i>Definition of Material</i> ²
Amendments to IAS 19	<i>Plan Amendment, Curtailment or Settlement</i> ¹
Amendments to IAS 28	<i>Long-term Interests in Associates and Joint Ventures</i> ¹
IFRIC 23	<i>Uncertainty over Income Tax Treatments</i> ¹
<i>Annual Improvements 2015–2017 Cycle</i>	Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 ¹

¹ Effective for annual periods beginning on or after 1 January 2019

² Effective for annual periods beginning on or after 1 January 2020

³ Effective for annual periods beginning on or after 1 January 2021

⁴ No mandatory effective date yet determined but available for adoption

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)

Further information about those IFRSs that are expected to be applicable to the Group is described below.

Amendments to IFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group expects to adopt the amendments prospectively from 1 January 2020.

Amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 was removed by the IASB in December 2015 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

IFRS 16 replaces IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-15 *Operating Leases — Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognise assets and liabilities for most leases. The standard includes two elective recognition exemptions for lessees — leases of low-value assets and short-term leases. At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). The right-of-use asset is subsequently measured at cost less accumulated depreciation and any impairment losses unless the right-of-use asset meets the definition of investment property in IAS 40, or relates to a class of property, plant and equipment to which the revaluation model is applied. The lease liability is subsequently increased to reflect the interest on the lease liability and reduced for the lease payments. Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Lessees will also be required to remeasure the lease liability upon the occurrence of certain events, such as change in the lease term and change in future lease payments resulting from a change in an index or rate used to determine those payments. Lessees will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. Lessor accounting under IFRS 16 is substantially unchanged from the accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between operating leases and finance leases. IFRS 16 requires lessees and lessors to make more extensive disclosures than under IAS 17. Lessees can choose to apply the standard using either a full retrospective or a modified retrospective approach. The Group will adopt IFRS 16 from 1 January 2019. The Group plans to adopt the transitional provisions in IFRS 16 to recognise the cumulative effect of initial adoption as an adjustment to the opening balance of retained earnings at 1 January 2019 and will not restate the comparatives. In addition, the Group plans to apply the new requirements to contracts that were previously identified as leases applying IAS 17 and measure the lease liability at the present value of the remaining

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.3 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (continued)

lease payments, discounted using the Group's incremental borrowing rate at the date of initial application. For certain lease arrangements, the right-of-use asset will be measured at the amount of the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognised in the statement of financial position immediately before the date of initial application. For other lease arrangements, the right-of-use asset will be measured at its carrying amount as if IFRS 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate at the date of initial application. The Group plans to use the exemptions allowed by the standard on lease contracts whose lease terms end within 12 months as of the date of initial application.

Amendments to IAS 1 and IAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users. The Group expects to adopt the amendments prospectively from 1 January 2020. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 28 clarify that the scope exclusion of IFRS 9 only includes interests in an associate or joint venture to which the equity method is applied and does not include long-term interests that in substance form part of the net investment in the associate or joint venture, to which the equity method has not been applied. Therefore, an entity applies IFRS 9, rather than IAS 28, including the impairment requirements under IFRS 9, in accounting for such long-term interests. IAS 28 is then applied to the net investment, which includes the long-term interests, only in the context of recognising losses of an associate or joint venture and impairment of the net investment in the associate or joint venture. The Group expects to adopt the amendments on 1 January 2019 and will assess its business model for such long-term interests based on the facts and circumstances that exist on 1 January 2019 using the transitional requirements in the amendments. The Group also intends to apply the relief from restating comparative information for prior periods upon adoption of the amendments.

IFRIC 23 addresses the accounting for income taxes (current and deferred) when tax treatments involve uncertainty that affects the application of IAS 12 (often referred to as "uncertain tax positions"). The interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses (i) whether an entity considers uncertain tax treatments separately; (ii) the assumptions an entity makes about the examination of tax treatments by taxation authorities; (iii) how an entity determines taxable profits or tax losses, tax bases, unused tax losses, unused tax credits and tax rates; and (iv) how an entity considers changes in facts and circumstances. The interpretation is to be applied retrospectively, either fully retrospectively without the use of hindsight or retrospectively with the cumulative effect of application as an adjustment to the opening equity at the date of initial application, without the restatement of comparative information. The Group expects to adopt the interpretation from 1 January 2019. The interpretation are not expected to have any significant impact on the Group's financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Investments in associates and joint ventures

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The Group's investments in associates and joint ventures are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that exist.

The Group's share of the post-acquisition results and other comprehensive income of associates and joint ventures is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate or joint venture, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's investments in the associates or joint ventures, except where unrealised losses provide evidence of an impairment of the asset transferred. Goodwill arising from the acquisition of associates or joint ventures is included as part of the Group's investments in associates or joint ventures.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate or a joint venture is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-Current Assets Held for Sale and Discontinued Operations*.

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Business combinations and goodwill (continued)

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

Fair value measurement

The Group measures its contingent consideration, derivative financial instruments, equity investments and certain financial assets at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fair value measurement (continued)

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the statement of profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
 - (i) the entity and the Group are members of the same group;
 - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
 - (iii) the entity and the Group are joint ventures of the same third party;
 - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
 - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) the entity is controlled or jointly controlled by a person identified in (a);
 - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
 - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the statement of profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property, plant and equipment and depreciation (continued)

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Leasehold land and buildings	Over the lease terms
Electronic equipment	33%
Office equipment and fixtures	19%
Motor vehicles	24%
Leasehold improvements	Over the shorter of the expected life of the leasehold improvements and the lease terms

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents a building under construction, which is stated at cost less any impairment losses and is not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

Investment properties

Investment properties are interests in land and buildings (including the leasehold interest under an operating lease for a property which would otherwise meet the definition of an investment property) held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Such properties are measured at cost less accumulated depreciation and any impairment losses.

Depreciation is calculated on the straight-line basis to write off the cost of each investment property to its residual value over its estimated useful life. The estimated useful lives are as follows:

Buildings	50 years
Leasehold land	Over the lease terms

Any gains or losses on the retirement or disposal of an investment property are recognised in the statement of profit or loss in the year of the retirement or disposal.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Purchased software and licence rights for games

Purchased software and licence rights for games are stated at cost less any impairment losses and are amortised on the straight-line basis over the shorter of the estimated economic lives and the licence period. The estimation useful lives are as follows:

Purchased software	1–10 years
Licence rights for games	1–5 years

Research and development costs

All research costs are charged to the statement of profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

Website and internally used software development costs

The Group expenses all development costs of website and internally used software that are incurred in connection with the planning and implementation phases of development and costs that are associated with repairs or maintenance of the existing websites and software. Costs incurred in the development phase that satisfied the criteria for development cost capitalisation listed above are capitalised and amortised over the estimated product lives of the underlying products not exceeding one to two years, commencing from the dates when the products are put into commercial production.

Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the statement of profit or loss so as to provide a constant periodic rate of charge over the lease terms.

Assets acquired through hire purchase contracts of a financing nature are accounted for as finance leases, but are depreciated over their estimated useful lives.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Leases (continued)

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets, and rentals receivable under the operating leases are credited to the statement of profit or loss on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to the statement of profit or loss on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms. When the lease payments cannot be allocated reliably between the land and buildings elements, the entire lease payments are included in the cost of the land and buildings as a finance lease in property, plant and equipment.

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018)

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition (applicable from 1 January 2018)" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018) (continued)

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortised cost (debt instruments)

The Group measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

Financial assets at fair value through other comprehensive income (debt instruments)

The Group measures debt investments at fair value through other comprehensive income if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt investments at fair value through other comprehensive income, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in other comprehensive income. Upon derecognition, the cumulative fair value change recognised in other comprehensive income is recycled to the statement of profit or loss.

Financial assets designated at fair value through other comprehensive income (equity investments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity investments designated at fair value through other comprehensive income when they meet the definition of equity under IAS 32 *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to the statement of profit or loss. Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in other comprehensive income. Equity investments designated at fair value through other comprehensive income are not subject to impairment assessment.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments and other financial assets (policies under IFRS 9 applicable from 1 January 2018) (continued)

Subsequent measurement (continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through other comprehensive income, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes derivative instruments and equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value through profit or loss are also recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognised in the statement of profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018)

Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial investments, as appropriate. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018) (continued)

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as "fair value gain/(loss) on financial instruments at fair value through profit or loss" of other gains in the statement of profit or loss. These net fair value changes do not include any dividends or interest earned on these financial assets, which are recognised in accordance with the policies set out for "Revenue recognition (applicable before 1 January 2018)" below.

Financial assets designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in the statement of profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in the statement of profit or loss. The loss arising from impairment is recognised in the statement of profit or loss in finance costs for loans and in other expenses for receivables.

Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed and unlisted equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated as at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments and other financial assets (policies under IAS 39 applicable before 1 January 2018) (continued)

Subsequent measurement (continued)

Available-for-sale financial investments (continued)

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the available-for-sale investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the statement of profit or loss in other gains or losses, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the available-for-sale investment revaluation reserve to the statement of profit or loss in other gains or losses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in the statement of profit or loss as other gains in accordance with the policies set out for "Revenue recognition (applicable before 1 January 2018)" below.

When the fair value of unlisted equity investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if management has the ability and intention to hold the assets for the foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the statement of profit or loss.

Derecognition of financial assets (policies under IFRS 9 applicable from 1 January 2018 and policies under IAS 39 applicable before 1 January 2018)

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Derecognition of financial assets (policies under IFRS 9 applicable from 1 January 2018 and policies under IAS 39 applicable before 1 January 2018) (continued)

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Impairment of financial assets (policies under IFRS 9 applicable from 1 January 2018)

The Group recognises an allowance for ECLs for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

General approach

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

For debt investments at fair value through other comprehensive income, the Group applies the low credit risk simplification. At each reporting date, the Group evaluates whether the debt investments are considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Group reassesses the external credit ratings of the debt investments. In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due.

The Group considers a financial asset in default when contractual payments are 180 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Debt investments at fair value through other comprehensive income and financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables which apply the simplified approach as detailed below.

- Stage 1 — Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 — Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 — Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Impairment of financial assets (policies under IFRS 9 applicable from 1 January 2018) (continued)

Simplified approach

For trade receivables that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Impairment of financial assets (policies under IAS 39 applicable before 1 January 2018)

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in the statement of profit or loss. Interest income continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to the statement of profit or loss.

Assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Impairment of financial assets (policies under IAS 39 applicable before 1 January 2018) (continued)

Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investments is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the statement of profit or loss, is removed from other comprehensive income and recognised in the statement of profit or loss.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss — is removed from other comprehensive income and recognised in the statement of profit or loss. Impairment losses on equity instruments classified as available for sale are not reversed through the statement of profit or loss. Increases in their fair value after impairment are recognised directly in other comprehensive income.

The determination of what is "significant" or "prolonged" requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost.

In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss. Future interest income continues to be accrued based on the reduced carrying amount of the asset using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. Impairment losses on debt instruments are reversed through the statement of profit or loss if the subsequent increase in fair value of the instruments can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss.

Financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, derivative financial instruments, interest-bearing bank loans, the liability component of convertible bonds and the liability components of redeemable convertible preferred shares.

Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018) (continued)

Financial liabilities at fair value through profit or loss (policies under IFRS 9 applicable from 1 January 2018)

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the statement of profit or loss. The net fair value gain or loss recognised in the statement of profit or loss does not include any interest charged on these financial liabilities.

Financial liabilities designated upon initial recognition as at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in IFRS 9 are satisfied. Gains or losses on liabilities designated at fair value through profit or loss are recognised in the statement of profit or loss, except for the gains or losses arising from the Group's own credit risk which are presented in other comprehensive income with no subsequent reclassification to the statement of profit or loss. The net fair value gain or loss recognised in the statement of profit or loss does not include any interest charged on these financial liabilities.

Financial liabilities at fair value through profit or loss (policies under IAS 39 applicable before 1 January 2018)

Financial liabilities at fair value through profit or loss include financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

Loans and borrowings

After initial recognition, interest-bearing bank loans are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

Convertible bonds

The component of convertible bonds that exhibits characteristics of a liability is recognised as a liability in the statement of financial position, net of transaction costs. On issuance of convertible bonds, the fair value of the liability component is determined using a market rate for an equivalent non-convertible bond; and this amount is carried as a long term liability on the amortised cost basis until extinguished on conversion or redemption. The remainder of the proceeds is allocated to the conversion option that is recognised and included in shareholders' equity, net of transaction costs. The carrying amount of the conversion option is not remeasured in subsequent years. Transaction costs are apportioned between the liability and equity components of the convertible bonds based on the allocation of proceeds to the liability and equity components when the instruments are first recognised.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Derecognition of financial liabilities (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

Offsetting of financial instruments (policies under IFRS 9 applicable from 1 January 2018 and IAS 39 applicable before 1 January 2018)

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

Derivative financial instruments (policies under HKFRS 9 applicable from 1 January 2018 and HKAS 39 applicable before 1 January 2018)

Initial recognition and subsequent measurement

Derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives are taken directly to the statement of profit or loss.

Treasury shares

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognised directly in equity at cost. No gain or loss is recognised in the statement of profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis, and comprises materials and production costs related to the purchase and production of inventories. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and bank deposits comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash which are not restricted as to use.

Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event, and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

A contingent liability recognised in a business combination is initially measured at its fair value. Subsequently, it is measured at the higher of (i) the amount that would be recognised in accordance with the general guidance for provisions above; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation recognised in accordance with the guidance for revenue recognition.

Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income tax (continued)

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to the statement of profit or loss by way of a reduced depreciation charge.

Where the Group receives government loans granted with no or at a below-market rate of interest for the construction of a qualifying asset, the initial carrying amount of the government loans is determined using the effective interest rate method, as further explained in the accounting policy for financial liabilities above. The benefit of the government loans granted with no or at a below-market rate of interest, which is the difference between the initial carrying value of the loans and the proceeds received, is treated as a government grant and released to the statement of profit or loss over the expected useful life of the relevant asset by equal annual instalments.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable from 1 January 2018)

Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

When the contract contains a financing component which provides the customer a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

(a) *Sale of application software*

Revenue from the sale of application software is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the application software.

Revenue from provision of services associated with the software is recognised over the period that the services are provided.

Some contracts for the sale of application software require the Group to provide when-and-if-available upgrades, technical support and training to the customers. For contracts which bundled sales of application software and services associated with the software are comprised of two performance obligations because the promises to transfer the application software and provide services associated with the software are capable of being distinct and separately identifiable. Accordingly, the revenue from the sales of application software is recognised upon the control of the software master copy transferred and the portion in relation to services associated with the software is amortised over the period that the services are provided.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable from 1 January 2018) (continued)

Revenue from contracts with customers (continued)

(b) *Services rendered in online games and mobile games*

The Group engages in development and operation of online games and mobile games. Revenue from services in online games and mobile games is recognised upon services are rendered.

The Group primarily receives proceeds from sales of either its prepaid game cards to the distributors which in turn sell the cards to the players, or prepaid online points to the players at the Group's website. The distributors collect the payment from the players and remit the cash net of service charges or discounts which are predetermined according to the relevant terms of the agreements entered into between the Group and the distributors. Deferred revenue is recognised on the sales of prepaid game cards or prepaid online points net of the discounts from the face value of the cards.

The Group operates its mobile games through its own platform or cooperation with third-party game distribution platforms under certain co-operation agreements. For the cooperation with third-party game distribution platforms, the Group is responsible for providing ongoing updates of new contents and technical support for the operation of the games. The third-party game distribution platforms are responsible for distribution, marketing, platform maintenance and payment collections. The third-party game distribution platforms collect the payment from players and remit the net proceeds, after deducting the commission charged, to the Group. In general, the portion of the proceeds received by the Group is calculated based on the standard price of in-game virtual currency sold and the agreed sharing ratio in the contracts signed with third-party game distribution platforms. As some third-party game distribution platforms offer various marketing discounts from time to time to players to encourage spending, the actual prices paid by players may be lower than the standard prices of in-game virtual currency. Such marketing discount information is neither available to be tracked reliably nor borne by the Group, as such, the Group is not able to make a reasonable estimate of the gross amount received. In this case, the net amount received from these third-party game distribution platforms is recognised as deferred revenue.

The Group recognises revenue from subscription services rendered, sales of in-game virtual items to the players, and licensing games and providing technical support to third party publishing partners. Upon expiry of prepaid game cards or online points, any remaining amount is recognised as revenue.

The Group recognises revenue under different revenue streams described below.

Subscription services in online games

Several online games of the Group are not free to play. The Group applies a pay-to-play subscription-based model, in which the players pay for a pre-specified length of game playing time within a specified period of time, revenue is recognised based on the actual game playing time by the players and amortised over the period because the players simultaneously receives and consumes the benefits provided by the Group.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable from 1 January 2018) (continued)

Revenue from contracts with customers (continued)

(b) *Services rendered in online games and mobile games (continued)*

Sales of in-game virtual items

Some online games and all mobile games of the Group are free to play. Players can purchase game cards or online points and convert them into various in-game virtual items for better in-game experience. Revenue is recognised only when the Group satisfies the performance obligations by rendering services relating to the in-game virtual items purchased to the players. Given there is obligation for the Group's platforms to maintain the in-game virtual items, revenue is recognised over the estimated useful life of the respective in-game virtual items. For the purposes of determining when services have been rendered, the Group has applied the following:

- Consumable items represent in-game virtual items that can be consumed by player actions or expire over a predetermined expiration time. The Group keeps track of the consumption or expiration of all the consumable items in the game. Revenue in relation to consumable items are recognised (as a release from deferred revenue) after they are consumed or over the period that they are expiring, as the Group's obligations in connection with such items have been fully rendered to the players after their consumption or expiration.
- Permanent items represent in-game virtual items that are accessible by the players as long as they play the game. The Group will provide continuous services in connection with these permanent items until these items are no longer used by the players. Revenues in relation to the permanent items are recognised over their estimated useful lives. The Group considers practical usage period, player life or the whole game life as the Group's best estimate for the appropriate estimated useful lives of the in-game permanent items purchased by the players.

The Group estimates the useful lives of the in-game virtual items on a game-by-game basis and re-assesses such periods annually. If there is insufficient data to determine the useful lives, such as in the case of a newly launched game, it estimates the useful lives based on other games with similar characteristics developed by the Group or by third-party developers until the new game establishes its own patterns and history. If the Group does not have the ability to differentiate revenue attributable to permanent items from consumable items for a specific game, the Group recognises revenue from both permanent and consumable virtual items for that game ratably over the estimated player lives because the players simultaneously receives and consumes the benefits provided by the Group.

Licensing fees

The Group also derives revenue from licensing games to third-party publishing partners, who operate the Group's online games in defined regions and/or countries or within a specific period.

The Group has evaluated the respective roles and responsibilities of the Group and the game publishers in the delivery of game experience to players and concluded that the game publishers have the primary responsibility in these licensing arrangements as they are responsible for marketing and promotion of the games in the market, hosting the game servers, determining the price of the in-game virtual items, selection of distribution and payment channels and providing customer services, and therefore have exposure to the significant risks and rewards associated with the operation of these games under the licensing arrangements. Accordingly, the Group records licensing fees, which are calculated based on a pre-determined percentage of the proceeds received by game publishers from players, on a net basis.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable from 1 January 2018) (continued)

Revenue from contracts with customers (continued)

(c) *Online marketing service*

The Group enters into marketing arrangements with advertisers to allow them to put advertisements on particular areas of the Group's websites over a particular period of time, or embedded hyperlinks to advertisements in the Group's software, apps and/or websites. Marketing revenues from marketing arrangements with a particular period of time are recognised ratably over the displayed period of the contract when the collectability is reasonably assured. For the hyperlinks embedded in the Group's software, apps and/or websites, the advertisers pay the Group based on the number of clicks on the hyperlinks or other performance criteria. The Group recognises revenue when the control of the services are transferred, revenue can be measured reliably and the collectability is reasonably assured.

The Group also acts as an advertising agent to earn performance-based sales commission from the online media platforms, which is charged at a certain percentage of the price of qualifying advertising resource purchased and utilised by the advertisers. As the Group acts as an agent in such transactions, the revenue is recognised on a net basis after deducting the purchase rebates to the client, when the amounts of the commissions and purchase rebates are probable and reasonably estimated.

(d) *Cloud service*

The Group provides cloud storage and cloud computation services to customers through the provision of bandwidth and memory space. Revenue is recognised when the Group satisfies the performance obligations by rendering services to customers. Cloud service contracts are billed based on the usage, or on fixed amounts for a specified service period agreed with the customers, the performance obligation of which is satisfied at a point in time upon the provision of bandwidth and memory space or over time, generally over the service period.

The Group also provides services related to development of cloud platform for customers, the performance obligation of which is satisfied at a point in time upon the completion of the services and acceptance from customer.

Revenue from other sources

Rental income is recognised on a time proportion basis over the lease terms.

Other income

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable before 1 January 2018)

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

(a) *Sale of application software*

Revenue from the sale of application software is recognised when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the software sold.

The Group also enters into multi-year licensing arrangements with certain customers to allow them to install unlimited copies of the Group's application software over a period of one to five years for a fixed cash consideration. During the licence period, the Group is required to provide when-and-if-available upgrades, technical support and training to the customers. Revenue from multi-year licensing arrangements is recognised upon the delivery of the software master copy and the portion in relation to post-contract customer support is deferred and amortised over the licence period.

(b) *Services rendered in online games and mobile games*

The Group engages in development and operation of online games and mobile games.

The Group primarily receives proceeds from sales of either its prepaid game cards to the distributors which in turn sell the cards to the players, or prepaid online points to the players at the Group's website. The distributors collect the payment from the players and remit the cash net of service charges or discounts which are predetermined according to the relevant terms of the agreements entered into between the Group and the distributors. Deferred revenue is recognised on the sales of prepaid game cards or prepaid online points net of the discounts from the face value of the cards.

The Group operates its mobile games through its own platform or cooperation with third-party game distribution platforms under certain co-operation agreements. For the cooperation with third-party game distribution platforms, the Group is responsible for providing ongoing updates of new contents and technical support for the operation of the games. The third-party game distribution platforms are responsible for distribution, marketing, platform maintenance and payment collections. The third-party game distribution platforms collect the payment from players and remit the net proceeds, after deducting the commission charged, to the Group. In general, the portion of the proceeds received by the Group is calculated based on the standard price of in-game virtual currency sold and the agreed sharing ratio in the contracts signed with third-party game distribution platforms. As some third-party game distribution platforms offer various marketing discounts from time to time to players to encourage spending, the actual prices paid by players may be lower than the standard prices of in-game virtual currency. Such marketing discount information is neither available to be tracked reliably nor borne by the Group, as such, the Group is not able to make a reasonable estimate of the gross amount received. In this case, the net amount received from these third-party game distribution platforms is recognised as deferred revenue.

The Group recognises revenue from subscription services rendered, sales of in-game virtual items to the players, and licensing games and providing technical support to third party publishing partners. Upon expiry of prepaid game cards or online points, any remaining amount is recognised as revenue.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable before 1 January 2018) (continued)

(b) Services rendered in online games and mobile games (continued)

The Group recognises revenue under different revenue streams described below.

Subscription services in online games

Several online games of the Group are not free to play. The Group applies a pay-to-play subscription-based model, in which the players pay for a pre-specified length of game playing time within a specified period of time, revenue is recognised based on the actual game playing time by the players and amortised over the period.

Sales of in-game virtual items

Some online games and all mobile games of the Group are free to play. Players can purchase game cards or online points and convert them into various in-game virtual items for better in-game experience. Revenue is recognised only when the services relating to the in-game virtual items purchased are rendered to the players. For the purposes of determining when services have been provided, the Group has applied the following:

- Consumable items represent in-game virtual items that can be consumed by player actions or expire over a predetermined expiration time. The Group keeps track of the consumption or expiration of all the consumable items in the game. Revenue in relation to consumable items are recognised (as a release from deferred revenue) after they are consumed or over the period that they are expiring, as the Group's obligations in connection with such items have been fully rendered to the players after their consumption or expiration.
- Permanent items represent in-game virtual items that are accessible by the players as long as they play the game. The Group will provide continuous services in connection with these permanent items until these items are no longer used by the players. Revenues in relation to the permanent items are recognised over their estimated useful lives. The Group considers practical usage period, player life or the whole game life as the Group's best estimate for the appropriate estimated useful lives of the in-game permanent items purchased by the players.

The Group estimates the useful lives of the in-game virtual items on a game-by-game basis and re-assesses such periods annually. If there is insufficient data to determine the useful lives, such as in the case of a newly launched game, it estimates the useful lives based on other games with similar characteristics developed by the Group or by third-party developers until the new game establishes its own patterns and history. If the Group does not have the ability to differentiate revenue attributable to permanent items from consumable items for a specific game, the Group recognises revenue from both permanent and consumable virtual items for that game ratably over the estimated player lives.

Licensing fees

The Group also derives revenue from licensing games to third-party publishing partners, who operate the Group's online games in defined regions and/or countries or within a specific period.

The Group has evaluated the respective roles and responsibilities of the Group and the game publishers in the delivery of game experience to players and concluded that the game publishers have the primary responsibility in these licensing arrangements as they are responsible for marketing and promotion of the games in the market, hosting the game servers, determining the price of the in-game virtual items, selection of distribution and payment channels and providing customer services, and therefore have exposure to the significant risks and rewards associated with the operation of these games under the licensing arrangements. Accordingly, the Group records licensing fees, which are calculated based on a pre-determined percentage of the proceeds received by game publishers from players, on a net basis.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (applicable before 1 January 2018) (continued)

(c) *Online marketing service*

The Group enters into marketing arrangements with advertisers to allow them to put advertisements on particular areas of the Group's websites over a particular period of time, or embedded hyperlinks to advertisements in the Group's software, apps and/or websites. Marketing revenues from marketing arrangements with a particular period of time are recognised ratably over the displayed period of the contract when the collectability is reasonably assured. For the hyperlinks embedded in the Group's software, apps and/or websites, the advertisers pay the Group based on the number of clicks on the hyperlinks or other performance criteria. The Group recognises revenue when the services are provided, revenue can be measured reliably and the collectability is reasonably assured.

The Group also acts as an advertising agent to earn performance-based sales commission from the online media platforms, which is charged at a certain percentage of the price of qualifying advertising resource purchased and utilised by the advertisers. As the Group acts as an agent in such transactions, the revenue is recognised on a net basis after deducting the purchase rebates to the client, when the amounts of the commissions and purchase rebates are probable and reasonably estimated.

(d) *Cloud service*

The Group provides cloud storage and cloud computation services to customers through the provision of bandwidth and memory space. The revenue is recognised when the services are provided.

(e) *Rental income*

Rental income is recognised on a time proportion basis over the lease term.

(f) *Interest income*

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

(g) *Dividend income*

Dividend income is recognised when the shareholders' right to receive payment has been established.

Deferred revenue

Deferred revenue represents cash received or receivables from the sale of application software, payment for online and mobile games in advance of services being rendered and government grants received in advance of fulfilling the grant requirements.

Share-based payments

The Group operates several share option schemes and share award schemes for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("equity-settled transactions").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using a binomial model for share options and based on the market value for awarded shares. Further details of the fair values of share options and awarded shares are given in note 39 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Share-based payments (continued)

The cost of equity-settled transactions is recognised in share-based compensation costs, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

Defined contribution plan for PRC employees

Full-time employees of the Group's subsidiaries which operate in Mainland China are required to participate in a defined contribution scheme operated by the local municipal government. These subsidiaries are required to contribute a certain percentage of their payroll costs to the defined contribution scheme which covers pension, medical care, unemployment insurance, employee housing fund and other welfare. The contributions are charged to the statement of profit or loss as they become payable in accordance with the rules of the defined contribution scheme. The Group has no legal obligation for the benefits beyond the contributions made.

Dividends

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in note 14 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Foreign currencies

These financial statements are presented in RMB. The functional currency of the Company is HK\$. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries, joint ventures and associates are currencies other than RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the weighted average exchange rates for the year. The resulting exchange differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of the Company and certain overseas subsidiaries are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of the Company and certain overseas subsidiaries which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

(a) Accounting for companies governed under contractual arrangements as subsidiaries

The Company and some of its subsidiaries do not hold any equity interests in certain of their subsidiaries. Nevertheless, under the contractual agreements entered into between the Group and the shareholders who are the registered owners of those subsidiaries, the directors of the Company determine that the Group has the power to govern the financial and operating policies of those subsidiaries so as to obtain benefits from their activities. As such, those subsidiaries are accounted for as subsidiaries of the Group for accounting purposes.

The Group's revenue generated from the entities which are controlled by the Group through the contractual agreements described above amounted to approximately RMB4,508,742,000 for the year ended 31 December 2018. At 31 December 2018, the Group's net assets held by these entities amounted to approximately RMB647,468,000.

Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

(a) Fair value of financial assets at fair value through profit or loss and equity investments designated at fair value through other comprehensive income

The Group held financial assets at fair value through profit or loss and equity investments designated at fair value through other comprehensive income amounting to RMB84,044,000 and RMB756,718,000, respectively, as at 31 December 2018. Fair value of certain of these financial assets is determined using valuation model with the assistance of the external valuer engaged by the Group. Management make estimates and assumptions about factors, such as the risk-free rate, dividend yield, expected volatility and expected life as the parameters for applying the valuation. Further details are included in note 49 to the financial statements.

(b) Deferred tax assets

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 December 2018 was nil (2017: nil). The amount of unrecognised tax losses at 31 December 2018 was RMB3,229,970,000 (2017: RMB1,727,052,000). Further details are included in note 37 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

Estimation uncertainty (continued)

(c) Impairment of non-financial assets (other than goodwill)

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of each reporting period. Indefinite life intangible assets are tested for impairment annually and at other times when such an indicator exists. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amounts, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

(d) Provision for expected credit losses on trade receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic products) are expected to deteriorate over the next year which can lead to an increased number of defaults in the manufacturing sector, the historical default rates are adjusted. At each reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation among historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in note 27 to the financial statements.

(e) Useful lives of virtual items provided in the Group's online games and mobile games

The players purchase in-game virtual items provided in the Group's online games and mobile games, which include items consumed at a single point in time, over a pre-specified period or throughout the whole game life. Revenue is recognised over their estimated useful lives, which are determined on the basis of the Group's best estimate that takes into account all known, available and relevant information at the time of assessment. The Group estimates the useful lives of the in-game virtual items on a game-by-game basis and re-assesses such periods semi-annually. Future usage patterns may differ from the historical usage patterns on which the revenue recognition of the virtual item is based. The Group monitors the operating strategy and business patterns of the virtual item. Any adjustments arising from changes in the useful lives as a result of updated information will be accounted for prospectively as a change in accounting estimate.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

Estimation uncertainty (continued)

(f) Recognition of share-based compensation costs

The Company and some of its subsidiaries adopted their own share award schemes and/or share option schemes. The fair values of the awarded shares and options granted during the year ended 31 December 2018 were valued by external valuers based on valuation model. The valuation requires the Group to make estimates about the expected future cash flows, credit risk, volatility and discount rates, and hence it is subject to uncertainty. The fair value of these awarded shares and options granted during the year ended 31 December 2018 was approximately RMB152,912,000. The share-based compensation costs recognised during the year ended 31 December 2018 was RMB211,936,000 (2017: RMB235,194,000).

The grant of awarded shares and share options is conditional upon the satisfaction of specified vesting conditions, including the service period and performance condition. Judgement is required to take into account the vesting conditions and adjust the number of awarded shares and share options included in the measurement of share-based compensation costs.

4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments as follows:

- (a) the entertainment software segment engages in the research and development of games, and the provision of online games, mobile games and casual game services;
- (b) the cloud services segment engages in the provision of cloud storage and cloud computation services; and
- (c) the office software and services and others segment engages in the design, research and development, and sales and marketing of the office software products and services of WPS Office.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/loss, which is a measure of adjusted profit/loss before tax from continuing operations. The adjusted profit/loss before tax from continuing operations is measured consistently with the Group's profit/loss before tax from continuing operations except that administrative expenses, share-based compensation costs, other income, other expenses, net other losses, finance income, finance costs as well as share of profits and losses of joint ventures and associates are excluded from such measurement.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

4. OPERATING SEGMENT INFORMATION (continued)

YEAR ENDED 31 DECEMBER 2018	ENTERTAINMENT SOFTWARE RMB'000	CLOUD SERVICES RMB'000	OFFICE SOFTWARE AND SERVICES AND OTHERS RMB'000	TOTAL RMB'000
SEGMENT REVENUE (NOTE 5):				
Sales from continuing operations	2,551,715	2,217,507	1,136,965	5,906,187
SEGMENT RESULTS	683,762	(847,008)	333,965	170,719
<i>Reconciliation:</i>				
Administrative expenses				(449,498)
Share-based compensation costs				(211,936)
Other income				277,891
Other expenses				(89,496)
Other losses, net				(145,618)
Finance income				326,156
Finance costs				(326,966)
Share of profits and losses of:				
Joint ventures				49,898
Associates				373,833
Loss before tax from continuing operations				(25,017)
OTHER SEGMENT INFORMATION:				
Impairment loss	(24,265)	(36,368)	(8,173)	(68,806)
Depreciation and amortisation	(60,008)	(404,968)	(49,117)	(514,093)
Capital expenditure*	(78,163)	(988,059)	(206,209)	(1,272,431)
Share of profits and losses of joint ventures and associates	32,048	(204)	391,887	423,731

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

4. OPERATING SEGMENT INFORMATION (continued)

YEAR ENDED 31 DECEMBER 2017	ENTERTAINMENT SOFTWARE RMB'000	CLOUD SERVICES RMB'000	OFFICE SOFTWARE AND SERVICES AND OTHERS RMB'000	TOTAL RMB'000
SEGMENT REVENUE:				
Sales from continuing operations	3,120,186	1,332,522	728,582	5,181,290
Sales to a discontinued operation	420	20,376	16,908	37,704
	3,120,606	1,352,898	745,490	5,218,994
<i>Reconciliation:</i>				
Elimination of sales to a discontinued operation				(37,704)
Revenue from continuing operations				5,181,290
SEGMENT RESULTS				
	1,413,124	(623,769)	269,731	1,059,086
<i>Reconciliation:</i>				
Elimination of results from a discontinued operation				(37,704)
Administrative expenses				(256,847)
Share-based compensation costs				(235,194)
Other income				294,036
Other expenses				(9,465)
Other losses, net				(156,489)
Finance income				194,967
Finance costs				(112,391)
Share of profits and losses of:				
Joint ventures				121,039
Associates				51,076
Profit before tax from continuing operations				912,114
OTHER SEGMENT INFORMATION:				
Impairment loss	(34,566)	(1,892)	(158,356)	(194,814)
Depreciation and amortisation	(45,180)	(292,100)	(24,403)	(361,683)
Capital expenditure*	(39,053)	(326,704)	(357,033)	(722,790)
Share of profits and losses of joint ventures and associates	108,645	—	63,470	172,115

* Capital expenditure consists of additions to property, plant and equipment and other intangible assets, including assets from the acquisition of subsidiaries.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

4. OPERATING SEGMENT INFORMATION (continued)

Geographical information

(a) Revenue of continuing operations from external customers:

	2018	2017
	RMB'000	RMB'000
Mainland China	5,670,334	4,900,473
Hong Kong	210,867	270,088
Other countries	24,986	10,729
Total	5,906,187	5,181,290

The revenue information above is based on the locations of the Group's operations.

(b) Non-current assets:

	2018	2017
	RMB'000	RMB'000
China	2,531,524	1,721,309
Other countries	3,079	1,723
Total	2,534,603	1,723,032

The non-current assets information above is based on the locations of the assets and excludes financial instruments, deferred tax assets and investments in associates and joint ventures.

Information about major customers

There was no revenue from transaction with a single customer which amounted to 10% or more of the Group's revenue during the year ended 31 December 2018. For the year ended 31 December 2017, revenue amounting to RMB584,484,000 was derived from royalties and game services by the entertainment software segment to a single customer.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

5. REVENUE AND OTHER INCOME

An analysis of revenue is as follows:

	2018 RMB'000	2017 RMB'000
<i>Revenue from contracts with customers</i>	5,877,124	—
Game services	—	2,297,155
Cloud services	—	1,332,522
Sales and subscription of software and related services	—	447,331
Royalties	—	823,031
Online marketing services	—	274,060
<i>Revenue from other sources</i>		
Gross rental income	29,063	7,191
	5,906,187	5,181,290

Revenue from contracts with customers

(i) *Disaggregated revenue information*

For the year ended 31 December 2018

SEGMENTS	ENTERTAINMENT SOFTWARE RMB'000	CLOUD SERVICES RMB'000	OFFICE SOFTWARE AND SERVICES AND OTHERS	TOTAL RMB'000
			RMB'000	
TYPE OF GOODS OR SERVICES				
Cloud services	—	2,217,507	—	2,217,507
Game services	1,956,479	—	—	1,956,479
Sales and subscription of software and related services	—	—	734,022	734,022
Royalties	586,940	—	—	586,940
Online marketing services	—	—	367,032	367,032
Others	8,296	—	6,848	15,144
Total revenue from contracts with customers	2,551,715	2,217,507	1,107,902	5,877,124
GEOGRAPHICAL MARKETS				
Mainland China	2,378,229	2,217,287	1,045,755	5,641,271
Hong Kong	150,056	—	60,811	210,867
Other countries	23,430	220	1,336	24,986
Total revenue from contracts with customers	2,551,715	2,217,507	1,107,902	5,877,124

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

5. REVENUE AND OTHER INCOME (continued)

Revenue from contracts with customers (continued)

(i) Disaggregated revenue information (continued)

TIMING OF REVENUE RECOGNITION	ENTERTAINMENT	CLOUD	OFFICE	TOTAL
	SOFTWARE	SERVICES	SOFTWARE AND	
	RMB'000	RMB'000	SERVICES AND	RMB'000
			OTHERS	
			RMB'000	
Goods or services transferred at a point in time	8,296	2,181,920	740,338	2,930,554
Services transferred over time	2,543,419	35,587	367,564	2,946,570
Total revenue from contracts with customers	2,551,715	2,217,507	1,107,902	5,877,124

Set out below is the reconciliation of the revenue from contracts with customers with the amounts disclosed in the segment information:

For the year ended 31 December 2018

SEGMENTS	ENTERTAINMENT	CLOUD	OFFICE	TOTAL
	SOFTWARE	SERVICES	SOFTWARE AND	
	RMB'000	RMB'000	SERVICES AND	RMB'000
			OTHERS	
			RMB'000	
REVENUE FROM CONTRACTS WITH CUSTOMERS	2,551,715	2,217,507	1,107,902	5,877,124

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period and recognised from performance obligations satisfied in previous periods:

	2018
	RMB'000
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:	
Cloud services	31,785
Game services	489,552
Software related services	73,871
Royalties	19,741
Others	5,401
	620,350

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

5. REVENUE AND OTHER INCOME (continued)

Revenue from contracts with customers (continued)

(ii) Performance obligations

Information about the Group's performance obligations is summarised below:

Sale of application software

The performance obligation of sales of application software is satisfied upon delivery of the application software and payment is generally due within 30 to 90 days from delivery, except for new customers, where payment in advance may be required. The performance obligation of services associated with the sale of application software is satisfied over time as services are rendered and payment is generally in advance.

Game services and royalties

The performance obligation is satisfied over time as services are rendered and payment is generally due within 30 to 90 days from the date of billing, except for individual customers and certain agents, where payment in advance is required.

Cloud services

Cloud service contracts are billed based on the usage, or on fixed amounts for a specified service period agreed with the customers, the performance obligation of which is satisfied at a point in time upon the provision of bandwidth and memory space or over time, generally over the service period. Payment is generally due within 30 to 90 days from the date of billing, except for certain new customers, where payment in advance may be required.

The Group also provides services related to development of cloud platform for customers, the performance obligation of which is satisfied at a point in time upon the completion of the services and acceptance from customer. These services are billed periodically based on the predetermined schedule and payment is generally due within 30 to 90 days.

Other income

	2018	2017
	RMB'000	RMB'000
Government grants	273,641	291,271
Others	4,250	2,765
	277,891	294,036

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

6. OTHER LOSSES, NET

	NOTES	2018 RMB'000	2017 RMB'000
Loss on disposal of associates		—	(1,050)
Loss on deemed disposal of an associate		(12,092)	—
Loss on redemption of convertible bonds		—	(3,383)
Impairment loss of investments in joint ventures	21	(6,433)	(21,222)
Impairment loss of investments in associates	22	(5,530)	—
Impairment loss of available-for-sale investments	23	—	(168,712)
Foreign exchange differences, net		(136,996)	46,092
Fair value gains on financial instruments at fair value through profit or loss, net		15,433	28,670
Others		—	(36,884)
		(145,618)	(156,489)

7. PROFIT/(LOSS) BEFORE TAX FROM CONTINUING OPERATIONS

The Group's profit/(loss) before tax from continuing operations is arrived at after charging:

	NOTES	2018 RMB'000	2017 RMB'000
Employee benefit expenses (including directors' remuneration (note 10)):			
Wages and salaries		1,537,702	1,177,535
Social insurance costs and staff welfare		273,816	209,703
Share-based compensation costs		211,936	235,194
Pension plan contributions		160,269	122,557
		2,183,723	1,744,989
Minimum lease payments under operating leases		2,048,909	1,141,112
Cost of inventories sold		7,205	7,674
Cost of services provided		659,085	650,971
Depreciation of property, plant and equipment	(a), 16	479,328	323,819
Depreciation of investment properties	(a), 17	1,079	—
Amortisation of prepaid land lease payments	(a), 18	5,052	4,448
Amortisation of other intangible assets	(a), 20	28,634	33,416
Impairment of trade and other receivables*		56,843	4,880
Donations*		426	1,817
Auditor's remuneration		6,700	6,200

* These amounts are included in "other expenses" on the face of the consolidated statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

7. PROFIT/(LOSS) BEFORE TAX FROM CONTINUING OPERATIONS (continued)

Note:

- (a) Depreciation of property, plant and equipment and investment properties, and amortisation of prepaid land lease payments and other intangible assets

	2018	2017
	RMB'000	RMB'000
Included in:		
Cost of revenue	418,640	295,594
Research and development costs	65,889	45,984
Selling and distribution expenses	4,983	2,620
Administrative expenses	24,581	17,485
	514,093	361,683

8. FINANCE INCOME

An analysis of finance income from continuing operations is as follows:

	NOTE	2018	2017
		RMB'000	RMB'000
Bank interest income		324,848	193,659
Interest income from loans to related parties	47(a)	1,308	1,308
		326,156	194,967

9. FINANCE COSTS

An analysis of finance costs from continuing operations is as follows:

	2018	2017
	RMB'000	RMB'000
Interest on convertible bonds	1,033	45,073
Interest on redeemable convertible preferred shares	286,093	49,746
Interest on bank loans	39,521	16,675
Interest on finance leases	319	897
	326,966	112,391

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

10. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Rules Governing the Listing of Securities on the Stock Exchange, section 383(1) (a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2018	2017
	RMB'000	RMB'000
Fees	1,002	878
Other emoluments:		
Salaries, allowances and benefits in kind	4,183	4,361
Discretionary bonuses	140	420
Pension scheme contributions	85	74
Share-based compensation	71,722	91,139
	77,132	96,872

(a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2018	2017
	RMB'000	RMB'000
Shun Tak Wong	325	270
David Yuen Kwan Tang	325	270
Wenjie Wu	352	338
	1,002	878

There were no other emoluments payable to the independent non-executive directors during the year (2017: nil).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

10. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (continued)

(b) Executive directors, non-executive directors and the chief executive

	2018			
	FEES RMB'000	SALARIES, ALLOWANCES AND BENEFITS IN KIND RMB'000	DISCRETIONARY BONUSES RMB'000	PENSION SCHEME CONTRIBUTIONS RMB'000
Executive directors:				
Yuk Keung Ng	—	1,906	—	—
Tao Zou	—	1,625	140	55
Non-executive directors:				
Pak Kwan Kau	—	325	—	—
Jun Lei	—	327	—	30
Chi Ping Lau ¹	—	—	—	—
	—	4,183	140	85

	2017			
	FEES RMB'000	SALARIES, ALLOWANCES AND BENEFITS IN KIND RMB'000	DISCRETIONARY BONUSES RMB'000	PENSION SCHEME CONTRIBUTIONS RMB'000
Executive directors:				
Yuk Keung Ng	—	2,320	—	—
Tao Zou	—	1,509	420	47
Non-executive directors:				
Pak Kwan Kau	—	270	—	—
Jun Lei	—	262	—	27
Chi Ping Lau ¹	—	—	—	—
	—	4,361	420	74

1 Mr. Chi Ping Lau agreed to waive his remuneration for the years ended 31 December 2018 and 2017.

During the year and prior years, certain directors were granted share options and awarded shares, in respect of their services to the Group. The fair value of such share options and awarded shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant. During the year ended 31 December 2018, share-based compensation costs of RMB63,355,000 and RMB8,367,000 were recognised in the financial statements for Mr. Tao Zou and Mr. Yuk Keung Ng, respectively (2017: RMB60,480,000 and RMB3,153,000, respectively). Further details of the share options and share awards granted to Mr. Tao Zou and Mr. Yuk Keung Ng are set out in note 39 to the financial statements.

In addition, Mr. Jun Lei purchased certain equity interests of a non-wholly-owned subsidiary of the Group from an original holder during the year ended 31 December 2017 and such arrangement was accounted for as equity-settled transaction as further detailed in note 2.4 to the financial statements, and the related share-based compensation costs for the year ended 31 December 2017 was RMB27,506,000.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

11. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included two directors and the chief executive (2017: three directors and the chief executive), details of whose remuneration are set out in note 10 above. Details of the remuneration for the year of the remaining three (2017: two) highest paid employees who are neither a director nor chief executive of the Company are as follows:

	2018	2017
	RMB'000	RMB'000
Salaries, allowances and benefits in kind	3,520	3,558
Discretionary bonuses	144	1,187
Pension scheme contributions	140	202
Share-based compensation	51,586	31,102
	55,390	36,049

The number of non-director and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	NUMBER OF EMPLOYEES	
	2018	2017
HK\$5,000,001 to HK\$5,500,000	1	—
HK\$8,000,001 to HK\$8,500,000	1	—
HK\$20,000,001 to HK\$20,500,000	—	2
HK\$52,000,001 to HK\$52,500,000	1	—
	3	2

During the year and the prior years, share options and awarded shares were granted to certain non-director and non-chief executive highest paid employees in respect of their services to the Group, further details of which are included in the disclosures in note 39 to the financial statements. The fair value of such options and awarded shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above non-director and non-chief executive highest paid employees' remuneration disclosure.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

12. INCOME TAX

PRC corporate income tax represents the tax charged on the estimated assessable profits arising in the Mainland China during the year. In general, the PRC subsidiaries of the Group are subject to the PRC corporate income tax rate of 25% except for certain PRC subsidiaries which are entitled to tax holidays and preferential tax rates.

Hong Kong profits tax has been provided at the rate of 16.5% (2017: 16.5%) on estimated assessable profits arising in Hong Kong during the year ended 31 December 2018.

Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates.

	NOTE	2018 RMB'000	2017 RMB'000
Current — Mainland China		111,316	168,179
Current — Hong Kong		52,066	69,642
Current — Elsewhere		1,216	17,787
Deferred	37	(24,373)	(119,614)
Total tax charge for the year		140,225	135,994
Total tax charge for the year from continuing operations		140,225	133,834
Total tax charge for the year from a discontinued operation		—	2,160
		140,225	135,994

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

12. INCOME TAX (continued)

A reconciliation of the tax expense applicable to profit/(loss) before tax at the statutory rates for the jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the applicable rates (i.e., the statutory tax rates) to the effective tax rates, are as follows:

	2018		2017	
	RMB'000	%	RMB'000	%
Profit/(loss) before tax from continuing operations	(25,017)		912,114	
Profit/(loss) before tax from a discontinued operation	—		2,520,509	
	(25,017)		3,432,623	
Tax at the statutory tax rate of Mainland China	(6,254)	25.0	858,156	25.0
Lower tax rates for specific provinces or enacted by local authority	(8,657)	34.6	(165,952)	(4.8)
Effect of different tax rates in different jurisdictions	(34,772)	139.0	(551,743)	(16.1)
Effect on opening deferred tax of change in rates	(388)	1.6	(68,467)	(2.0)
Income not subject to tax	(5,255)	21.0	(12,387)	(0.3)
Expenses not deductible for tax	62,408	(249.5)	53,776	1.6
Research and development super deduction	(133,716)	534.5	(80,070)	(2.3)
Effect of withholding tax on the gain of disposal of an investment	—	—	3,989	0.1
Profits and losses attributable to joint ventures and associates	(9,451)	37.8	(30,147)	(0.9)
Tax losses and temporary differences not recognised	308,200	(1,232.0)	125,955	3.7
Tax losses and other deductible temporary differences utilised from previous periods	(52,486)	209.8	(27,886)	(0.8)
Effect of withholding tax on the distributable profits of the Group's PRC subsidiaries	1,453	(5.8)	21,500	0.6
Effect of withholding tax on income arising from Mainland China	12,040	(48.1)	—	—
Effect of withholding tax on the revenue arising from overseas	8,226	(32.9)	1,682	—
Adjustments in respect of current tax of previous periods	(1,123)	4.5	7,588	0.2
Tax charge at the Group's effective rate	140,225	(560.5)	135,994	4.0
Tax charge from continuing operations at the effective rate	140,225	(560.5)	133,834	14.7
Tax charge from a discontinued operation at the effective rate	—	—	2,160	0.1

The share of tax expense attributable to associates of RMB26,684,000 (2017: tax credit of RMB1,463,000) and the tax expense attributable to joint ventures of RMB9,205,000 (2017: RMB2,205,000) were included in "share of profits and losses of joint ventures and associates" in the consolidated statement of profit or loss.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

13. DISCONTINUED OPERATION

On 12 February 2017, the Company entered into a voting proxy agreement with Mr. Sheng Fu, the chief executive officer and director of Cheetah Mobile Inc. and its subsidiaries (collectively, "Cheetah Mobile"). Pursuant to this agreement, the Company will delegate the voting rights attached to not more than 399,445,025 class B ordinary shares of Cheetah Mobile Inc. to Mr. Sheng Fu (as the representative of the management of Cheetah Mobile Inc.), subject to the approval of the shareholders of the Company and signing of the definitive agreement in relation to the possible investment in robotics business between Cheetah Mobile and Mr. Sheng Fu.

On 26 May 2017, Beijing Kingsoft Internet Security Software Co., Ltd., a wholly-owned subsidiary of Cheetah Mobile Inc., entered into a capital injection agreement with Mr. Sheng Fu, Beijing OrionStar Technology Co., Ltd. (as the target company), other investors and existing shareholders in relation to the investment in robotics business. On 29 September 2017, the aforementioned voting proxy agreement was approved by the shareholders of the Company and became effective from 1 October 2017. As a result, the Group lost control over Cheetah Mobile.

In accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*, the operating results of Cheetah Mobile before the deemed disposal have been presented as a discontinued operation.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

13. DISCONTINUED OPERATION (continued)

The net assets of Cheetah Mobile disposed of as at 1 October 2017 were as follows:

	NOTES	RMB'000
Net assets disposed of:		
Property, plant and equipment	16	95,021
Goodwill	19	924,163
Other intangible assets	20	158,285
Investments in joint ventures		106,977
Investments in associates		252,793
Available-for-sale investments		454,990
Other financial assets		187,235
Deferred tax assets	37	110,171
Inventories		15,823
Trade receivables		555,955
Prepayments, other receivables and other assets		618,356
Pledged deposits		66,369
Restricted cash		8,493
Cash and bank balances		2,283,053
Trade payables		(234,755)
Other payables and accruals		(1,195,033)
Interest-bearing bank loans		(462,032)
Deferred revenue		(48,139)
Income tax payable		(55,891)
Deferred tax liabilities	37	(38,179)
Liability component of redeemable convertible preferred shares		(315,295)
Other liabilities		(3,335)
Non-controlling interests		(1,850,855)
		1,634,170
Exchange fluctuation reserve		(57,355)
		1,576,815
Gain on deemed disposal of a subsidiary		2,224,291
Investments in associates		3,801,106

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

13. DISCONTINUED OPERATION (continued)

An analysis of the net outflows of cash and cash equivalents in respect of the deemed disposal of Cheetah Mobile is as follows:

	2017 RMB'000
Cash consideration	—
Cash and cash equivalents disposed of	(1,652,868)
Net cash outflows from the deemed disposal of a subsidiary	(1,652,868)

The results of the discontinued operation are presented below:

	2017* RMB'000
Revenue	3,518,029
Expenses	(3,247,173)
Other gains, net	94,550
Finance income	22,605
Finance costs	(21,524)
Share of losses of joint ventures	(1,101)
Share of losses of associates	(69,168)
Profit before tax from the discontinued operation	296,218
Income tax benefit	(2,160)
Profit for the period from a discontinued operation	294,058
Gain on deemed disposal of a subsidiary	2,224,291
Profit for the period from a discontinued operation	2,518,349

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

13. DISCONTINUED OPERATION (continued)

The net cash flows incurred by Cheetah Mobile are as follows:

	2017* RMB'000
Operating activities	353,057
Investing activities	(358,720)
Financing activities	247,531
Net cash inflow	241,868
Earnings per share:	
Basic, from the discontinued operation	RMB1.84
Diluted, from the discontinued operation	RMB1.75

* These figures represent the operating results/cash flows prior to the deemed disposal on 1 October 2017.

The calculations of basic and diluted earnings per share from the discontinued operation are based on:

	2017
Profit attributable to ordinary equity holders of the parent from the discontinued operation	RMB2,399,286,000
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	1,298,969,084
Weighted average number of ordinary shares used in the diluted earnings per share calculation	1,366,501,357

14. DIVIDENDS

	2018 RMB'000	2017 RMB'000
Proposed final dividend (note (a)):		
HK\$ nil (2017: HK\$0.11) per share based on issued share capital as at year end	—	123,326
Less: Dividend for shares held for share award scheme as at year end	—	(898)
	—	122,428

Note:

- (a) The actual amount of the 2017 dividend finally paid was RMB126,608,000, after eliminating the amount of RMB793,000 paid for shares held by the Share Award Scheme Trust.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

15. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 1,362,648,887 (2017: 1,298,969,084) in issue during the year.

The calculation of diluted earnings per share amount is based on the profit for the year attributable to ordinary equity holders of the parent, adjusted to reflect the impact on earnings arising from the convertible bonds of the Company, the share option schemes and the share award schemes adopted by the Group's subsidiaries and associate, and redeemable convertible preferred shares issue by the Group's subsidiary, where applicable. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

The calculations of basic and diluted earnings per share are based on:

	2018 RMB'000	2017 RMB'000
EARNINGS		
Profit attributable to ordinary equity holders of the parent, used in the basic earnings per share calculation:		
From continuing operations	389,214	802,551
From a discontinued operation	—	2,399,286
	389,214	3,201,837
Increase in earnings adjusted for the convertible bonds of the Company	78	30,703
Decrease in earnings adjusted for the share option schemes and the share award schemes adopted by the Group's subsidiaries and associate	(13,121)	(1,081)
	376,171	3,231,459
Attributable to:		
Continuing operations	376,171	832,852
Discontinued operation	—	2,398,607
	376,171	3,231,459

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

15. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (continued)

	NUMBER OF SHARES	
	2018	2017
SHARES		
Weighted average number of ordinary shares in issue less shares held for the share award schemes during the year used in the basic earnings per share calculation	1,362,648,887	1,298,969,084
Effect of dilution — weighted average number of ordinary shares:		
Share options	—	3,225,699
Awarded shares	2,932,857	3,553,233
Convertible bonds	2,496,713	60,753,341
	1,368,078,457	1,366,501,357

The convertible bonds issued by the Company in 2014 and certain financial instruments of the Group's non-wholly owned subsidiaries were anti-dilutive and ignored in the calculation of diluted earnings per share for the years ended 31 December 2018 and 2017.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

16. PROPERTY, PLANT AND EQUIPMENT

	BUILDINGS RMB'000	ELECTRONIC EQUIPMENT RMB'000	OFFICE EQUIPMENT AND FIXTURES RMB'000	MOTOR VEHICLES RMB'000	LEASEHOLD IMPROVEMENTS RMB'000	CONSTRUCTION IN PROGRESS RMB'000	TOTAL RMB'000
31 DECEMBER 2018							
At 31 December 2017 and 1 January 2018:							
Cost	334,916	1,354,679	132,299	5,890	14,565	490,958	2,333,307
Accumulated depreciation and impairment	(38,591)	(828,100)	(124,387)	(2,998)	(10,028)	—	(1,004,104)
Net carrying amount	296,325	526,579	7,912	2,892	4,537	490,958	1,329,203
At 1 January 2018, net of accumulated depreciation and impairment	296,325	526,579	7,912	2,892	4,537	490,958	1,329,203
Additions	2,613	1,060,927	78,492	1,215	399	100,432	1,244,078
Transfer to investment properties (note 17)	(59,419)	—	—	—	—	—	(59,419)
Disposals	—	(218)	(94)	—	—	—	(312)
Depreciation provided during the year	(11,650)	(440,196)	(23,542)	(963)	(2,977)	—	(479,328)
Transfers	391,136	—	101,314	—	—	(492,450)	—
Exchange realignment	—	2,172	12	18	—	—	2,202
At 31 December 2018, net of accumulated depreciation and impairment	619,005	1,149,264	164,094	3,162	1,959	98,940	2,036,424
At 31 December 2018:							
Cost	658,202	2,386,779	311,653	7,138	13,710	98,940	3,476,422
Accumulated depreciation and impairment	(39,197)	(1,237,515)	(147,559)	(3,976)	(11,751)	—	(1,439,998)
Net carrying amount	619,005	1,149,264	164,094	3,162	1,959	98,940	2,036,424
31 DECEMBER 2017							
At 1 January 2017:							
Cost	256,539	1,139,361	156,056	8,135	79,698	264,331	1,904,120
Accumulated depreciation and impairment	(33,069)	(616,131)	(129,262)	(4,432)	(23,460)	—	(806,354)
Net carrying amount	223,470	523,230	26,794	3,703	56,238	264,331	1,097,766
At 1 January 2017, net of accumulated depreciation and impairment	223,470	523,230	26,794	3,703	56,238	264,331	1,097,766
Additions	78,377	370,467	4,022	3,656	2,165	229,054	687,741
Acquisition from business combination (note 42)	—	70	10	—	—	—	80
Disposals	—	(282)	(152)	(417)	(130)	—	(981)
Depreciation provided during the year	(5,522)	(331,023)	(7,364)	(1,187)	(13,421)	—	(358,517)
Deemed disposal of a subsidiary (note 13)	—	(34,217)	(15,299)	(2,775)	(40,303)	(2,427)	(95,021)
Exchange realignment	—	(1,666)	(99)	(88)	(12)	—	(1,865)
At 31 December 2017, net of accumulated depreciation and impairment	296,325	526,579	7,912	2,892	4,537	490,958	1,329,203
At 31 December 2017:							
Cost	334,916	1,354,679	132,299	5,890	14,565	490,958	2,333,307
Accumulated depreciation and impairment	(38,591)	(828,100)	(124,387)	(2,998)	(10,028)	—	(1,004,104)
Net carrying amount	296,325	526,579	7,912	2,892	4,537	490,958	1,329,203

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

16. PROPERTY, PLANT AND EQUIPMENT (continued)

The net carrying amount of the Group's fixed assets held under finance leases included in the total amount of electronic equipment at 31 December 2018 was nil (2017: RMB585,000).

17. INVESTMENT PROPERTIES

	BUILDINGS RMB'000	LAND USE RIGHT RMB'000	TOTAL RMB'000
31 DECEMBER 2018			
At 1 January 2017, 31 December 2017 and 1 January 2018:			
Cost	—	—	—
Accumulated depreciation and impairment	—	—	—
Net carrying amount	—	—	—
At 1 January 2018, net of accumulated depreciation and impairment	—	—	—
Transfer from owner-occupied property (notes 16 and 18)	59,419	5,603	65,022
Depreciation	(954)	(125)	(1,079)
At 31 December 2018, net of accumulated depreciation and impairment	58,465	5,478	63,943
At 31 December 2018:			
Cost	70,463	7,304	77,767
Accumulated depreciation and impairment	(11,998)	(1,826)	(13,824)
Net carrying amount	58,465	5,478	63,943

The Group's investment properties consist of land use right and buildings in Zhuhai, Guangdong.

As at 31 December 2018, the fair value of the buildings and land use right was approximately RMB199 million which was estimated based on the income approach model.

18. PREPAID LAND LEASE PAYMENTS

	2018 RMB'000	2017 RMB'000
Carrying amount at 1 January	294,548	272,386
Addition	9,359	26,610
Amortisation during the year	(5,052)	(4,448)
Transfer to investment properties (note 17)	(5,603)	—
Carrying amount at 31 December	293,252	294,548
Current portion included in prepayments, other receivables and other assets	(4,851)	(4,987)
Non-current portion	288,401	289,561

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

19. GOODWILL

	NOTES	RMB'000
At 1 January 2017:		
Cost		954,656
Accumulated impairment		—
<hr/>		
Net carrying amount		954,656
<hr/>		
Cost at 1 January 2017, net of accumulated impairment		954,656
Acquisition of a subsidiary	42	14,083
Deemed disposal of a subsidiary	13	(924,163)
Exchange realignment		(35,017)
<hr/>		
Cost and net carrying amount at 31 December 2017 and 2018		9,559
<hr/>		
At 31 December 2017 and 2018:		
Cost		9,559
Accumulated impairment		—
<hr/>		
Net carrying amount		9,559

Impairment testing of goodwill

As at 31 December 2018, goodwill of RMB9,559,000 was allocated to the cloud services cash-generating unit for impairment testing.

Cloud services cash generating unit

The recoverable amount of the cloud services cash-generating unit has been determined based on a value in use calculation using cash flow projections based on financial forecast approved by senior management covering a period of three year. The discount rate applied to the cash flow projections is 19%, which is determined by reference to the average rate for similar industry and the business risk of the relevant business unit.

The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill of the cloud services cash-generating unit:

Budgeted revenue — The basis used to determine the value assigned to the budgeted revenue is the revenue achieved in the year immediately before the budget year, increased for expected market development.

Discount rate — The discount rate used is before tax and reflects specific risks relating to the relevant unit.

The values assigned to the key assumptions are consistent with external information sources.

Based on the results of the impairment testing of goodwill of cloud services cash-generating unit, in the opinion of the directors, no impairment provision was considered necessary as at 31 December 2018 (2017: nil).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

20. OTHER INTANGIBLE ASSETS

	PURCHASED SOFTWARE RMB'000	LICENCE RIGHTS FOR GAMES RMB'000	CAPITALISED SOFTWARE COSTS RMB'000	USER BASE RMB'000	OTHERS RMB'000	TOTAL RMB'000
31 DECEMBER 2018						
At 1 January 2018:						
Cost	138,321	1,973	27,229	—	5,300	172,823
Accumulated amortisation and impairment	(82,306)	(1,613)	(27,229)	—	(5,300)	(116,448)
Net carrying amount	56,015	360	—	—	—	56,375
Cost at 1 January 2018, net of accumulated amortisation and impairment	56,015	360	—	—	—	56,375
Addition	28,353	—	—	—	—	28,353
Amortisation provided during the year	(28,274)	(360)	—	—	—	(28,634)
Exchange realignment	288	—	—	—	—	288
At 31 December 2018, net of accumulated amortisation and impairment	56,382	—	—	—	—	56,382
At 31 December 2018:						
Cost	167,400	360	27,229	—	5,300	200,289
Accumulated amortisation and impairment	(111,018)	(360)	(27,229)	—	(5,300)	(143,907)
Net carrying amount	56,382	—	—	—	—	56,382
31 DECEMBER 2017						
At 1 January 2017:						
Cost	410,492	78,206	27,229	173,598	49,772	739,297
Accumulated amortisation and impairment	(237,553)	(63,646)	(27,229)	(105,127)	(9,991)	(443,546)
Net carrying amount	172,939	14,560	—	68,471	39,781	295,751
Cost at 1 January 2017, net of accumulated amortisation and impairment	172,939	14,560	—	68,471	39,781	295,751
Addition	23,063	—	—	—	734	23,797
Acquisition from business combination (note 42)	7,706	—	—	—	—	7,706
Amortisation provided during the year	(71,172)	(2,183)	—	(22,312)	(8,957)	(104,624)
Impairment during the year	—	(172)	—	—	—	(172)
Disposals	(201)	—	—	—	(31)	(232)
Deemed disposal of a discontinued operation (note 13)	(72,443)	(11,612)	—	(43,797)	(30,433)	(158,285)
Exchange realignment	(3,877)	(233)	—	(2,362)	(1,094)	(7,566)
	56,015	360	—	—	—	56,375
At 31 December 2017:						
Cost	138,321	1,973	27,229	—	5,300	172,823
Accumulated amortisation and impairment	(82,306)	(1,613)	(27,229)	—	(5,300)	(116,448)
Net carrying amount	56,015	360	—	—	—	56,375

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

21. INVESTMENTS IN JOINT VENTURES

	2018 RMB'000	2017 RMB'000
Share of net assets	138,501	153,649
Goodwill on acquisition	52,830	52,785
	191,331	206,434
Provision for impairment	(35,757)	(29,324)
	155,574	177,110

The Group's shareholdings in the joint ventures all comprise equity shares held by the Company's subsidiaries.

Particulars of the Group's material joint venture are as follows:

NAME	PARTICULARS OF ISSUED SHARES HELD	PLACE OF REGISTRATION AND BUSINESS	PERCENTAGE OF			PRINCIPAL ACTIVITIES
			OWNERSHIP INTEREST	VOTING POWER	PROFIT SHARING	
Zhuhai Jianxin Interactive Entertainment Co., Ltd. ("Zhuhai Jianxin")	Ordinary shares	Mainland China	40%	40%	40%	Research and development of games

Zhuhai Jianxin, which is considered as a material joint venture of the Group, is a research and development centre of mobile games in Mainland China and is accounted for using the equity method.

The following table illustrates the summarised financial information in respect of Zhuhai Jianxin adjusted for any differences in accounting policies and reconciled to the carrying amount in consolidated financial statements:

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

21. INVESTMENTS IN JOINT VENTURES (continued)

	2018 RMB'000	2017 RMB'000
Cash and bank balance	196,413	260,879
Other current assets	84,801	121,370
Current assets	281,214	382,249
Non-current assets	5,620	6,911
Current liabilities	46,213	94,783
Net assets	240,621	294,377
Carrying amount of the investment	102,245	123,748
Revenue	207,459	336,111
Interest income	5,332	3,119
Depreciation and amortisation	(2,085)	(1,456)
Profit and total comprehensive income for the year	151,247	324,280
Dividend received	82,002	85,601

The following table illustrates the aggregate financial information of the Group's joint ventures that are not individually material:

	2018 RMB'000	2017 RMB'000
Share of the joint ventures' loss from continuing operations for the year	(10,601)	(8,673)
Share of the joint ventures' total comprehensive loss from continuing operations	(10,601)	(8,673)
Aggregate carrying amount of the Group's investments in the joint ventures	53,329	53,362

- (i) The Group has discontinued the recognition of its share of losses of a joint venture because the share of losses of this joint venture exceeded the Group's interests in the joint venture and the Group has no obligation to take up further losses. The amounts of the Group's unrecognised share of losses of this joint venture for the current year and cumulatively were RMB744,000 (2017: RMB386,000) and RMB10,045,000 (2017: RMB9,301,000), respectively.
- (ii) The Group treated these investments as joint ventures because the Group is able to exercise joint control on these investees through its representatives on the investees' boards of directors.
- (iii) During the year ended 31 December 2018, the Group recognised an impairment loss of RMB6,433,000 from continuing operations (2017: RMB21,222,000) for investments in joint ventures.
- (iv) The Group's trade payables and loans to joint ventures are disclosed in notes 30 and 47(b) to the financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

22. INVESTMENTS IN ASSOCIATES

	2018 RMB'000	2017 RMB'000
Share of net assets	2,818,283	2,299,795
Goodwill on acquisition	1,536,838	1,578,820
	4,355,121	3,878,615
Provision for impairment	(5,724)	(194)
	4,349,397	3,878,421

The Group's shareholdings in the associates all comprise equity shares held by the Company's subsidiaries except for Cheetah Mobile Inc., the shareholding in which is held through the Company.

Particulars of the Group's material associate are as follows:

NAME	PARTICULARS OF ISSUED SHARES HELD	PLACE OF REGISTRATION AND BUSINESS	PERCENTAGE OF		PROFIT SHARING	PRINCIPAL ACTIVITIES
			OWNERSHIP INTEREST	VOTING POWER		
Cheetah Mobile Inc.	Ordinary shares	Cayman Islands	49.38%	26.31%	49.38%	Investment holding

As disclosed in note 13, Cheetah Mobile became one of the Group's associates and is accounted for using the equity method since the deemed disposal on 1 October 2017.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

22. INVESTMENTS IN ASSOCIATES (continued)

The following table illustrates the summarised financial information in respect of Cheetah Mobile adjusted for any differences in accounting policies and reconciled to the carrying amount in consolidated financial statements:

	2018	2017
	RMB'000	RMB'000
Current assets	5,635,045	5,454,348
Non-current assets, excluding goodwill	2,732,666	2,357,228
Goodwill on acquisition of the associate	1,445,461	1,553,544
Current liabilities	2,121,108	2,427,084
Non-current liabilities	599,927	545,210
Non-controlling interests	(74,653)	142,811
Net assets	7,166,790	6,250,015
Net assets, excluding goodwill	5,721,329	4,696,471
Carrying amount of the investment	4,212,807	3,813,486
Revenue	4,981,705	1,356,602
Profit for the year/period	1,048,581	146,460
Other comprehensive income/(loss)	76,013	(40,785)
Total comprehensive income for the year/period	1,124,594	105,675

The following table illustrates the aggregate financial information of the Group's associates that are not individually material:

	2018	2017
	RMB'000	RMB'000
Share of the associates' losses for the year	(18,232)	(11,670)
Share of the associates' other comprehensive income/(loss)	3,666	(394)
Share of the associates' total comprehensive loss	(14,562)	(12,064)
Aggregate carrying amount of the Group's investments in the associates	136,590	64,935

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

22. INVESTMENTS IN ASSOCIATES (continued)

- (i) The Group treated these investments as associates because the Group is able to have significant influence on these investees through its representations on the investees' boards of directors.
- (ii) During the year ended 31 December 2018, the Group recognised an impairment loss of RMB5,530,000 (2017: nil) for investments in associates.
- (iii) The Group's trade receivables, trade payables and loan balance with the associates are disclosed in notes 27 and 47(b) to the financial statements.

23. EQUITY INVESTMENTS DESIGNATED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME/ AVAILABLE-FOR-SALE INVESTMENTS

	2018 RMB'000	2017 RMB'000
Equity investments designated at fair value through other comprehensive income		
Listed equity investments, at fair value	741,678	—
Unlisted equity investments, at fair value	15,040	—
	756,718	—
Current portion	(10,000)	—
Non-current portion	746,718	—
Available-for-sale investments		
Listed equity investments, at fair value	—	1,252,500
Unlisted equity investments, at cost	—	115,412
	—	1,367,912
Provision for impairment	—	(10,696)
	—	1,357,216
Current portion	—	(88,000)
Non-current portion	—	1,269,216

The above equity investments were irrevocably designated at fair value through other comprehensive income as the Group considers these investments to be strategic in nature.

In 2018, the Group sold certain equity investments that no longer coincided with the Group's investment strategy. The fair value on the date of sale was RMB88,000,000 and the accumulated gain net of tax recognised in other comprehensive income of RMB28,500,000 was transferred to retained profits.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

23. EQUITY INVESTMENTS DESIGNATED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME/ AVAILABLE-FOR-SALE INVESTMENTS (continued)

During the year ended 31 December 2017, the gross gain in respect of the Group's available-for-sale investments at fair value recognised in other comprehensive income amounted to RMB782,464,000, none of which was reclassified from other comprehensive income to the statement of profit or loss for the year ended 31 December 2017.

During the year ended 31 December 2017, certain of the Group's available-for-sale investments in listed equity investments measured at fair value were individually determined to be impaired on the basis that there was a "significant" or "prolonged" decline in the fair value of the equity investments. Impairment losses of RMB158,367,000 from continuing operations, none of which was reclassified from other comprehensive income, were recognised in the statement of profit or loss during the year ended 31 December 2017.

During the year ended 31 December 2017, impairment losses of the Group's certain available-for-sale investments in unlisted equity investments of RMB10,345,000 from continuing operations were recognised in the statement of profit or loss for the year.

As at 31 December 2017, the unlisted equity investment were stated at cost with a carrying amount of RMB104,716,000.

24. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	NOTE	2018 RMB'000	2017 RMB'000
Ordinary share subscription option	(i)	60,029	59,123
Others		24,015	4,307
		84,044	63,430

Note:

- (i) The ordinary share subscription option (the "VNG Option") represents rights to subscribe for an aggregate of 1,032,917 ordinary shares of VNG Corporation, an independent third party in Vietnam, which can be exercised from time to time at the Group's full discretion on or before 31 December 2020. The Group has no intention to dispose of or exercise the VNG Option in the near future.

25. OTHER NON-CURRENT ASSETS

	2018 RMB'000	2017 RMB'000
Long term prepayments, other receivables and other assets	79,894	38,334
Others	3,326	4,306
	83,220	42,640

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

26. INVENTORIES

	2018 RMB'000	2017 RMB'000
Packaging materials	71	81
Trading stocks	11,608	10,246
	11,679	10,327

27. TRADE RECEIVABLES

	2018 RMB'000	2017 RMB'000
Trade receivables	1,246,183	1,174,852
Impairment	(61,533)	(7,107)
	1,184,650	1,167,745

The Group's trading terms with its customers are mainly on credit, except for online sales, where payment in advance is normally required. The credit period is generally one month, extending up to twelve months for major customers. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

Included in the Group's trade receivables are amounts of RMB11,016,000 (2017: RMB15,117,000), RMB162,152,000 (2017: RMB163,920,000) and RMB131,933,000 (2017: RMB187,389,000), respectively, due from an associate, a company whose parent has a significant influence on the Company and a company controlled by a director of the Company, which are repayable on credit terms similar to those offered to the major customers of the Group.

An ageing analysis of the Group's trade receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

	2018 RMB'000	2017 RMB'000
0 to 30 days	562,380	473,039
31 to 60 days	240,592	152,404
61 to 90 days	67,551	143,342
91 to 365 days	239,901	344,455
1 to 2 years	69,616	44,221
Over 2 years	4,610	10,284
	1,184,650	1,167,745

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

27. TRADE RECEIVABLES (continued)

The movements in the loss allowance for impairment of trade receivables are as follows:

	2018 RMB'000	2017 RMB'000
At beginning of year	7,107	86,121
Impairment losses, net	54,293	3,300
Deemed disposal of a subsidiary	—	(81,723)
Exchange realignment	133	(591)
At end of year	61,533	7,107

Impairment under IFRS 9 for the year ended 31 December 2018

An impairment analysis is performed at each reporting date individually or using a provision matrix to measure expected credit losses collectively. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

AS AT 31 DECEMBER 2018	CURRENT	PAST DUE				TOTAL
		LESS THAN 1 YEAR	1 TO 2 YEARS	2 TO 3 YEARS	OVER 3 YEARS	
Expected credit loss rate	0%	11%	34%	57%	100%	5%
Gross carrying amount (RMB'000)	945,372	229,992	48,177	10,079	12,563	1,246,183
Expected credit losses (RMB'000)	1,989	24,665	16,526	5,790	12,563	61,533

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

27. TRADE RECEIVABLES (continued)

Impairment under IAS 39 for the year ended 31 December 2017

Included in the above provision for impairment of trade receivables, which was measured based on incurred credit losses under IAS 39, as at 31 December 2017 was a provision for individually impaired trade receivables of RMB7,107,000 with a carrying amount before provision of RMB7,107,000.

The individually impaired trade receivables as at 31 December 2017 related to customers that were in financial difficulties or were in default in principal payments and only a portion of the receivables is expected to be recovered.

The ageing analysis of the trade receivables as at 31 December 2017 that were not individually nor collectively considered to be impaired under IAS 39 is as follows:

	2017 RMB'000
Neither past due nor impaired	496,585
0 to 30 days past due	128,881
31 to 60 days past due	143,342
61 to 90 days past due	344,432
91 to 365 days past due	44,221
Over 1 year past due	10,284
	<hr/> 1,167,745

Receivables that were neither past due nor impaired related to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired related to a number of independent customers that had a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment under IAS 39 was necessary in respect of these balances as there had not been a significant change in credit quality and the balances were still considered fully recoverable.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

28. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	NOTE	2018 RMB'000	2017 RMB'000
Prepayments		87,964	62,946
Deposits		12,171	6,216
Due from related parties	47(b)	35,828	31,136
Loans receivable		33,994	—
Other receivables		738,380	579,485
		908,337	679,783
Impairment allowance		(1,954)	(171)
		906,383	679,612

The movements in the loss allowance for impairment of prepayments, other receivables and other assets are as follows:

	2018 RMB'000	2017 RMB'000
At beginning of year	171	13,277
Impairment losses, net	1,783	897
Deemed disposal of a subsidiary	—	(13,491)
Exchange realignment	—	(512)
	1,954	171

Where applicable, an impairment analysis is performed at each reporting date by considering the probability of default of comparable companies with published credit ratings. In the situation where no comparable companies with credit ratings can be identified, expected credit losses are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. As at 31 December 2018, the loss allowance for impairment of prepayments, other receivables and other asset was recognised by the Group mainly for its loans receivable.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

29. CASH AND BANK DEPOSITS AND RESTRICTED CASH

	NOTE	2018 RMB'000	2017 RMB'000
Cash and bank balances		1,524,403	970,465
Non-pledged time deposits with original maturity of three months or less when acquired		1,854,211	1,377,573
Principal protected structure deposits with original maturity of three months or less when acquired		1,166,170	688,450
		4,544,784	3,036,488
Non-pledged time deposits with original maturity of over three months when acquired		2,811,271	1,912,156
Principal protected structure deposits with original maturity of over three months when acquired		2,512,754	3,557,340
		5,324,025	5,469,496
Cash and bank deposits		9,868,809	8,505,984
Restricted cash	(iii)	98,102	93,400
		9,966,911	8,599,384

- (i) Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term deposits are made for varying periods of one day to a year depending on the immediate cash requirements of the Group, and earn interest at the respective short term deposit rates. The bank balances and pledged time deposits are deposited with creditworthy banks with no recent history of default.
- (ii) The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.
- (iii) As at 31 December 2018, restricted cash of RMB98,102,000 (2017: RMB93,400,000) was not a part of cash and cash equivalents, which was not available for the Group's use. The restricted cash as at 31 December 2018 represents the escrow amount and its related interest income held by a subsidiary of the Company, which shall be joint-controlled by the subsidiary of the Company and a company whose parent has a significant influence on the Company in accordance with the terms of the share purchase agreement in connection with the disposal of shares of Seasun Holdings as disclosed in note 47(a)(ix).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

30. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2018	2017
	RMB'000	RMB'000
0 to 30 days	98,456	87,583
31 to 60 days	35,958	32,690
61 to 90 days	21,815	2,309
91 to 365 days	61,717	54,446
Over 1 year	11,342	2,273
	229,288	179,301

Trade payables are non-interest-bearing and are normally settled on terms of two to three months.

Included in the Group's trade payables are amounts of RMB52,577,000 (2017: RMB160,000), RMB515,000 (2017: RMB10,000) and RMB78,503,000 (2017: RMB106,804,000), respectively, due to a company controlled by a director of the Company, a company whose parent has a significant influence on the Company and a joint venture of the Group, which are repayable on credit terms similar to those offered by the counterparty.

31. OTHER PAYABLES AND ACCRUALS

	NOTES	2018	2017
		RMB'000	RMB'000
Deposits received from customers		1,695	1,075
Advances received from customers		66,073	77,753
Advance received from disposal of equity investments		10,000	88,000
Other payables		635,626	619,517
Accruals		942,690	676,542
Other taxes payable		99,190	74,260
Finance lease payables	36	—	6,551
Due to related parties	47(b)	63,700	68,969
		1,818,974	1,612,667

Other payables are non-interest-bearing.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

32. INTEREST-BEARING BANK LOANS

	EFFECTIVE INTEREST RATE	MATURITY	RMB'000
At 31 December 2018			
Current			
Bank loans — unsecured	3.30%–3.40% PER ANNUM	2019	1,029,480
Current portion of long term bank loans — unsecured	4.28% PER ANNUM	2019	23,913
			1,053,393
Non-current			
Bank loans — unsecured	4.28% PER ANNUM	2020–2021	231,224
			1,284,617
At 31 December 2017			
Current			
Bank loan — unsecured	2.37% per annum	2018	326,710
Current portion of long term bank loans — unsecured	4.28% per annum	2018	47,455
			374,165
Non-current			
Bank loans — unsecured	4.28% per annum	2019–2021	287,682
			661,847

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

32. INTEREST-BEARING BANK LOANS (continued)

	2018 RMB'000	2017 RMB'000
Analysed into:		
Within one year or on demand	1,053,393	374,165
In the second year	138,623	56,458
In the third to fifth years, inclusive	92,601	231,224
	1,284,617	661,847

Notes:

- (i) The Group has overdraft facilities amounting to US\$175,000,000 and RMB400,000,000, respectively (2017: US\$75,000,000 and RMB400,000,000, respectively), of which US\$150,000,000 and RMB335,137,000, respectively (2017: US\$50,000,000 and RMB335,137,000, respectively) had been utilised as at the end of the reporting period.
- (ii) As at 31 December 2018, interest-bearing bank loans of the Group amounting to RMB1,029,480,000 and RMB255,137,000 were denominated in US\$ and RMB, respectively (2017: RMB326,710,000 and RMB335,137,000, respectively).

33. DEFERRED REVENUE

	2018 RMB'000	2017 RMB'000
Contract liabilities	712,120	591,798
Government grants	40,322	37,547
	752,442	629,345
Less: Current portion	(722,781)	(608,557)
Non-current portion	29,661	20,788

The Group's contract liabilities are included in deferred revenue and other payables and accruals, details of contract liabilities as at 31 December 2018 and 1 January 2018 are as follows:

	31 DECEMBER 2018 RMB'000	1 JANUARY 2018 RMB'000
<i>Advances received from customers</i>		
Entertainment software	548,223	531,083
Office software	194,083	83,354
Cloud service	35,887	50,212
Others	—	4,902
Total contract liabilities	778,193	669,551
Portion included in deferred revenue	(712,120)	(591,798)
Portion included in other payables and accruals	66,073	77,753

Contract liabilities include advances received from customers to render services, the balance of the contract liabilities did not change significantly during the reporting period.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

34. CONVERTIBLE BONDS

		2018	2017
		RMB'000	RMB'000
Liability component			
2013 Convertible bonds	(a)	—	832,876
2014 Convertible bonds	(b)	40,171	37,864
		40,171	870,740
Less: Current portion		(40,171)	(832,876)
Non-current portion		—	37,864
Equity component			
2013 Convertible bonds	(a)	—	6,290
2014 Convertible bonds	(b)	1,274	1,274
		1,274	7,564

- (a) On 23 July 2013, the Company issued five-year convertible bonds in the principal amount of HK\$1,356,000,000, which bear interest at a rate of 3% per annum payable semi-annually (the "2013 Convertible Bonds"). The 2013 Convertible Bonds are convertible at the option of the bondholders into ordinary shares of the Company from 2 September 2013 to the close of business on the date falling 10 days prior to the maturity date, at a price of HK\$16.9363 per share, subject to adjustments. The Company may redeem under certain circumstances, in whole, the outstanding 2013 Convertible Bonds at principal amount together with interest accrued by giving the bondholders not less than 30 nor more than 60 days' prior notice. On the maturity date, any 2013 Convertible Bonds not converted will be redeemed by the Company at its principal amount together with accrued and unpaid interest thereon.

The fair value of the liability component was estimated at the issuance date using an equivalent market interest rate for a similar bond without a conversion option. The residual amount is assigned as the equity component and is included in shareholders' equity.

In accordance with the respective terms and conditions of the 2013 Convertible Bonds, the conversion price of the 2013 Convertible Bonds was adjusted to HK\$16.46 per share effective on 2 June 2016.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

34. CONVERTIBLE BONDS (continued)

(a) (continued)

On 15 January 2018, all outstanding 2013 Convertible Bonds were fully converted into the Company's ordinary shares. As a result of the conversion, 60,753,330 ordinary shares were issued in accordance with the terms and conditions of the 2013 Convertible Bonds.

The movements of the liability component and the equity component of the 2013 Convertible Bonds for the years ended 31 December 2018 and 2017 are set out below:

	LIABILITY COMPONENT RMB'000	EQUITY COMPONENT RMB'000
At 1 January 2017	885,984	6,290
Exchange realignment	(58,312)	—
Interest expenses	5,204	—
At 31 December 2017	832,876	6,290
Conversion	(807,012)	(6,290)
Exchange realignment	(25,876)	—
Interest expenses	12	—
At 31 December 2018	—	—

(b) On 11 April 2014, the Company issued five-year convertible bonds in the principal amount of HK\$2,327,000,000 which bear interest at a rate of 1.25% per annum payable semi-annually (the "2014 Convertible Bonds"). The 2014 Convertible Bonds are convertible at the option of the bondholders into ordinary shares of the Company from 22 May 2014 to the close of business on the date falling 10 days prior to the maturity date, at a price of HK\$43.89 per share, subject to adjustments. The Company may redeem under certain circumstances, in whole, the outstanding 2014 Convertible Bonds at the principal amount together with the interest accrued by giving the bondholders not less than 30 nor more than 60 days' prior notice. On the maturity date, any 2014 Convertible Bonds not converted will be redeemed by the Company at its principal amount together with accrued and unpaid interest thereon.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

34. CONVERTIBLE BONDS (continued)

(b) (continued)

The fair value of the liability component was estimated at the issuance date using an equivalent market interest rate for a similar bond without a conversion option. The residual amount is assigned as the equity component and is included in shareholders' equity.

Similar to the 2013 Convertible Bonds, in accordance with the respective terms and conditions of the 2014 Convertible Bonds, the conversion price of the 2014 Convertible Bonds was adjusted to HK\$43.29 per share on 2 June 2015 and further adjusted to HK\$42.67 per share on 2 June 2016.

On 11 April 2017, the Company redeemed, at the options of certain bondholders of the 2014 Convertible Bonds, a portion of the 2014 Convertible Bonds representing the principal amount of HK\$2,281,000,000 at an aggregate principal amount together with accrued and unpaid interest to such date. The aggregate principal amount of the 2014 Convertible Bonds remaining outstanding as at 31 December 2018 was HK\$46,000,000.

The movements of the liability component and the equity component of the 2014 Convertible Bonds for the years ended 31 December 2018 and 2017 are set out below:

	LIABILITY COMPONENT RMB'000	EQUITY COMPONENT RMB'000
At 1 January 2017	2,025,370	66,005
Redemption of the convertible bonds	(1,932,659)	(64,731)
Exchange realignment	(61,561)	—
Interest expenses	6,714	—
At 31 December 2017	37,864	1,274
Exchange realignment	1,839	—
Interest expenses	468	—
At 31 December 2018	40,171	1,274

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

35. REDEEMABLE CONVERTIBLE PREFERRED SHARES ISSUED BY A SUBSIDIARY

		2018	2017
		RMB'000	RMB'000
Liability components			
Series C redeemable convertible preferred shares	(a)	427,271	363,786
Series D redeemable convertible preferred shares	(b)	2,469,265	658,004
Warrant	(b),(c)	—	49,557
		2,896,536	1,071,347
Less: Current portion		(154,765)	(121,076)
Non-current portion		2,741,771	950,271
Equity component			
Series C redeemable convertible preferred shares	(a)	5,438	5,438
Series D redeemable convertible preferred shares	(b)	247,040	141,347
		252,478	146,785

- (a) On 10 March 2016 and 16 May 2016, Kingsoft Cloud issued 102,292,297 and 83,372,895 series C redeemable convertible preferred shares with a par value of US\$0.001 each to certain investors and the Company, respectively, at a price of US\$0.58655 per share for an aggregate consideration of US\$108,903,000 (equivalent to RMB710,307,000).

According to the articles of association of Kingsoft Cloud amended and restated on 10 March 2016 and 16 May 2016, if Kingsoft Cloud fails to consummate a qualified public offering prior to the fifth anniversary of 16 May 2016, at the option of the holder of the series C redeemable convertible preferred shares, Kingsoft Cloud shall redeem all of the outstanding preferred shares held by the requesting holder, at the price for each series C redeemable convertible preferred share equal to the applicable series C redeemable convertible preferred shares issue price and a return at a pre-determined compound rate. The redemption rights shall be terminated upon the closing of a qualified public offering.

The series C redeemable convertible preferred shares may be converted at any time at the option of the holder thereof into such number of the ordinary shares of Kingsoft Cloud as may be obtained by dividing the applicable issue price by the applicable conversion price. The initial conversion price shall be equal to the issue price, resulting in an initial conversion ratio of 1:1, subject to adjustments from time to time.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

35. REDEEMABLE CONVERTIBLE PREFERRED SHARES ISSUED BY A SUBSIDIARY (continued)

(a) (continued)

Based on the terms of the articles of association of Kingsoft Cloud, the series C redeemable convertible preferred shares are split and accounted for as follows: (i) financial liability stated at amortised cost for the host financial liability; (ii) derivative financial liability measured at fair value with changes in fair value through profit or loss for the conversion rights; and (iii) the residual amount recorded in equity. During the year ended 31 December 2018, a loss of RMB5,653,000 (2017: a gain of RMB7,231,000) resulting from the changes in fair value of conversion rights was recognised through profit or loss. The movements of the series C redeemable convertible preferred shares for the years ended 31 December 2018 and 2017 are set out below:

	LIABILITY COMPONENTS		EQUITY COMPONENT
	THE HOST FINANCIAL LIABILITY	THE CONVERSION RIGHTS	
	RMB'000	RMB'000	RMB'000
At 1 January 2017	316,834	41,387	5,438
Fair value changes	—	(7,231)	—
Exchange realignment	(19,291)	(2,565)	—
Interest expenses	34,652	—	—
At 31 December 2017	332,195	31,591	5,438
Fair value changes	—	5,653	—
Exchange realignment	17,993	1,961	—
Interest expenses	37,878	—	—
At 31 December 2018	388,066	39,205	5,438

(b) On 21 September 2017, Kingsoft Cloud issued 58,922,728 and 58,922,728 series D redeemable convertible preferred shares with a par value of US\$0.001 to Liyue Jinshi Investment L.P. and the Company, respectively, at a price of US\$0.84857 per share for an aggregate consideration of US\$100,000,000 (equivalent to RMB658,670,000).

On 6 December 2017, Kingsoft Cloud issued 81,313,365 and 117,845,456 series D redeemable convertible preferred shares with a par value of US\$0.001 to New Cloud Ltd. ("Minsheng Investor"), an offshore investor designated by China Minsheng Trust Co., Ltd. ("Minsheng Trust"), and the Company, at a price of US\$0.84857 per share for aggregate considerations of US\$69,000,000 and US\$100,000,000, respectively (equivalent to RMB456,525,000 and RMB661,630,000, respectively). Pursuant to the agreement reached by Kingsoft Cloud and Minsheng Trust on 11 October 2017, the original agreed amount of subscription by Minsheng Investor was US\$100 million for 117,845,456 series D redeemable convertible preferred shares. As a result of the actual US\$ contribution injected by Minsheng Investor was less than US\$100 million, only 81,313,365 series D redeemable convertible preferred shares were issued to Minsheng Investor. On 4 December 2017, Minsheng Trust designated an onshore investor to provide an interest-free loan denominated in RMB of RMB204,895,000 (the "Loan", equivalent to US\$31,000,000) to Beijing Kingsoft Cloud Network Technology Co., Ltd., a PRC subsidiary of Kingsoft Cloud, for the shortage of US\$31,000,000, and Kingsoft Cloud issued a warrant (the "Warrant") to Minsheng Investor to subscribe for the remaining 36,532,091 series D redeemable convertible preferred shares not issued at US\$0.84857 per share for an aggregate consideration of US\$31,000,000.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

35. REDEEMABLE CONVERTIBLE PREFERRED SHARES ISSUED BY A SUBSIDIARY (continued)

(b) (continued)

On 28 February 2018, Kingsoft Cloud issued 129,630,002 and 129,630,002 series D redeemable convertible preferred shares with a par value of US\$0.001 each to certain investors and the Company, respectively, at a price of US\$0.84857 per share for an aggregate consideration of US\$220,000,000 (equivalent to RMB1,392,468,000).

On 29 March 2018, Kingsoft Cloud issued 114,971,205 and 114,971,205 series D redeemable convertible preferred shares with a par value of US\$0.001 each to certain investors and the Company, respectively, at a price of US\$0.86978 per share for an aggregate consideration of US\$200,000,000 (equivalent to RMB1,260,920,000).

On 22 May 2018, Minsheng Investor exercised the Warrant and Beijing Kingsoft Cloud repaid the Loan of RMB204,895,000 to the onshore investor designated by Minsheng Investor, and 36,532,091 series D redeemable convertible preferred shares were issued to Minsheng Investor by Kingsoft Cloud for an aggregate consideration of RMB204,895,000.

According to amended and restated memorandum of association and shareholders agreement of Kingsoft Cloud, if Kingsoft Cloud fails to consummate a qualified public offering prior to the fifth anniversary of 16 May 2016, at the option of the holder of the series D redeemable convertible preferred shares, Kingsoft Cloud shall redeem all of the outstanding preferred shares held by the requesting holder, at the price for each series D redeemable convertible preferred share equal to the applicable series D redeemable convertible preferred shares issue price and a return at a pre-determined compound rate. The redemption rights shall be terminated upon the closing of a qualified public offering.

The series D redeemable convertible preferred shares may be converted at any time at the option of the holder thereof into such number of the ordinary shares of Kingsoft Cloud as may be obtained by dividing the applicable issue price by the applicable conversion price. The initial conversion price shall be equal to the issue price, resulting in an initial conversion ratio of 1:1, subject to adjustments from time to time.

Based on the terms of the articles of association of Kingsoft Cloud, the series D redeemable convertible preferred shares are split and accounted for as follows: (i) financial liability stated at amortised cost for the host financial liability; (ii) derivative financial liability measured at fair value with changes in fair value through profit or loss for the conversion rights; and (iii) the residual amount recorded in equity. During the year ended 31 December 2018, a gain of RMB4,643,000 (2017: a loss of RMB5,353,000) resulting from the changes in fair value of conversion rights was recognised through profit or loss. The movements of the series D redeemable convertible preferred shares for the years ended 31 December 2018 and 2017 are set out below:

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

35. REDEEMABLE CONVERTIBLE PREFERRED SHARES ISSUED BY A SUBSIDIARY (continued)

(b) (continued)

	LIABILITY COMPONENTS		EQUITY COMPONENT
	THE HOST FINANCIAL LIABILITY RMB'000	THE CONVERSION RIGHTS RMB'000	RMB'000
Upon issuance	609,531	34,982	141,347
Fair value changes	—	5,353	—
Exchange realignment	(6,549)	(407)	—
Interest expenses	15,094	—	—
At 31 December 2017	618,076	39,928	141,347
Upon issuance	1,344,988	72,001	105,693
Fair value changes	—	(4,643)	—
Exchange realignment	142,426	8,274	—
Interest expenses	248,215	—	—
At 31 December 2018	2,353,705	115,560	247,040

(c) The Warrant was classified as a derivative financial liability measured at fair value on initial recognition and subsequently measured at fair value with changes in fair value through profit or loss and the Loan, which was included in the current liabilities as other payable, was classified as a financial liability measured at fair value on initial recognition and at amortised cost subsequently. The movements of the Loan and Warrant for the years ended 31 December 2018 and 2017 are set out below:

	LOAN RMB'000	WARRANT RMB'000
Upon issuance	151,800	53,143
Fair value changes	—	(2,945)
Exchange realignment	(10)	(641)
Interest expenses	1,716	—
At 31 December 2017	153,506	49,557
Fair value changes	—	(12,704)
Exchange realignment	—	(1,069)
Interest expenses	9,950	—
Repayment	(163,456)	(35,784)
At 31 December 2018	—	—

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

36. FINANCE LEASE PAYABLES

The Group leased certain of its electronic equipment for its cloud business under finance lease arrangements, which were fully repaid as at 31 December 2018.

At 31 December 2018 and 2017, the total future minimum lease payments under finance leases and their present values were as follows:

	MINIMUM LEASE PAYMENTS 2018 RMB'000	MINIMUM LEASE PAYMENTS 2017 RMB'000	PRESENT VALUE OF MINIMUM LEASE PAYMENTS 2018 RMB'000	PRESENT VALUE OF MINIMUM LEASE PAYMENTS 2017 RMB'000
Amounts payable:				
Within one year	—	6,870	—	6,551
Total minimum finance lease payments	—	6,870	—	6,551
Future finance charges	—	(319)		
Total net finance lease payables included in other payables and accruals (note 31)	—	6,551		

37. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

Deferred tax liabilities

	2018					
	DEFERRED COST RMB'000	FAIR VALUE ADJUSTMENT ARISING FROM ACQUISITION OF SUBSIDIARIES RMB'000	WITHHOLDING TAXES ON THE DISTRIBUTABLE PROFITS OF THE GROUP'S PRC SUBSIDIARIES RMB'000	FAIR VALUE CHANGE RESERVES RMB'000	OTHERS RMB'000	TOTAL RMB'000
At 1 January 2018	289	571	37,100	9,500	11,247	58,707
Deferred tax charged/(credited) to the statement of profit or loss during the year (note 12)	68	—	(32,100)	—	2,379	(29,653)
Disposal of an equity investment	—	—	—	(9,500)	—	(9,500)
Exchange realignment	—	30	—	—	—	30
Gross deferred tax liabilities at 31 December 2018	357	601	5,000	—	13,626	19,584

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

37. DEFERRED TAX (continued)

Deferred tax assets

The movements in deferred tax liabilities and assets during the year are as follows: (continued)

	2018					PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS RMB'000	TOTAL RMB'000
	DEFERRED REVENUE RMB'000	ACCRUALS RMB'000	GOVERNMENT GRANTS RMB'000	PROVISIONS RMB'000			
At 1 January 2018	63,463	24,314	137	7,331	6,562	101,807	
Deferred tax credited/(charged) to the statement of profit or loss during the year (note 12)	3,134	(10,521)	863	2,991	(1,747)	(5,280)	
Gross deferred tax assets at 31 December 2018	66,597	13,793	1,000	10,322	4,815	96,527	

Deferred tax liabilities

	2017					TOTAL RMB'000
	DEFERRED COST RMB'000	FAIR VALUE ADJUSTMENT ARISING FROM ACQUISITION OF SUBSIDIARIES RMB'000	WITHHOLDING TAXES ON THE DISTRIBUTABLE PROFITS OF THE GROUP'S PRC SUBSIDIARIES RMB'000	FAIR VALUE RESERVES RMB'000	OTHERS RMB'000	
At 1 January 2017	1,199	56,133	50,100	9,500	5,269	122,201
Acquisition of a subsidiary (note 42)	—	1,155	—	—	—	1,155
Deferred tax charged/(credited) to the statement of profit or loss during the year (note 12)	(910)	(19,572)	(13,000)	—	5,978	(27,504)
Deemed disposal of a subsidiary (note 13)	—	(38,179)	—	—	—	(38,179)
Exchange realignment	—	1,034	—	—	—	1,034
Gross deferred tax liabilities at 31 December 2017	289	571	37,100	9,500	11,247	58,707

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

37. DEFERRED TAX (continued)

Deferred tax assets

The movements in deferred tax liabilities and assets during the year are as follows: (continued)

	DEFERRED REVENUE RMB'000	ACCRUALS RMB'000	GOVERNMENT GRANTS RMB'000	PROVISIONS RMB'000	PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS RMB'000	TAX LOSSES RMB'000	OTHERS RMB'000	TOTAL RMB'000
At 1 January 2017	7,814	10,294	2,354	21,166	16,501	61,385	354	119,868
Deferred tax credited/(charged) to the statement of profit or loss during the year (note 12)	58,777	16,577	(685)	4,496	(5,282)	8,690	9,537	92,110
Deemed disposal of a subsidiary (note 13)	(3,128)	(2,557)	(1,532)	(18,331)	(4,657)	(70,075)	(9,891)	(110,171)
Gross deferred tax assets at 31 December 2017	63,463	24,314	137	7,331	6,562	—	—	101,807

* No deferred tax liability was arising from acquisition of subsidiaries for the year ended 31 December 2018 (2017: RMB1,155,000), which was not charged to the statement of profit or loss.

The Group has tax losses arising in Mainland China of RMB3,122,419,000 as at 31 December 2018 (2017: RMB1,612,762,000) that will expire in one to five years for offsetting against future taxable profits.

The amounts and expiration dates of the tax losses carried forward at 31 December 2018 and 2017 are listed below:

	2018 RMB'000	2017 RMB'000
Expiration date		
31 December 2018	—	45,997
31 December 2019	131,681	165,941
31 December 2020	179,033	367,375
31 December 2021	382,091	421,663
31 December 2022	719,643	611,786
31 December 2023	1,709,971	—

The Group also has tax losses arising in Hong Kong of RMB101,510,000 (2017: RMB114,100,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

Deferred tax assets have not been recognised in respect of the following item:

	2018 RMB'000	2017 RMB'000
Tax losses	3,229,970	1,727,052

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

37. DEFERRED TAX (continued)

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 5% or 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008.

A deferred tax liability is recognised for the estimated withholding taxes to the extent that it is probable that those subsidiaries will distribute earnings in the foreseeable future. This requires an estimation of the likely timing and level of dividends to be distributed, and a judgement as to whether the dividends are associated to earnings generated from 1 January 2008 or not. The aggregate amount of temporary differences associated with investments in subsidiaries in Mainland China, for which deferred tax liabilities have not been recognised for withholding taxes that would be payable on the unremitted earnings of these subsidiaries, totalled approximately RMB7,371 million at 31 December 2018 (2017: RMB4,911 million). In the opinion of the directors, it is not probable that these subsidiaries will distribute such earnings in the foreseeable future.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

38. SHARE CAPITAL

Shares

	2018 RMB'000	2017 RMB'000
Authorised:		
2,400,000,000 (2017: 2,400,000,000) ordinary shares of US\$0.0005 each	9,260	9,260
Issued and fully paid:		
1,372,728,717 (2017: 1,312,975,387) ordinary shares of US\$0.0005 each	5,316	5,127

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

38. SHARE CAPITAL (continued)

A summary of the movements in the Company's share capital was as follows:

	NOTES	NUMBER OF SHARES IN ISSUE	ISSUED SHARE CAPITAL RMB'000	SHARE PREMIUM ACCOUNT RMB'000	TREASURY SHARES RMB'000	TOTAL RMB'000
At 1 January 2017		1,293,171,849	5,097	2,369,129	(25,477)	2,348,749
Approved and paid final dividend in respect of the previous year	14	—	—	(112,678)	—	(112,678)
Exercise of share options	39	8,989,700	30	31,507	—	31,537
Vested awarded shares transferred to employees	39	1,254,101	—	—	2,960	2,960
At 31 December 2017 and 1 January 2018		1,303,415,650*	5,127	2,287,958	(22,517)	2,270,568
Approved and paid final dividend in respect of the previous year	14	—	—	(126,608)	—	(126,608)
Vested awarded shares transferred to employees	39	1,895,800	—	—	4,428	4,428
Share repurchased		(1,000,000)	(3)	(11,906)	—	(11,909)
Conversion of convertible bonds	34	60,753,330	192	823,525	—	823,717
At 31 December 2018		1,365,064,780*	5,316	2,972,969	(18,089)	2,960,196

* Excluding 7,663,937 (2017: 9,559,737) shares held by the Share Award Scheme Trust as at 31 December 2018.

(i) During the year ended 31 December 2017, the subscription rights attaching to 3,089,700 share options and 5,900,000 share options were exercised at a subscription price of US\$0.24 per share and a subscription price from HK\$2.89 to HK\$3.28 per share, respectively, resulting in the issue of 8,989,700 shares for a total cash consideration, before expenses, of RMB20,602,000. An amount of RMB10,935,000 was transferred from the share-based compensation reserve to share premium account upon the exercise of the share options. No share options were exercised during the year ended 31 December 2018.

During the year ended 31 December 2018, 1,895,800 awarded shares (2017: 1,254,101) were vested and transferred to employees. An amount of RMB4,428,000 (2017: RMB2,960,000) was transferred from the share-based compensation reserve to treasury shares upon the transfer of the shares.

Share options

Details of the Company's share option schemes and the share options issued under these schemes are included in note 39 to the financial statements.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS

Share Option Schemes

(a) The Company's 2007 Pre-IPO Share Option Scheme

The Company adopted the 2007 Pre-IPO Share Option Scheme in January 2007 ("2007 Scheme"). The 2007 Scheme was terminated on 3 September 2007. No share options have been granted since then.

The following table illustrates the number of and movement in the share options outstanding under the 2007 Scheme for the year ended 31 December 2017, and their weighted average exercise prices ("WAEP").

	2017 NUMBER OF SHARE OPTIONS	2017 WAEP US\$ PER SHARE
Outstanding at 1 January	3,089,700	0.2400
Exercised during the year	(3,089,700)	0.2400
Outstanding at 31 December	—	
Exercisable at 31 December	—	

The weighted average share price at the date of exercise for the options during the year ended 31 December 2017 was HK\$16.18 per share.

The date of grant and exercise price of the share options under the 2007 Scheme outstanding as at 31 December 2017 are as follows:

Name or category of participant	NUMBER OF SHARE OPTIONS				DATE OF GRANT OF SHARE OPTIONS	EXERCISE PRICE OF SHARE OPTIONS US\$ PER SHARE
	AT 1 JANUARY 2017	EXERCISED DURING THE YEAR	FORFEITED DURING THE YEAR	AT 31 DECEMBER 2017		
OTHER EMPLOYEES						
In aggregate	3,089,700	(3,089,700)	—	—	1 FEBRUARY 2007	0.2400

No share option was outstanding under the 2007 Scheme as at 31 December 2018 and 2017.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(b) *The Company's 2011 Share Option Scheme*

The Company operates the 2011 Share Option Scheme for the purpose of providing incentives and rewards to eligible participants. Eligible participants of the 2011 Share Option Scheme include the Group's executive directors (exclusive of any non-executive director) and other employees of the Group. The 2011 Share Option Scheme became effective on 9 December 2011 and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

The total number of shares which may be issued upon exercise of all share options to be granted under the 2011 Share Option Scheme and any other share option schemes of the Company shall not in aggregate exceed 10% of the total number of shares in issue on 9 December 2011. The maximum number of shares issuable under share options to each eligible participant in the 2011 Share Option Scheme within any 12-month period is limited to 1% of the shares of the Company at any time. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their respective associates, are subject to approval in advance by the independent non-executive directors of the Company. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the price of the Company's shares at the date of grant) in excess of HK\$5,000,000, within any 12-month period, are subject to shareholders' approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 28 days from the date of offer, upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the directors, and commences after a vesting period determined at the discretion of the board of directors and ends on a date which is no later than 10 years from the date of offer of the share options.

The exercise price of share options is determinable by the directors, but may not be less than the highest of (i) the Stock Exchange closing price of the Company's shares on the date of offer of the share options; (ii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer; and (iii) the nominal value of a share.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(b) *The Company's 2011 Share Option Scheme (continued)*

The following share options were outstanding under the 2011 Share Option Scheme during the years ended 31 December 2018 and 2017:

	2018	2018	2017	2017
	NUMBER	WAEP HK\$	NUMBER	WAEP HK\$
	OF SHARE	PER SHARE	OF SHARE	PER SHARE
	OPTIONS		OPTIONS	
Outstanding at 1 January	4,600,000	20.58	5,900,000	3.05
Granted during the year	—	—	4,600,000	20.58
Exercised during the year	—	—	(5,900,000)	3.05
Outstanding at 31 December	4,600,000	20.58	4,600,000	20.58
Exercisable at 31 December	1,720,000	20.42	800,000	20.25

There was no exercise of the options under 2011 Share Option Scheme during the year ended 31 December 2018. The weighted average share price at the date of the exercise for the options during the year ended 31 December 2017 was HK\$22.18.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(b) *The Company's 2011 Share Option Scheme (continued)*

The date of grant and exercise price of the share options under the 2011 Share Option Scheme outstanding as at 31 December 2018 and 2017 are as follows:

Name or category of participant	NUMBER OF SHARE OPTIONS			AT 31 DECEMBER 2017 AND 2018	DATE OF GRANT OF SHARE OPTIONS	EXERCISE PRICE OF SHARE OPTIONS HK\$ PER SHARE
	AT 1 JANUARY 2017	GRANTED DURING THE YEAR ENDED 31 DECEMBER 2017	EXERCISED DURING THE YEAR ENDED 31 DECEMBER 2017			
EXECUTIVE DIRECTORS						
Yuk Keung Ng	2,400,000	—	(2,400,000)	—	20 JULY 2012	3.28
Tao Zou	—	4,000,000	—	4,000,000	21 APRIL 2017	20.25
Yuk Keung Ng	—	600,000	—	600,000	23 NOVEMBER 2017	22.75
OTHER GRANTEE(S)						
In aggregate	3,500,000	—	(3,500,000)	—	20 DECEMBER 2011	2.89
	5,900,000	4,600,000	(5,900,000)	4,600,000		

The weighted average remaining contractual life for the Company's share options outstanding under the 2011 Share Option Scheme as at 31 December 2018 was 8.38 years (2017: 9.38 years).

The total expense in respect of the 2011 Share Option Scheme for the year ended 31 December 2018 was RMB13,821,000 (2017: RMB15,914,000).

At the end of the reporting period, the Company had 4,600,000 share options outstanding under the 2011 Share Option Scheme. The exercise in full of the outstanding share options would, under the present capital structure of the Company, result in the issue of 4,600,000 additional ordinary shares of the Company and additional share capital of RMB16,000 and share premium of RMB82,917,000 (before issue expenses).

At the date of approval of these financial statements, the Company had 4,600,000 share options outstanding under the 2011 Share Option Scheme, which represented approximately 0.34% of the Company's shares in issue as at that date.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(c) Kingsoft Cloud Share Option Scheme

On 27 February 2013 (the "Kingsoft Cloud Share Option Adoption Date"), the shareholders of the Company and Kingsoft Cloud approved and adopted the Kingsoft Cloud Share Option Scheme for the purpose of providing incentives and rewards to eligible participants, in which selected employees of Kingsoft Cloud and its subsidiaries are entitled to participate. On 27 June 2013, the shareholders of the Company and Kingsoft Cloud approved to amend certain existing provisions of the Kingsoft Cloud Share Option Scheme. Pursuant to the amendment, the total number of additional options to be granted under the Kingsoft Cloud Share Option Scheme on or after 27 June 2013 shall not in aggregate exceed 209,750,000 shares. The Kingsoft Cloud Share Option Scheme shall be valid and effective for a term of ten years commencing on the Kingsoft Cloud Share Option Adoption Date. The exercise price and exercise period of share options are determinable by the board of Kingsoft Cloud.

The following share options were outstanding under the Kingsoft Cloud Share Option Scheme during the years ended 31 December 2018 and 2017:

	2018	2018	2017	2017
	NUMBER	WAEP US\$	NUMBER	WAEP US\$
	OF SHARE	PER SHARE	OF SHARE	PER SHARE
	OPTIONS		OPTIONS	PER SHARE
Outstanding at 1 January	187,090,000	0.07	147,330,000	0.06
Granted during the year	20,040,000	0.07	77,050,000	0.07
Forfeited during the year	(34,476,000)	0.07	(37,290,000)	0.07
Outstanding at 31 December	172,654,000	0.07	187,090,000	0.07
Exercisable at 31 December	95,294,000	0.06	56,658,000	0.05

The fair value of the share options of Kingsoft Cloud granted during the year ended 31 December 2018 was estimated by an external valuer on the date of grant, using a binomial model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

	2018	2017
Dividend yield (%)	—	—
Expected volatility (%)	42.4%–43.7%	44.6%
Risk-free interest rate (%)	2.0%–2.1%	1.8%
Expected forfeiture rate (%)	5%	5%
Weighted average share price (US\$ per share)	0.63–0.68	0.55

The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. No other feature of the options granted was incorporated into the measurement of fair value.

172,654,000 share options of Kingsoft Cloud were outstanding as at 31 December 2018 with the weighted average remaining contractual life of 7.08 years (2017: 8.03), among which, 95,294,000 were exercisable.

The total expense in respect of the share options granted under the Kingsoft Cloud Share Option Scheme for the year ended 31 December 2018 was RMB47,014,000 (2017: RMB25,709,000).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(d) *Seasun Holdings Share Option Scheme*

On 27 June 2013 (the "Seasun Holdings Share Option Adoption Date"), the shareholders of the Company and Seasun Holdings, a subsidiary of the Company, approved and adopted the Seasun Holdings Share Option Scheme for the purpose of providing incentives and rewards to eligible participants, in which selected employees of Seasun Holdings and its subsidiaries are entitled to participate. The maximum number of ordinary shares under the Seasun Holdings Share Option Scheme which may be issued upon exercise of all share options to be granted may not in aggregate exceed 80,000,000 shares (representing 10% of the shares in issue). On 24 May 2017, the shareholders of the Company and Seasun Holdings approved to amend the maximum number of ordinary shares, which may be issued upon exercise in the Seasun Holdings Share Option Scheme, to be 40,000,000 shares. The Seasun Holdings Share Option Scheme shall be valid and effective for a term of ten years commencing on the Seasun Holdings Share Option Adoption Date. The exercise price and exercise period of share options are determinable by the board of Seasun Holdings.

The following share options were outstanding under the Seasun Holdings Share Option Scheme during the years ended 31 December 2018 and 2017:

	2018 NUMBER OF SHARE OPTIONS	2018 WAEP RMB PER SHARE	2017 NUMBER OF SHARE OPTIONS	2017 WAEP RMB PER SHARE
Outstanding at 1 January	24,956,711	2.43	15,440,000	1.62
Granted during the year	3,685,000	7.97	12,401,111	4.76
Forfeited during the year	(2,115,200)	4.06	(1,453,600)	2.31
Cancelled during the year	(4,817,400)	1.58	(1,430,800)	1.45
Outstanding at 31 December	21,709,111	4.24	24,956,711	2.43
Exercisable at 31 December	5,671,400	1.37	3,596,000	1.00

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Option Schemes (continued)

(d) *Season Holdings Share Option Scheme (continued)*

The fair value of the share options of Season Holdings granted during the year ended 31 December 2018 was estimated by an external valuer on the grant date, using a binomial model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

	2018	2017
Dividend yield (%)	6%–10%	10%
Expected volatility (%)	52%–54%	54%–55%
Risk-free interest rate (%)	1.78%–2.03%	1.36%–1.72%
Expected forfeiture rate (%)	0%–6%	6%
Weighted average share price (RMB per share)	9.81–10.57	10.37–10.55

The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. No other feature of the options granted was incorporated into the measurement of fair value.

21,709,111 share options of Season Holdings were outstanding as at 31 December 2018 with the weighted average remaining contractual life of 7.23 years (2017: 8.02 years), among which, 5,671,400 were exercisable.

The total expense in respect of the share options granted under the Season Holdings Share Option Scheme for the year ended 31 December 2018 was RMB13,951,000 (2017: RMB10,502,000).

Share Award Schemes

(a) *Share Award Scheme adopted by the Company*

On 31 March 2008, the directors of the Company approved and adopted the Share Award Scheme in which selected employees of the Group are entitled to participate. Unless early terminated by the directors of the Company, the Share Award Scheme is valid and effective for a term of five years commencing from 31 March 2008. On 25 November 2010, the directors of the Company resolved to extend the termination date of the Share Award Scheme from 30 March 2013 to 30 March 2017. On 19 November 2016, the directors of the Company resolved to extend the termination date of the Share Award Scheme from 30 March 2017 to 30 March 2022. The directors will not grant any awarded shares which would result in the total number of shares (but not counting those which have lapsed or have been forfeited), in aggregate, over 10% of the issued capital of the Company as at the date of such grant.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Award Schemes (continued)

(a) *Share Award Scheme adopted by the Company (continued)*

The following awarded shares were outstanding under the Share Award Scheme during the years ended 31 December 2018 and 2017:

	2018 NUMBER OF AWARDED SHARES	2017 NUMBER OF AWARDED SHARES
Outstanding as at 1 January	5,830,300	1,606,301
Granted during the year	455,000	5,535,000
Forfeited during the year	(16,600)	(56,900)
Vested and transferred during the year	(1,895,800)	(1,254,101)
Outstanding as at 31 December	4,372,900	5,830,300
Exercisable as at 31 December	500	7,500

The awarded shares under the Share Award Scheme outstanding as at 31 December 2018 are as follows:

	NUMBER OF AWARDED SHARES					GRANT DATE
	AT 1 JANUARY 2018	GRANTED DURING THE YEAR	FORFEITED DURING THE YEAR	VESTED AND TRANSFERRED DURING THE YEAR	AT 31 DECEMBER 2018	
Name or category of participant						
EXECUTIVE DIRECTORS						
Yuk Keung Ng	40,000	—	—	(40,000)	—	29 NOVEMBER 2013
	600,000	—	—	(120,000)	480,000	23 NOVEMBER 2017
Tao Zou	3,000,000	—	—	(1,200,000)	1,800,000	21 APRIL 2017
	3,640,000	—	—	(1,360,000)	2,280,000	

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Award Schemes (continued)

(a) Share Award Scheme adopted by the Company (continued)

Name or category of participant	NUMBER OF AWARDED SHARES					GRANT DATE
	AT 1 JANUARY 2018	GRANTED DURING THE YEAR	FORFEITED DURING THE YEAR	VESTED AND TRANSFERRED DURING THE YEAR	AT 31 DECEMBER 2018	
OTHER EMPLOYEES In aggregate						
	7,000	—	(7,000)	—	—	26 JUNE 2008
	38,000	—	(2,000)	(36,000)	—	20 MARCH 2013
	10,000	—	—	(10,000)	—	1 JUNE 2013
	10,000	—	—	(10,000)	—	26 AUGUST 2013
	10,000	—	—	(10,000)	—	9 SEPTEMBER 2013
	26,000	—	—	(26,000)	—	13 NOVEMBER 2013
	32,500	—	(4,000)	(16,000)	12,500	19 MARCH 2014
	12,000	—	—	(6,000)	6,000	29 MAY 2014
	45,000	—	—	(15,000)	30,000	8 JANUARY 2015
	43,200	—	(3,600)	(14,400)	25,200	31 MARCH 2015
	21,600	—	—	(5,400)	16,200	19 FEBRUARY 2016
	1,350,000	—	—	(270,000)	1,080,000	1 JANUARY 2017
	35,000	—	—	(7,000)	28,000	22 APRIL 2017
	400,000	—	—	(80,000)	320,000	25 MAY 2017
	100,000	—	—	(20,000)	80,000	24 JULY 2017
	50,000	—	—	(10,000)	40,000	1 AUGUST 2017
	—	455,000	—	—	455,000	16 APRIL 2018
	2,190,300	455,000	(16,600)	(535,800)	2,092,900	
	5,830,300	455,000	(16,600)	(1,895,800)	4,372,900	

The awarded shares under the Share Award Scheme outstanding as at 31 December 2017 are as follows:

Name or category of participant	NUMBER OF AWARDED SHARES					GRANT DATE
	AT 1 JANUARY 2017	GRANTED DURING THE YEAR	FORFEITED DURING THE YEAR	VESTED AND TRANSFERRED DURING THE YEAR	AT 31 DECEMBER 2017	
EXECUTIVE DIRECTORS						
Yuk Keung Ng	120,000	—	—	(80,000)	40,000	29 November 2013
	—	600,000	—	—	600,000	23 November 2017
Tao Zou	100,000	—	—	(100,000)	—	1 June 2012
	—	3,000,000	—	—	3,000,000	21 April 2017
	220,000	3,600,000	—	(180,000)	3,640,000	

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Award Schemes (continued)

(a) Share Award Scheme adopted by the Company (continued)

Name or category of participant	NUMBER OF AWARDED SHARES					GRANT DATE
	AT 1 JANUARY 2017	GRANTED DURING THE YEAR	FORFEITED DURING THE YEAR	VESTED AND TRANSFERRED DURING THE YEAR	AT 31 DECEMBER 2017	
OTHER EMPLOYEES						
In aggregate						
	10,000	—	—	(3,000)	7,000	26 June 2008
	2	—	—	(2)	—	26 May 2010
	15,799	—	—	(15,799)	—	4 April 2012
	742,000	—	(20,000)	(722,000)	—	1 June 2012
	50,000	—	—	(50,000)	—	3 December 2012
	120,000	—	—	(120,000)	—	17 December 2012
	84,000	—	(4,000)	(42,000)	38,000	20 March 2013
	20,000	—	—	(10,000)	10,000	1 June 2013
	20,000	—	—	(10,000)	10,000	26 August 2013
	20,000	—	—	(10,000)	10,000	9 September 2013
	52,000	—	—	(26,000)	26,000	13 November 2013
	60,500	—	(9,500)	(18,500)	32,500	19 March 2014
	18,000	—	—	(6,000)	12,000	29 May 2014
	60,000	—	—	(15,000)	45,000	8 January 2015
	84,000	—	(21,000)	(19,800)	43,200	31 March 2015
	30,000	—	(2,400)	(6,000)	21,600	19 February 2016
	—	1,350,000	—	—	1,350,000	1 January 2017
	—	35,000	—	—	35,000	22 April 2017
	—	400,000	—	—	400,000	25 May 2017
	—	100,000	—	—	100,000	24 July 2017
	—	50,000	—	—	50,000	1 August 2017
	1,386,301	1,935,000	(56,900)	(1,074,101)	2,190,300	
	1,606,301	5,535,000	(56,900)	(1,254,101)	5,830,300	

The fair value of the awarded shares was determined based on the market value of the Company's shares at the grant date. The weighted average fair value of the Awarded Shares granted during the year ended 31 December 2018 was RMB19.95 per share (2017: RMB15.08 per share).

The fair value of the awarded shares granted under the Share Award Scheme is recognised as an expense and credited to equity over the period in which the vesting conditions (i.e., service conditions and/or performance conditions) are fulfilled.

During the year ended 31 December 2018, the Share Award Scheme Trust did not acquire shares (2017: nil) of the Company through purchases from the open market.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Award Schemes (continued)

(a) Share Award Scheme adopted by the Company (continued)

As at 31 December 2018, 3,291,037 (2017: 3,729,437) forfeited or unawarded shares were held by the Share Award Scheme Trust and would be granted in future.

At the date of approval of these financial statements, the Company had 4,372,900 awarded shares outstanding under the Share Award Scheme, which represented approximately 0.32% of the Company's shares in issue as at that date.

The total expense recognised in respect of the Awarded Shares for the year ended 31 December 2018 was RMB28,267,000 (2017: RMB33,890,000).

(b) Kingsoft Cloud Share Award Scheme adopted by Kingsoft Cloud

On 22 February 2013, the directors of the Company and Kingsoft Cloud approved and adopted the Kingsoft Cloud Share Award Scheme, in which selected employees of Kingsoft Cloud and its subsidiaries are entitled to participate. Unless early terminated by the directors of Kingsoft Cloud, the Kingsoft Cloud Share Award Scheme is valid and effective for a term of ten years commencing from 22 February 2013. The directors of Kingsoft Cloud will not grant those awarded shares which would result in the total number of shares (but not counting any shares which have lapsed or have been forfeited) being greater than 48,000,000 shares, as at the date of such grant. According to the resolutions of the broad and shareholders of Kingsoft Cloud, the limit of the total number of shares under the Kingsoft Cloud Share Award Scheme increased to 69,925,476.

The following awarded shares were outstanding under the Kingsoft Cloud Share Award Scheme during the years ended 31 December 2018 and 2017:

	2018 NUMBER OF AWARDED SHARES	2017 NUMBER OF AWARDED SHARES
Outstanding as at 1 January	53,992,576	45,642,976
Granted during the year	—	8,400,000
Forfeited during the year	(6,016,320)	(50,400)
Outstanding as at 31 December	47,976,256	53,992,576
Exercisable as at 31 December	39,001,200	26,350,000

The fair value of awarded shares was determined with reference to the fair values of Kingsoft Cloud's ordinary shares at their respective grant dates, which was valued with the assistance of an independent third party valuer using a discounted cash flow method.

At 31 December 2018, 84,229,220 (2017: 15,932,900) forfeited or unawarded shares were held by the Kingsoft Cloud Share Award Scheme Trust, which represented approximately 3.27% of Kingsoft Cloud's shares in issue as at that date.

The total expense in respect of the Kingsoft Cloud awarded shares for the year ended 31 December 2018 was RMB19,955,000 (2017: RMB17,195,000).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Share Award Schemes (continued)

(c) *Seasun Holdings Share Award Scheme adopted by Seasun Holdings*

On 21 March 2017, the directors of the Company and Seasun Holdings approved and adopted the Seasun Holdings Share Award Scheme, in which selected employees of Seasun Holdings and its subsidiaries are entitled to participate. Unless early terminated by the directors of Seasun Holdings, the Seasun Holdings Share Award Scheme is valid and effective for a term of ten years commencing from 21 March 2017. The directors of Seasun Holdings will not grant those awarded shares which would result in the total number of shares (but not counting any shares which have lapsed or have been forfeited) being greater than 50,832,211 shares, as at the date of such grant.

The following table illustrates the number of and movements in the Seasun Holdings Awarded Shares during the years ended 31 December 2018 and 2017.

	2018 NUMBER OF AWARDED SHARES	2017 NUMBER OF AWARDED SHARES
Outstanding at 1 January	39,785,102	—
Granted during the year	4,754,836	39,785,102
Forfeited during the year	(1,495,500)	—
Outstanding at 31 December	43,044,438	39,785,102
Exercisable at 31 December	—	—

At 31 December 2018, 7,787,773 forfeited or unawarded shares were held by the Seasun Holdings Share Award Scheme Trust, which represented approximately 0.85% of Seasun Holdings' shares in issue as at that date.

The total expense in respect of the Seasun Holdings Share Award for the year ended 31 December 2018 was RMB79,248,000 (2017: RMB71,759,000).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Other Restricted Share Schemes

During the years ended 31 December 2018 and 2017, in addition to the awarded shares granted under the above share award schemes, the restricted shares of the below subsidiaries were granted to eligible persons or their controlled companies for their employment or consultant service to the Group.

(a) *Restricted shares granted by Beijing Kingsoft Office*

On 3 December 2012, the directors of the Company and Kingsoft Office Software Holdings Limited ("KOS Holdings") approved and adopted the share award scheme (the "KOS Share Award Scheme"), in which selected employees of KOS Holdings and its subsidiaries are entitled to participate. Unless early terminated by the directors of KOS Holdings, the KOS Share Award Scheme shall be valid and effective for a term of ten years from 3 December 2012. In November 2015, pursuant to the approval of the directors and the shareholders of KOS Holdings and a series of agreements, all the outstanding awarded shares under the KOS Share Award Scheme were replaced by the restricted shares of Beijing Kingsoft Office, held through certain limited partnerships. The limited partnerships were set up for the purpose of holding the shares of Beijing Kingsoft Office, which is a similar arrangement for the benefit of employees as the KOS Share Award Scheme Trust.

The following restricted shares granted by Beijing Kingsoft Office were outstanding during the years ended 31 December 2018 and 2017:

	2018 NUMBER OF AWARDED SHARES	2017 NUMBER OF AWARDED SHARES
Outstanding as at 1 January	24,176,822	24,086,988
Granted during the year	420,647	5,911,182
Vested and transferred during the year	—	(5,401,751)
Forfeited during the year	(420,647)	(419,597)
Outstanding as at 31 December	24,176,822	24,176,822
Exercisable as at 31 December	—	—

The total expense recognised in the statement of profit or loss in respect of these restricted shares granted by Beijing Kingsoft Office for the year ended 31 December 2018 was RMB9,170,000 (2017: RMB59,221,000).

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

39. SHARE-BASED COMPENSATION COSTS (CONTINUED)

Other Restricted Share Schemes (continued)

(b) Restricted shares granted by Kingsoft Cloud

The following restricted shares granted by Kingsoft Cloud were outstanding during the years ended 31 December 2018 and 2017:

	2018 NUMBER OF AWARDED SHARES	2017 NUMBER OF AWARDED SHARES
Outstanding as at 1 January	6,000,000	11,000,000
Vested and transferred during the year	—	(5,000,000)
Outstanding as at 31 December	6,000,000	6,000,000
Exercisable as at 31 December	—	—

The total expense recognised in the statement of profit or loss in respect of these restricted shares granted by Kingsoft Cloud for the year ended 31 December 2018 was RMB510,000 (2017: RMB791,000).

40. RESERVES

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity of the financial statements on page 72.

In accordance with the regulations in the PRC and the respective articles of association, the PRC subsidiaries of the Group are required to make an appropriation of retained profits equal to at least 10% of their respective after-tax profits, calculated in accordance with the PRC accounting standards and regulations. Such appropriations are classified in the consolidated statement of financial position as statutory reserves and start from the first period in which after-tax profits exceed all prior year accumulated losses. Appropriations to these reserves are not required after these reserves have reached 50% of the registered capital of the respective companies. In addition, the PRC subsidiaries may, subject to a shareholders' resolution, draw a discretionary reserve from their after-tax profits. The reserves shall be used to offset accumulated losses, or to increase registered capital of the companies. Where the statutory reserves are converted into capital, the remaining statutory reserve balance shall be no less than 25% of the registered capital prior to the conversion.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the non-controlling interests are adjusted to reflect changes in their relative interests in the subsidiary, and the difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received shall be recognised directly in equity and attributed to the owners of the parent, which is recorded in the "other capital reserve" in the consolidated statement of changes in equity of the financial statements on page 72.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

41. PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS

Details of the Group's subsidiaries that have material non-controlling interests are set out below:

WPS Holdings

As at 31 December 2018, the percentage of equity interests held by non-controlling interests of WPS Holdings was 28.05% (2017: 27.68%), and the accumulated balance of non-controlling interest of WPS Holdings was RMB340,107,000 (2017: RMB292,377,000). During the year ended 31 December 2018, the profit attributable to and dividends paid to the non-controlling interest of WPS Holdings were RMB85,463,000 (2017: RMB54,029,000) and RMB46,508,000 (2017: 5,018,000), respectively.

The following table illustrated the summarised financial information of WPS Holdings and the amounts disclosed are before any inter-company eliminations:

	2018 RMB'000	2017 RMB'000
Revenue	1,101,139	734,790
Total expenses	(805,792)	(589,223)
Profit for the year	295,347	145,567
Total comprehensive income for the year	302,535	142,236
Current assets	1,564,355	1,270,017
Non-current assets	144,515	74,724
Current liabilities	(469,801)	(274,116)
Non-current liabilities	(27,670)	(17,944)
Net cash flows from operating activities	437,047	340,413
Net cash flows from/(used in) investing activities	172,136	(331,597)
Net cash flows used in financing activities	(158,452)	(13,876)
Net increase/(decrease) in cash and cash equivalents	450,731	(5,060)

Seasun Holdings

As at 31 December 2018, the percentage of equity interests held by non-controlling interests of Seasun Holdings was 28.38% (2017: 28.38%), and the accumulated balance of non-controlling interest of Seasun Holdings was RMB219,997,000 (2017: RMB311,891,000). During the year ended 31 December 2018, the profit attributable to and dividends paid to non-controlling interest of Seasun Holdings were RMB12,200,000 (2017: RMB196,331,000) and RMB137,019,000 (2017: 156,200,000), respectively.

The following table illustrated the summarised financial information of Seasun Holdings and the amounts disclosed are before any inter-company eliminations:

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

41. PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS (continued)

Seasun Holdings (continued)

	2018	2017
	RMB'000	RMB'000
Revenue	2,552,284	3,119,456
Total expenses	(2,509,297)	(2,380,617)
Profit for the year	42,987	738,839
Total comprehensive income for the year	47,736	730,735
Current assets	2,772,899	3,002,125
Non-current assets	456,201	428,875
Current liabilities	(2,417,911)	(2,275,559)
Non-current liabilities	(8,705)	(38,456)
Net cash flows (used in)/from operating activities	(293,091)	1,092,649
Net cash flows from/(used) in investing activities	538,069	(313,339)
Net cash flows used in financing activities	(141,716)	(178,108)
Net increase in cash and cash equivalents	103,262	601,202

Kingsoft Cloud

As at 31 December 2018, the percentage of equity interests held by non-controlling interests of KCS Holdings was 42.17% (2017: 39.06%). During the year ended 31 December 2018, no dividends were paid to non-controlling interest of KCS Holdings (2017: nil).

	2018	2017
	RMB'000	RMB'000
Revenue	2,295,058	1,402,518
Assets	5,914,989	3,821,101
Liabilities	(1,770,245)	(1,972,602)
Convertible redeemable preferred shares	(6,408,972)	(2,625,366)
Net increase/(decrease) in cash and cash equivalents	1,260,047	(152,749)

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

42. BUSINESS COMBINATIONS

Baomi Information Technology Co., Ltd. ("Baomi")

On 13 July 2017, Cheetah Mobile entered into a capital contribution agreement with Baomi, an associate of Cheetah Mobile, which established in the PRC and mainly engaged in the development and sales of air cleaners, to acquire 30.52% equity interests in Baomi. The total consideration consists of (i) cash consideration of RMB28,578,000; (ii) a waiver of trade receivable of RMB6,922,000, and (iii) a transfer of intangible assets with book value of nil. Upon completion of this transaction, Cheetah Mobile owns 50.52% equity interests in Baomi and Baomi becomes a subsidiary of Cheetah Mobile.

The acquisition was accounted for as a business combination and the acquisition date was 31 August 2017. The Group remeasured the fair value of the equity interest held at the date of acquisition at an amount of RMB6,276,000, and a fair value gain of RMB6,276,000 was recognised in the profit from a discontinued operation during the year ended 31 December 2017.

The fair values of the identifiable assets and liabilities of Baomi as at the acquisition date were as follows:

	FAIR VALUE RECOGNISED ON ACQUISITION RMB'000
Intangible assets:	
Software	7,706
Cash and cash equivalents	30,849
Trade receivables	289
Other receivables	4
Prepayments and other current assets	12,514
Property, plant and equipment	80
Accounts payable	(3,866)
Other payables and accruals	(5,289)
Deferred revenue	(272)
Deferred tax liabilities	(1,155)
Total identified net assets at fair value	40,860
Non-controlling interest	(13,167)
Goodwill arising on acquisition	14,083
	41,776
Satisfied by:	
Cash	28,578
Trade receivable waived	6,922
Fair value of equity interest previously held as investment in a joint venture	6,276
	41,776

The fair values of the trade receivables and other receivables as at the date of acquisition amounted to RMB289,000 and RMB4,000, respectively. The gross contractual amounts of trade receivables were RMB289,000 and RMB4,000, respectively.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

42. BUSINESS COMBINATIONS (continued)

Baomi Information Technology Co., Ltd. ("Baomi") (continued)

The Group incurred transaction costs of RMB323,200 included in administrative expenses in the consolidated statement of profit or loss during the year ended 31 December 2017.

An analysis of cash flows in respect of the acquisition of Baomi is as follows:

	RMB'000
Cash consideration	(28,578)
Cash and cash equivalents	30,849
Net inflow of cash and cash equivalents included in cash flows used in investing activities	2,271

Since the acquisition, Baomi caused a loss of RMB1,686,000 to the Group's profit from a discontinued operation and consolidated profit for the year ended 31 December 2017.

43. DEEMED DISPOSAL OF A SUBSIDIARY

As disclosed in note 13 to the financial statements, Cheetah Mobile was deemed disposed of by the Group and ceased to be a subsidiary of the Company since 1 October 2017.

44. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

Changes in liabilities arising from financing activities

2018

	BANK LOANS RMB'000	FINANCE LEASE PAYABLES RMB'000	CONVERTIBLE BONDS RMB'000	REDEEMABLE CONVERTIBLE PREFERRED SHARES RMB'000
At 1 January 2018	661,847	6,551	870,740	1,224,853
Changes from financing cash flows	547,777	(6,870)	—	1,323,442
Equity component of redeemable convertible preferred shares	—	—	—	(105,693)
Conversion of convertible bonds in equity	—	—	(807,012)	—
Foreign exchange movement	74,993	—	(24,037)	169,585
Interest expense	—	319	480	296,043
Fair value changes	—	—	—	(11,694)
At 31 December 2018	1,284,617	—	40,171	2,896,536

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

44. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

Changes in liabilities arising from financing activities (continued)

2017

	BANK LOANS RMB'000	FINANCE LEASE PAYABLES RMB'000	CONVERTIBLE BONDS RMB'000	REDEEMABLE CONVERTIBLE PREFERRED SHARES RMB'000
At 1 January 2017	817,874	17,203	2,911,354	358,221
Changes from financing cash flows	325,142	(11,549)	(1,979,726)	1,302,400
Equity component of redeemable convertible preferred shares	—	—	—	(152,908)
Redemption of convertible bonds in equity	—	—	37,646	—
Foreign exchange movement	(19,137)	—	(113,835)	(40,498)
Interest expense	—	897	11,918	62,756
Loss on redemption of convertible bonds	—	—	3,383	—
Decrease from deemed disposal of a subsidiary	(462,032)	—	—	(315,295)
Fair value changes	—	—	—	10,177
At 31 December 2017	661,847	6,551	870,740	1,224,853

45. OPERATING LEASE ARRANGEMENTS

As lessor

The Group leases its investment properties (note 17 to the financial statements) under an operating lease arrangement, with lease negotiated for the term of ten years. The term of the lease also requires the tenant to pay security deposits and provide for periodic rent as stipulated in the contract.

At 31 December 2018, the Group had a total future minimum lease receivable under the non-cancellable operating lease with its tenant falling due as follows:

	2018 RMB'000
Within one year	14,351
After one year but not more than five years	72,551
More than five years	96,209
	183,111

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

45. OPERATING LEASE ARRANGEMENTS (continued)

As lessee

The Group leases certain of its office premises, dormitories and electronic equipment under operating lease arrangements. These non-cancellable leases have remaining terms ranging from one to five years.

At 31 December 2018, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	2018 RMB'000	2017 RMB'000
Within one year	54,189	305,098
After one year but not more than five years	54,930	53,697
After five years	105,360	—
	214,479	358,795

As at 31 December 2018, the calculation of the lease payment of some electronic equipment was based on the actual usage of the relevant servers. The operating lease expenses under these operating leases were RMB1,977,622,000 for the year ended 31 December 2018 (2017: RMB1,355,639,000). As future lease payments for these arrangements are based on the actual number of users and thus cannot be reasonably estimated, they are not included in the minimum lease payments shown above.

46. COMMITMENTS

Capital commitments

	2018 RMB'000	2017 RMB'000
Contracted, but not provided for:		
Development of land and buildings	403,671	533,426

The capital commitment for the development of land and buildings at 31 December 2018 represented the commitment to invest in an aggregate amount of RMB403,671,000 (2017: RMB533,426,000) in the development of a piece of land in Zhuhai.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

47. RELATED PARTY TRANSACTIONS

(a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the year:

	NOTES	2018 RMB'000	2017 RMB'000
Provision of services to a company whose parent has a significant influence on the Company	(i)	—	40,173
Provision of services to a company controlled by a director of the Company	(ii)	568,204	341,133
Licence fee from a company whose parent has a significant influence on the Company	(iii)	416,309	455,637
Licence fee from companies controlled by a director of the Company	(iv)	22,320	53,295
Purchases of products from a company controlled by a director of the Company	(v)	6,734	9,124
Purchase of services from a company controlled by a director of the Company	(vi)	110,735	53,131
Online marketing services from a company whose parent has a significant influence on the Company	(vii)	—	25,396
Licence fee to a joint venture	(viii)	203,459	343,589
Partial disposal of a subsidiary's shares to a company whose parent has a significant influence on the Company	(ix)	—	430,956
Interest income from non-controlling shareholders of subsidiaries		1,308	1,308
Provision of services to an associate	(x)	11,638	6,304
Licence fee from an associate	(xi)	8,352	2,569

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

47. RELATED PARTY TRANSACTIONS (continued)

(a) (continued)

- (i) In 2015, Cheetah Mobile entered into framework agreements with a company whose parent has a significant influence on the Company. Pursuant to the framework agreements, Cheetah Mobile provides various forms of promotion services to this related company and its controlled affiliates through the Group's internet platforms. The price is based on (i) the prevailing fair market price, (ii) the actual cost incurred plus a reasonable profit margin, or (iii) a price with reference to the price or reasonable profit margin of an independent third party conducting the similar transactions.
- (ii) In 2014 and 2016, the Group entered into various agreements with a company controlled by a director of the Company. Pursuant to the agreements, the Group provides cloud storage services and promotion services to this related company and its affiliates at the prevailing fair market price in the same industry for similar transactions.
- (iii) In 2016, the Group entered into various licensing agreements with a company whose parent has a significant influence on the Company to operate the Group's online games with this related company at the prevailing fair market price.
- (iv) In 2015 and 2016, the Group entered into various licensing agreements with companies controlled by a director of the Company to operate the Group's online games with these related companies at the prevailing fair market price.
- (v) The Group purchased hardware products, including but not limited to smart phones and phone accessories at market price from this related company.
- (vi) In 2014 and 2016, the Group entered into framework agreements with a company controlled by a director of the Company. Pursuant to the framework agreements, this related company provides various forms of promotion services to the Group through the internet platforms. The price is based on (i) the prevailing fair market price, (ii) the actual cost incurred plus a reasonable profit margin, or (iii) a price with reference to the price or reasonable profit margin of an independent third party conducting similar transactions.
- (vii) In 2015 and 2016, Cheetah Mobile entered into framework agreements with a company whose parent has a significant influence on the Company. Pursuant to the framework agreements, the company whose parent has a significant influence on the Company provides various forms of promotion services to Cheetah Mobile through the internet platforms. The price is based on (i) the prevailing fair market price, (ii) the actual cost incurred plus a reasonable profit margin, or (iii) a price with reference to the price or reasonable profit margin of an independent third party conducting the similar transactions.
- (viii) In 2015 and 2016, the Group entered into the game joint development and operation agreement with a joint venture to jointly develop and operate the Group's online games at the prevailing fair market price.
- (ix) On 21 April 2017, a wholly-owned subsidiary of the Company entered into a share purchase agreement with a company whose parent has a significant influence on the Company, pursuant to which, 39,819,466 shares of Season Holdings were sold at a consideration of US\$62,618,000 (equivalent to RMB430,956,000) to this related company.
- (x) In 2017, the Group entered into agreements with an associate to provide technology support and leasing services to it at the prevailing fair market price.
- (xi) On 1 January 2009, the Group entered into an exclusive licensing agreement with an associate to grant the exclusive right to use certain office software.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

47. RELATED PARTY TRANSACTIONS (continued)

(b) Outstanding balances with related parties:

The Group had the following outstanding balances with related parties as at the end of the reporting period:

	NOTES	2018 RMB'000	2017 RMB'000
Due from related parties:			
Loans to a non-controlling shareholder of Seasun Holdings	(i)	—	224
Loans to non-controlling shareholders of Beijing Kingsoft Office	(ii)	32,939	30,519
Loan to an associate	(iii)	2,411	—
Other receivables from a joint venture		66	—
Other receivables from an associate		412	393
	28	35,828	31,136
Receivables from an associate	27	11,016	15,117
Receivables from a company controlled by a director of the Company	27	131,933	187,389
Receivables from a company whose parent has significant influence on the Company	27	162,152	163,920
Due to related parties:			
Advance from a company controlled by a key management of the Company	31	301	301
Advance from an associate	31	8,504	16,299
Advance from non-controlling shareholder of Seasun Holdings	31	54,895	52,369
Payables to an associate		421	460
Payables to a company controlled by a director of the Company	30	52,577	160
Payables to a company whose parent has significant influence on the Company	30	515	10
Payables to a joint venture	30	78,503	106,804

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

47. RELATED PARTY TRANSACTIONS (continued)

(b) (continued)

- (i) On 8 April 2011, Seasun Holdings issued 160,000,000 ordinary shares (representing 20% of enlarged capital of Seasun Holdings) to a company owned by some founding employees including a director of the Company, at a subscription price of HK\$1.1834 per share for an aggregate consideration of approximately HK\$189,344,000 (equivalent to RMB150,301,000). Part of the consideration amounting to HK\$151,475,000 (equivalent to RMB120,241,000) was funded by a loan advanced from KES Holdings, the parent of Seasun Holdings, which bears interest at the Hong Kong Interbank Offered Rate plus 1.3% for an initial term and the Hong Kong Bank Offered Loan Rate for the succeeding terms, and is secured by 128,000,000 shares of Seasun Holdings held by the company owned by some founding employees. The term of the above loan is one year and can be automatically extended for the succeeding one year upon expiration if certain conditions have been satisfied. As at 31 December 2017, the outstanding balance included unpaid principal of nil and interest receivable of RMB224,000, which was fully paid during the year ended 31 December 2018.
- (ii) In 2015 and 2016, the Group entered into loan agreements with certain non-controlling shareholders of Beijing Kingsoft Office, pursuant to which, the Group has provided loans of RMB3,350,000 and RMB26,080,000, respectively, with interest rate of 4.75% per annum to the non-controlling shareholders for the subscription of shares of Beijing Office Software. The loans were secured by the shares of Beijing Office Software held by the non-controlling shareholders. The term of the above loans is one year and can be automatically extended for the succeeding one year upon expiration if certain conditions have been satisfied. The outstanding balance included unpaid principal and interest receivable of RMB29,133,000 (2017: RMB29,133,000) and RMB3,806,000 (2017: RMB1,386,000), respectively, as at 31 December 2018.
- (iii) On 27 September 2018, the Group entered into a loan agreement with an associate, pursuant to which, the Group provided a loan of US\$350,000 (equivalent to RMB2,932,000) with interest rate of 3.01% per annum. The outstanding balance included unpaid principal and interest receivable of RMB2,392,000 and RMB19,000, respectively, as at 31 December 2018.

(c) Compensation of key management personnel of the Group

Other than the directors' remuneration disclosed in note 10 to the financial statements, the compensation of other key management personnel of the Group is as follows:

	2018 RMB'000	2017 RMB'000
Salaries, allowances and benefits in kind	2,067	4,055
Pension plan contributions	140	271
Share-based compensation costs	46,067	54,935
Total compensation paid to key management personnel	48,274	59,261

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

48. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

2018

FINANCIAL ASSETS	DESIGNATED AS FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS UPON INITIAL RECOGNITION RMB'000	EQUITY INVESTMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME RMB'000	FINANCIAL ASSETS AT AMORTISED COSTS RMB'000	TOTAL RMB'000
Financial assets at fair value through profit or loss	84,044	—	—	84,044
Equity investments at fair value through other comprehensive income	—	756,718	—	756,718
Financial assets included in other non-current assets	3,326	—	—	3,326
Trade receivables	—	—	1,184,650	1,184,650
Financial assets included in prepayments, other receivables and other assets	—	—	818,419	818,419
Restricted cash	—	—	98,102	98,102
Cash and bank deposits	—	—	9,868,809	9,868,809
Total	87,370	756,718	11,969,980	12,814,068

FINANCIAL LIABILITIES	DESIGNATED AS FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS UPON INITIAL RECOGNITION RMB'000	FINANCIAL LIABILITIES AT AMORTISED COST RMB'000	TOTAL RMB'000
Trade payables	—	229,288	229,288
Financial liabilities included in other payables and accruals	10,000	1,295,567	1,305,567
Interest-bearing bank loans	—	1,284,617	1,284,617
Derivative financial instruments	154,765	—	154,765
Liability component of convertible bonds	—	40,171	40,171
Liability component of redeemable convertible preferred shares	—	2,741,771	2,741,771
Total	164,765	5,591,414	5,756,179

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

48. FINANCIAL INSTRUMENTS BY CATEGORY (continued)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

2017

FINANCIAL ASSETS	LOANS AND RECEIVABLES RMB'000	AVAILABLE- FOR-SALE INVESTMENTS RMB'000	DESIGNATED AS FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS UPON INITIAL RECOGNITION RMB'000	TOTAL RMB'000
Financial assets at fair value through profit or loss	—	—	63,430	63,430
Available-for-sale investments	—	1,357,216	—	1,357,216
Financial assets included in other non-current assets	4,306	—	—	4,306
Trade receivables	1,167,745	—	—	1,167,745
Financial assets included in prepayments, other receivables and other assets	616,666	—	—	616,666
Restricted cash	93,400	—	—	93,400
Cash and bank deposits	8,505,984	—	—	8,505,984
Total	10,388,101	1,357,216	63,430	11,808,747

FINANCIAL LIABILITIES	DESIGNATED AS FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS UPON INITIAL RECOGNITION RMB'000	FINANCIAL LIABILITIES AT AMORTISED COST RMB'000	TOTAL RMB'000
Trade payables	—	179,301	179,301
Financial liabilities included in other payables and accruals	—	1,090,153	1,090,153
Derivative financial instruments	121,076	—	121,076
Interest-bearing bank loans	—	661,847	661,847
Liability component of convertible bonds	—	870,740	870,740
Liability component of redeemable convertible preferred shares	—	950,271	950,271
Total	121,076	3,752,312	3,873,388

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	CARRYING AMOUNTS		FAIR VALUES	
	2018 RMB'000	2017 RMB'000	2018 RMB'000	2017 RMB'000
FINANCIAL ASSETS				
Loan receivables	3,326	4,306	3,326	4,306
Equity investments designated at fair value through other comprehensive income	756,718	—	756,718	—
Available-for-sale investments	—	1,252,500	—	1,252,500
Financial assets at fair value through profit or loss	84,044	63,430	84,044	63,430
	844,088	1,320,236	844,088	1,320,236
FINANCIAL LIABILITIES				
Derivative financial instruments	154,765	121,076	154,765	121,076
Liability component of convertible bonds	40,171	870,740	40,171	870,740
Liability components of redeemable convertible preferred shares	2,741,771	950,271	2,741,771	950,271
Interest-bearing bank loans	1,284,617	661,847	1,284,617	661,847
	4,221,324	2,603,934	4,221,324	2,603,934

Management has assessed that the fair values of cash and bank deposits, restricted cash, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets and financial liabilities included in other payables approximate to their carrying amounts largely due to the short term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer ("CFO") and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the CFO and the valuation process and results are discussed with the audit committee.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of loan receivables and interest-bearing bank borrowings have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The Group's own non-performance risk for interest-bearing bank loans as at 31 December 2018 was assessed to be insignificant. The fair values of the liability portion of the convertible bonds and the liability component of the redeemable convertible preferred shares are estimated by discounting the expected future cash flows using an equivalent market interest rate for a similar convertible bond with consideration of the Group's own non-performance risk.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

The fair values of listed equity investments are based on quoted market prices. The fair values of unlisted equity investments designated at fair value through other comprehensive income, which were previously classified as available-for-sale equity investments, have been estimated using a market-based valuation technique based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to determine comparable public companies (peers) based on industry, size, leverage and strategy, and calculates an appropriate price multiple, such as enterprise value to revenue ("EV/Revenue") multiple and price to sales ("P/S") multiple, for each comparable company identified. The multiple is calculated by dividing the enterprise value of the comparable company by an earnings measure. The trading multiple is then discounted for considerations such as illiquidity and size differences between the comparable companies based on company-specific facts and circumstances. The discounted multiple is applied to the corresponding earnings measure of the unlisted equity investments to measure the fair value. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in other comprehensive income, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The fair value of financial asset at fair value through profit or loss has been estimated by reference with market value or using the Black Scholes Model or equity valuation allocation model. The valuation technique are based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to make estimates about life of option, expected volatility, underlying equity value and discount rates. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in the consolidated statement of profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The fair values of derivative financial instruments have been estimated using the equity valuation allocation model based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to make estimates about underlying equity value expected volatility and risk-free rate. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in the condensed consolidated profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The fair values of contingent consideration have been estimated using a discounted cash flow valuation model based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to make estimates about the expected future cash flows including expected future dividends and proceeds on subsequent disposal of the shares. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in other comprehensive income, are reasonable, and that they were the most appropriate values at the end of the reporting period.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 31 December 2018

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Equity investments designated at fair value through other comprehensive income	751,678	—	5,040	756,718
Financial assets at fair value through profit or loss	5,000	—	79,044	84,044
	756,678	—	84,084	840,762

As at 31 December 2017

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Available-for-sale investments	1,252,500	—	—	1,252,500
Financial assets at fair value through profit or loss	—	—	63,430	63,430
	1,252,500	—	63,430	1,315,930

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Assets measured at fair value: (continued)

The movements in fair value measurements in Level 3 during the year are as follows:

	2018 RMB'000	2017 RMB'000
Equity investments designated at fair value through other comprehensive income/financial assets at fair value through profit or loss:		
At 1 January	63,430	71,091
Effect of adoption of IFRS 9	4,990	—
At 1 January (restated)	68,420	71,091
Additions	12,888	171,242
Deemed disposal of a subsidiary	—	(187,235)
Total (losses)/gains recognised in profit or loss	(863)	12,689
Total gains/(losses) recognised in other comprehensive income	3,639	(4,357)
At 31 December	84,084	63,430

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a quantitative sensitivity analysis as at 31 December 2018:

	VALUATION TECHNIQUES	SIGNIFICANT UNOBSERVABLE INPUTS	SENSITIVITY OF FAIR VALUE TO THE INPUT
Financial assets at fair value through profit or loss	Equity valuation allocation model	Risk-free rate	5% increase (decrease) in risk-free rate would result in decrease (increase) in fair value by RMB3,000 (RMB11,000)
		Volatility	5% increase (decrease) in volatility would result in decrease (increase) in fair value by RMB98,000 (RMB103,000)
Equity investments designated at fair value through other comprehensive income	Valuation multiples	Discount for lack of marketability	5% increase (decrease) in discount for lack of marketability would result in decrease (increase) in fair value by RMB299,000 (RMB299,000)
Financial assets at fair value through profit or loss	Black-Scholes Model	Fair value per share	5% increase (decrease) in fair value per share would result in increase (decrease) in fair value by RMB5,104,000 (RMB284,000)
		Risk-free rate	5% increase (decrease) in risk-free rate would result in increase (decrease) in fair value by RMB142,000 (RMB nil)
		Volatility	5% increase (decrease) in volatility would result in increase (decrease) in fair value by RMB496,000 (RMB71,000)

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Liabilities measured at fair value:

As at 31 December 2018

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Contingent consideration	—	—	10,000	10,000
Derivative financial instruments	—	—	154,765	154,765
	—	—	164,765	164,765

As at 31 December 2017

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Derivative financial instruments	—	—	121,076	121,076

The movements of liabilities in fair value measurements in Level 3 during the year are as follows:

	2018 RMB'000	2017 RMB'000
Other financial liabilities at fair value through profit or loss:		
At 1 January	121,076	71,745
Additions	82,001	88,125
Settled	(35,784)	(38,351)
Total (gains)/losses recognised in profit or loss	(11,694)	4,191
Total losses/(gains) recognised in other comprehensive income	9,166	(4,634)
At 31 December	164,765	121,076

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Liabilities measured at fair value: (continued)

Below is a summary of significant unobservable inputs to the valuation of financial liabilities together with a quantitative sensitivity analysis as at 31 December 2018.

	VALUATION TECHNIQUE	SIGNIFICANT UNOBSERVABLE INPUT	SENSITIVITY OF FAIR VALUE TO THE INPUT
Derivative financial instruments	Equity valuation allocation model	Fair value of equity value	5% increase (decrease) in fair value per share would result in increase (decrease) in fair value by RMB60,259,000 (RMB50,875,000)
		Risk-free rate	5% increase (decrease) in risk-free rate would result in increase (decrease) in fair value by RMB3,889,000 (RMB4,526,000)
		Volatility	5% increase (decrease) in volatility would result in increase (decrease) in fair value by RMB6,139,000 (RMB915,000)
		Probability of IPO	5% increase (decrease) in probability of IPO would result in decrease (increase) in fair value by nil (nil)
Contingent consideration	Discounted cash flow method	Discounted rate for cash flows	5% increase (decrease) in discounted rate for cash flows would result in decrease (increase) in fair value by RMB4,000 (RMB4,000)

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2017: nil).

Assets for which fair values are disclosed:

As at 31 December 2018

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Loans receivable	—	3,326	—	3,326

As at 31 December 2017

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Loans receivable	—	4,306	—	4,306

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

49. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Liabilities for which fair values are disclosed:

As at 31 December 2018

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Liability component of convertible bonds	—	—	40,171	40,171
Liability component of redeemable convertible preferred shares	—	—	2,741,771	2,741,771
Interest-bearing bank loans	—	1,284,617	—	1,284,617
	—	1,284,617	2,781,942	4,066,559

As at 31 December 2017

	FAIR VALUE MEASUREMENT USING			TOTAL RMB'000
	QUOTED PRICES IN ACTIVE MARKETS (LEVEL 1) RMB'000	SIGNIFICANT OBSERVABLE INPUTS (LEVEL 2) RMB'000	SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) RMB'000	
Liability component of convertible bonds	—	—	870,740	870,740
Liability component of redeemable convertible preferred shares	—	—	950,271	950,271
Interest-bearing bank loans	—	661,847	—	661,847
	—	661,847	1,821,011	2,482,858

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise interest-bearing bank loans, redeemable convertible preferred shares, cash and bank deposits and restricted cash. The main purpose of these financial instruments is to raise finance for the Group's operations and payment of dividends. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

It is, and has been throughout the year under review, the Group's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk, liquidity risk and equity price risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below.

Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's bank loans with floating interest rates and loans to related parties bearing floating interest rates.

The Group's policy is to reduce the interest expenses through a combination of bank loans denominated in different currencies. As at 31 December 2018, approximately RMB1,029,480,000 and RMB255,137,000 of the Group's bank loans were denominated in US\$ and RMB (2017: RMB326,710,000 and RMB335,137,000), among which, RMB769,877,000 bank loans bore interest at floating rates.

For the year ended 31 December 2018, if the average interest rate bank loans had been 5% (2017: 5%) higher/lower with all other variables held constant, the profit of the Group for the year would have been approximately RMB2,270,000 (2017: RMB1,104,000) lower/higher as a result of higher/lower finance costs.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Foreign currency risk

The Group has transactional currency exposures. Such exposures arise from revenue derived from overseas markets by operating units in currencies other than the units' functional currencies. Approximately 5% (2017: 5%) of the Group's revenue were denominated in currencies other than the functional currencies.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the US\$ and HK\$ exchange rates, with all other variables held constant, of the Group's profit/loss before tax (due to changes in the fair values of monetary assets and liabilities) for the year:

	INCREASE/ (DECREASE) IN PROFIT/(LOSS) BEFORE TAX RMB'000
2018	
If RMB strengthens 5% against HK\$	(96,836)
If RMB weakens 5% against HK\$	96,836
<hr/>	
If RMB strengthens 5% against US\$	(139,531)
If RMB weakens 5% against US\$	139,531
<hr/>	
2017	
If RMB strengthens 5% against HK\$	(101,885)
If RMB weakens 5% against HK\$	101,885
<hr/>	
If RMB strengthens 5% against US\$	(95,527)
If RMB weakens 5% against US\$	95,527
<hr/>	

Credit risk

The Group trades only with recognised and creditworthy customers. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

The credit risk of the Group's other financial assets, which comprise cash and bank deposits, restricted cash, loan receivables, loans to related parties and other receivables, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in note 27 to the financial statements.

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December 2018. The amounts presented are gross carrying amounts for financial assets.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Credit risk (continued)

	12-MONTH ECLs	LIFETIME ECLs	
	STAGE 1	SIMPLIFIED	
	RMB'000	APPROACH	RMB'000
		RMB'000	RMB'000
Trade receivables*	—	1,184,650	1,184,650
Financial assets included in prepayments, other receivables and other assets			
— Normal**	3,326	—	3,326
Financial assets included in other non-current assets			
— Normal**	786,227	32,192	818,419
Cash and bank deposits			
— Not yet past due	9,868,809	—	9,868,809
Restricted cash			
— Not yet past due	98,102	—	98,102
	10,756,464	1,216,842	11,973,306

* For trade receivables to which the Group applies the simplified approach for impairment, information is disclosed in note 27 to the financial statements.

** The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be "normal" when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition.

Liquidity risk

The principal approach used by the Group to manage liquidity risk arising from financial liabilities is to maintain an adequate level of cash and bank deposits with different banks.

The contractual maturities of trade payables, interest-bearing bank loans, convertible bonds and redeemable convertible preferred shares are disclosed in notes 30, 32, 34 and 35 respectively. For trade payables, they are generally on credit terms of two to three months after the invoice date. For other payables and accruals, there are generally no specified contractual maturities for these liabilities, and they are paid on a regular basis or upon counterparty's formal notification.

The Group has been continuously generating cash inflows from its operating activities and recording an increase of cash and bank deposits. As at 31 December 2018, the Group's cash and bank deposits were approximately RMB9,868,809,000 (2017: RMB8,505,984,000), accounting for 81.7% (2017: 80.7%) of the Group's current assets and 49.2% (2017: 47.9%) of the Group's total assets. The Group believes that the exposure to liquidity risk is minimal.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Liquidity risk (continued)

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	2018				
	ON DEMAND RMB'000	LESS THAN THREE MONTHS RMB'000	3 TO LESS THAN 12 MONTHS RMB'000	1 TO 5 YEARS RMB'000	TOTAL RMB'000
Convertible bonds	—	—	40,557	—	40,557
Redeemable convertible preferred shares	—	—	—	3,404,480	3,404,480
Interest-bearing bank loans	—	539,182	548,967	249,968	1,338,117
Trade payables	—	156,229	61,717	11,342	229,288
Other payables and accruals	1,325,129	207,217	37,253	249,375	1,818,974

	2017				
	ON DEMAND RMB'000	LESS THAN THREE MONTHS RMB'000	3 TO LESS THAN 12 MONTHS RMB'000	1 TO 5 YEARS RMB'000	TOTAL RMB'000
Convertible bonds	—	12,539	848,929	38,692	900,160
Redeemable convertible preferred shares	—	—	—	1,489,697	1,489,697
Interest-bearing bank loans	—	—	383,865	320,127	703,992
Trade payables	—	122,582	54,446	2,273	179,301
Other payables and accruals	1,307,714	210,719	40,302	53,932	1,612,667

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Equity price risk

Equity price risk is the risk that the fair values of equity securities decrease as a result of changes in the value of individual securities. The Group is exposed to equity price risk arising from individual equity investments included in financial assets at fair value through profit or loss (note 24) and equity investments at fair value through other comprehensive income/available-for-sale investment (note 23) as at 31 December 2018. The Group's listed investments are listed on NASDAQ and are valued at quoted market prices at the end of the reporting period.

The market equity indices for NASDAQ, at the close of business of the nearest trading day in the year to the end of the reporting period, and the respective highest and lowest points during the year were as follows:

	31 DECEMBER 2018	HIGH/LOW 2018	31 DECEMBER 2017	HIGH/LOW 2017
The United States — NASDAQ Index	6,635.28	8,133.30/ 6,190.17	6,903.39	7,003.89/ 5,397.99

The following table demonstrates the sensitivity to every 1% change in the fair values of the Group's principal equity investments, with all other variables held constant and before any impact on tax, based on their carrying amounts at the end of the reporting period. For the purpose of this analysis, for the equity investments at fair value through other comprehensive income/the available-for-sale equity investments, the impact is deemed to be on the fair value reserve and the available-for-sale investment revaluation reserve, respectively.

	CARRYING AMOUNT OF EQUITY INVESTMENTS RMB'000	INCREASE/ (DECREASE) IN EQUITY IN EQUITY RMB'000
2018		
Investments listed in:		
The United States — Equity investments at fair value through other comprehensive income	741,678	7,417

	CARRYING AMOUNT OF EQUITY INVESTMENTS RMB'000	INCREASE/ (DECREASE) IN EQUITY IN EQUITY RMB'000
2017		
Investments listed in:		
The United States — Equity investments at fair value through other comprehensive income	1,252,500	12,525

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

50. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2018 and 31 December 2017.

The Group monitors capital using the asset-liability ratio, which represents total liabilities divided by total assets.

	2018 RMB'000	2017 RMB'000
Total liabilities	(7,128,213)	(5,209,419)
Total assets	20,049,812	17,762,390
Asset-liability ratio	36%	29%

51. CONTINGENT LIABILITIES

At the end of the reporting period, the Group had no significant contingent liabilities.

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

52. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2018 RMB'000	2017 RMB'000
NON-CURRENT ASSETS		
Investments in subsidiaries	3,605,110	2,033,777
Property, plant and equipment	22	26
Investments in associates	188,387	180,131
Total non-current assets	3,793,519	2,213,934
CURRENT ASSETS		
Prepayments, other receivables and other assets	1,285	1,717
Due from subsidiaries	2,004,384	1,913,855
Cash and bank deposits	608,420	725,118
Total current assets	2,614,089	2,640,690
CURRENT LIABILITIES		
Other payables and accruals	20,376	13,771
Interest-bearing bank loans	1,029,480	326,710
Income tax payable	12,346	12,346
Due to subsidiaries	1,411,057	720,994
Due to an associate	8,504	16,299
Liability component of convertible bonds	40,171	832,876
Total current liabilities	2,521,934	1,922,996
NET CURRENT ASSETS	92,155	717,694
TOTAL ASSETS LESS CURRENT LIABILITIES	3,885,674	2,931,628
NON-CURRENT LIABILITIES		
Liability component of convertible bonds	—	37,864
Total non-current liabilities	—	37,864
Net assets	3,885,674	2,893,764
EQUITY		
Issued capital	5,316	5,127
Share premium account	2,972,969	2,287,958
Treasury shares	(18,089)	(22,517)
Equity component of convertible bonds	1,274	7,564
Other reserves	924,204	615,632
TOTAL EQUITY	3,885,674	2,893,764

NOTES TO FINANCIAL STATEMENTS (continued)

Year ended 31 December 2018

52. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

A summary of the Company's reserves is as follows:

	SHARE PREMIUM ACCOUNT RMB'000	TREASURY SHARES RMB'000	EQUITY COMPONENT OF CONVERTIBLE BONDS RMB'000	SHARE-BASED COMPENSATION RESERVE RMB'000	FOREIGN CURRENCY TRANSLATION RESERVE RMB'000	RETAINED PROFITS RMB'000	OTHER CAPITAL RESERVE RMB'000	TOTAL RMB'000
AT 1 JANUARY 2017	2,369,129	(25,477)	72,295	150,981	251,090	380,796	—	3,198,814
Total comprehensive loss for the year	—	—	—	—	(209,155)	(12,540)	—	(221,695)
Approved and paid final dividend in respect of the previous year	(112,678)	—	—	—	—	—	—	(112,678)
Exercise of share options	31,507	—	—	—	—	—	—	31,507
Share-based compensation costs	—	—	—	30,335	—	—	—	30,335
Vested awarded shares transferred to employees	—	2,960	—	(2,960)	—	—	—	—
Redemption of convertible bonds	—	—	(64,731)	—	—	—	27,085	(37,646)
AT 31 DECEMBER 2017 AND 1 JANUARY 2018	2,287,958	(22,517)	7,564	178,356	41,935	368,256	27,085	2,888,637
Total comprehensive income for the year	—	—	—	—	201,709	68,868	—	270,577
Approved and paid final dividend in respect of the previous year	(126,608)	—	—	—	—	—	—	(126,608)
Share-based compensation costs	—	—	—	42,423	—	—	—	42,423
Vested awarded shares transferred to employees	—	4,428	—	(4,428)	—	—	—	—
Conversion of convertible bonds	823,525	—	(6,290)	—	—	—	—	817,235
Share repurchased for cancellation	(11,906)	—	—	—	—	—	—	(11,906)
At 31 December 2018	2,972,969	(18,089)	1,274	216,351[#]	243,644[#]	437,124[#]	27,085[#]	3,880,358

[#] These reserve accounts comprise the other reserves of RMB924,204,000 (2017: RMB615,632,000) in the statement of financial position of the Company.

The Company operates a share option scheme and a share award scheme as part of the benefits to its employees during the year ended 31 December 2018. The share-based compensation reserve comprises the fair value of share options and awarded shares granted which are yet to be exercised, as further explained in the accounting policy for share-based payment transactions in note 2.4 to the financial statements. The amount will be either transferred to the share premium account when the related share options are exercised, or be transferred to treasury shares when the related awarded shares are vested and transferred.

53. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 26 March 2019.

TERMS AND GLOSSARIES

“2011 Share Option Scheme”	the share option scheme adopted by the Company on 9 December 2011
“2013 Convertible Bonds”	the five-year convertible bonds issued by the Company in the principal amount of HK\$1,356,000,000 which bear interest at a rate of 3% per annum payable semi-annually on 23 July 2013
“2014 Convertible Bonds”	the five-year convertible bonds issued by the Company in the principal amount of HK\$2,327,000,000 which bear interest at a rate of 1.25% per annum payable semi-annually on 11 April 2014
“ADPCU”	daily average peak concurrent users
“Antutu Technology”	Beijing Antutu Technology Co., Ltd.* (北京安兔兔科技有限公司)
“APA”	average paying accounts
“Articles of Association”	the articles of association of the Company
“Beijing Cheetah”	Beijing Cheetah Mobile Technology Co., Ltd.* (北京獵豹移動科技有限公司), formerly know as Beike Internet (Beijing) Security Technology Co., Ltd.* (貝殼網際 (北京) 安全技術有限公司)
“Beijing Cloud Network”	Beijing Kingsoft Cloud Network Technology Co., Ltd.* (北京金山雲網絡技術有限公司)
“Beijing Cloud Technology”	Beijing Kingsoft Cloud Technology Co., Ltd.* (北京金山雲科技有限公司)
“Beijing Digital Entertainment”	Beijing Kingsoft Digital Entertainment Technology Co., Ltd.* (北京金山數字娛樂科技有限公司)
“Beijing Network Technology”	Beijing Cheetah Network Technology Co., Ltd.* (北京獵豹網絡科技有限公司)
“Board”	the board of directors of the Company
“Code”	the Corporate Governance Code and Corporate Governance Report contained in Appendix 14 to the Listing Rules
“Cheetah Group”	Cheetah Mobile and its subsidiaries
“Cheetah Mobile”	Cheetah Mobile Inc, a non-wholly owned subsidiary of the Company until 1 October 2017 and was listed on NYSE in May 2014
“Chengdu Digital Entertainment”	Chengdu Kingsoft Digital Entertainment Technology Co., Ltd.* (成都金山數字娛樂科技有限公司)

TERMS AND GLOSSARIES (continued)

“Chengdu Interactive Entertainment”	Chengdu Kingsoft Interactive Entertainment Co., Ltd.* (成都金山互動娛樂科技有限公司)
“Chengdu Season Shiyou”	Chengdu Season Shiyou Technology Co., Ltd.* (成都西山居世遊科技有限公司)
“Class A Cheetah Shares”	the class A ordinary shares of Cheetah Mobile, par value US\$0.000025 per share
“Company” or “Kingsoft”	Kingsoft Corporation Limited, an exempted limited liability company incorporated in the British Virgin Islands on 20 March 1998 and discontinued in the British Virgin Islands and continued into the Cayman Islands on 15 November 2005, with its shares listed on the Stock Exchange (stock code: 03888)
“Conew Technology”	Beijing Conew Technology Development Co., Ltd.* (北京可牛科技發展有限公司)
“Director(s)”	the director(s) of the Company
“Group”	the Company and its subsidiaries
“Guangzhou Network”	Guangzhou Kingsoft Network Co., Ltd.* (廣州金山網絡科技有限公司)
“Guangzhou Season Shiyou”	Guangzhou Season Shiyou Technology Co., Ltd.* (廣州西山居世遊網絡科技有限公司)
“HK\$”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“IAS”	International Accounting Standard issued by the International Accounting Standards Board
“IFRSs”	International Financial Reporting Standards
“Kingsoft Cloud”	Kingsoft Cloud Holdings Limited, a subsidiary of the Company
“Kingsoft Cloud Group”	Kingsoft Cloud and its subsidiaries
“Kingsoft Cloud Series D Preferred Shares”	series D preferred convertible shares of Kingsoft Cloud with par value of US\$0.001 per share
“Kingsoft Cloud Share Award Scheme”	the share award scheme approved and adopted by the directors of Kingsoft Cloud on 22 February 2013
“Kingsoft Cloud Share Option Scheme”	the share option scheme approved and adopted by the shareholders of the Company and Kingsoft Cloud on 27 February 2013
“Kingsoft Qijian”	Beijing Kingsoft Qijian Digital Technology Co., Ltd.* (北京金山奇劍數碼科技有限公司)

TERMS AND GLOSSARIES (continued)

“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“MAU”	monthly active users
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules
“NASDAQ”	National Association of Securities Dealers Automated Quotations
“NYSE”	New York Stock Exchange
“PRC”, “China” or “Mainland China”	the People’s Republic of China excluding, for the purpose of this annual report only, Hong Kong, the Macau Special Administrative Region and Taiwan
“R&D”	research and development
“Reporting Period”	the year ended 31 December 2018
“RMB” or “Renminbi”	the lawful currency of the PRC
“Seasun Holdings”	Seasun Holdings Limited, a subsidiary of the Company
“Seasun Holdings Share Award Schemes”	the share award schemes approved by the shareholders and directors of Seasun Holdings on 21 March 2017 including the general share award scheme, the special share award scheme (A) and the special share award scheme (B)
“Seasun Holdings Share Option Scheme”	the share option scheme approved by the shareholders of the Company and Seasun Holdings on 27 June 2013
“SFO”	the Securities and Future Ordinance, Chapter 571 of the Laws of Hong Kong
“Share Award Scheme”	the share award scheme of the Company adopted by the Board on 31 March 2008
“Stock Exchange”	the Stock Exchange of Hong Kong Limited
“US\$”	United States dollars, the lawful currency of the United States of America
“Xiaomi”	Xiaomi Corporation (Stock Code: 1810), a limited liability company organized under the laws of Cayman Islands and listed on the Stock Exchange
“Xiaomi Group”	Xiaomi and its subsidiaries
“Zhuhai Cloud Technology”	Zhuhai Kingsoft Cloud Technology Co., Ltd.* (珠海金山雲科技有限公司)
“Zhuhai Online Game”	Zhuhai Kingsoft Online Game Technology Co., Ltd.* (珠海金山網絡遊戲科技有限公司)
“Zhuhai Qiwen”	Zhuhai Qiwen Office Software Co., Ltd.* (珠海奇文辦公軟件有限公司)
“Zhuhai Seasun Shiyou”	Zhuhai Seasun Shiyou Technology Co., Ltd.* (珠海西山居世遊科技有限公司)

TERMS AND GLOSSARIES (continued)

“Zhuhai Software”

Zhuhai Kingsoft Software Co., Ltd.* (珠海金山軟件有限公司)

“%”

per cent